D.1.3    -   Success factors – State of the Art report for ICT projects with ICPC participation

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1 INTRODUCTION

PRO-IDEAL – PROmotion of an ICT Dialogue between Europe and America Latina – aims to promote the ICT programme in Argentina, Brazil, Chile and Uruguay, and complementary in Colombia. PRO-IDEAL activities, such as coaching courses for potential project participants and ICT promotion through the Web 2.0 PRO-IDEAL platform (www.pro-ideal.eu), are geared at improving the overall performance of the Latin America research community in the ICT programme.

For the scientific, technological and industrial communities of all the PRO-IDEAL target countries, and in general of Latin America, the FP7-ICT programme represents a tremendous opportunity to participate as equal in common international projects alongside great centres of excellence and European companies.

With regard to the past and current participation in ICT projects, overall the participation of Latin America countries shows a positive trend, although only Brazil, Argentina and Chile are among the top 10 third countries participating in ICT projects. Nevertheless, expectations have not always been met and the participation of research institutions and companies from the target countries in the ICT programme is still lagging behind their potential.

Currently, several entry barriers prevent the desired growth in international projects participation. Among others, we find barriers related to information, such as lack of access to relevant information, as well as the misunderstanding of "Eurojargon" in calls for proposals and work programmes. There are also other potential barriers, besides the lack of information, such as difficult access to potential partnerships as well as lack of knowledge about success factors when planning a project or participating in a consortium. PRO-IDEAL activities attempt to minimize these barriers, by generating useful and relevant information for potential participants.

The main objectives of this document are to identify, screen and analyze successful ICT projects with international participation, and to extract their success factors applicable to the PRO-IDEAL target region. For that purpose, coordinators and third countries participants of several ICT projects were contacted and interviewed, asking them to fill in a questionnaire regarding the factors that may be relevant for their project success.

An overview of international cooperation ICT projects is provided in Section 2 of this deliverable, while the analysis of the success factors is presented in Section 3.
2 ICT INTERNATIONAL COOPERATION PROJECTS

International cooperation across the ICT programme is increasing with FP7 International Cooperation Partner Countries (ICPC) covering participants established in regions outside Europe\(^1\): ACP, African, Caribbean, Pacific, Asia, Easter Europe and Central Asia (EECA), Mediterranean Partner Countries (MPC), Western Balkan Countries (WBC) and Latin America.

In this chapter we provide a snapshot of international cooperation projects with ICPC participants in the field of ICT, within the Sixth and Seventh Framework Programmes (FP6 and FP7), comparing the participation by region, with special focus on Latin America and the PRO-IDEAL target countries (Argentina, Brazil, Chile and Uruguay). Also we have considered North America (USA and Canada) due to the increasing participation of these countries in European research projects. Our analysis is based both on information published on CORDIS about ICT projects selected for funding, and the knowledge of the Consortium about ICT related projects. CORDIS search engine is accessible at the following addresses:


### 2.1 ICT projects by region/country

Overall there are 242 ICT projects with third countries participants, 163 in FP6-IST programme (20002-2006) and 79 projects in the first two years of FP7-ICT programme. These figures reflect positive trend in international cooperation between Europe and third countries and increasing interest in all regions of the world to participate in FP7.

The list of the projects identified by acronym can be seen in Table 1 at the end of this chapter. The chart below shows the regions/countries with more participation in ICT projects in FP6 and FP7. Due to the large number of projects in which they participate, China, India, Russia and South Africa are shown outside their original region.

<table>
<thead>
<tr>
<th>Region</th>
<th>No. projects per region</th>
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<td>PACIFIC</td>
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</table>

\(^1\) See the list of ICPC in Annex 2
Regarding FP7, North America, including USA and Canada, is the most important region so far in terms of number of projects in which participates. This region is participating in 24 FP7-ICT projects, so far two more projects than in all FP6.

While China in FP6 doubled the participation of North America, his current participation in FP7 is lagging behind.

Latin America is currently the third region in number of projects. By 2008, it had 13 ICT projects, which is half of what it had in FP6, and the region shows a great potential of participation in international research projects.

The Tables 2 and 3 show the projects in which each region/country participates, in FP6 and FP7 respectively. It can be noticed that one project can involved partners from one or more regions.

2.2 ICT Projects participation in Latin America countries

The analysis by country shows that in most cases the participation of Latin America countries in ICT programme is still lagging behind their potential. Latin America participation in ICT projects is being leading by Brazil and Argentina, followed by Chile. The name of the projects and countries participating can be seen in Tables 4 and 5.

In FP6, 12 out of 17 Latin America countries participated in ICT projects. Brazil was involved in 14 projects, Chile in 5 and Argentina and Mexico in 4 projects each. As for the two first years of duration of FP7, 8 countries, out of 17 have been participated. The leading countries in terms of number of projects are Argentina with 6 projects, Brazil with 5, Chile with 4 and Uruguay with 3, being PRO-IDEAL one of these projects. It can be mention Colombia with two ICT projects in FP7.

As shown in the graphic above, a number of Latin America countries are scarcely represented in ICT. That is the case of Mexico, Costa Rica, Guatemala, Peru and Honduras with only one project so far in FP7; and countries like Ecuador, Paraguay and Venezuela that have no participation in FP7 yet. This may show a lack of
information of some Latin American countries on how to participate in EU programmes.

In terms of funding received from the EU, there is a big gap between Brazil and the rest of Latin America. In FP6 only Brazil received a significant amount, with more than 4 million Euro in total. Mexico, with 4 projects in FP6 received around 654,000 Euro. Currently, Brazil continues in the first position but still far from the amounts of FP6.

The following graphic shows the amount of funding received by Latin American countries, comparing FP6 and FP7. Further details of funding distribution by country can be seen in Table 6.

![Funding per Country (LA)](image)

**2.3 Latin American position in third countries participation**

Brazil, Argentina and Chile are within the top 10 countries participating in ICT projects, although considering the number of projects these countries are in the last position, while the ranking is lead by the USA and China, with 19 and 16 ICT projects in FP7 respectively.
In terms of funding received by the European Union, Brazil improves significantly the position on the top ten countries and it places in the fourth position, after Russia, USA and China.

Argentina, Uruguay and Chile are also within the top ten countries. In fact, the overall funding for the four Latin countries in the two first years of FP7 is 2.480.000€, or the 28% of the total funding for the top ten countries.
Nevertheless, Russia alone has received 2,300,00€ in the same period or the 26% of the funding for the top ten countries. Almost the same amount as the four Latin American representatives.

Detail information about funding received by the top ten countries is provided in Table 7.
### Table 1: ICT Projects (FP6 and FP7)

<table>
<thead>
<tr>
<th>TOTAL PROJECTS (FP6-IST)</th>
<th>TOTAL PROJECTS (FP7-ICT)</th>
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<td>CATER</td>
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<td>ACCESS-EGOV</td>
<td>CILIA</td>
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<td>CILIA</td>
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<tr>
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<td>DEGREE</td>
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<td>DELILA</td>
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<td>DEWS</td>
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<td>DIVINES</td>
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<td>DOMINO</td>
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<td>BRASIL</td>
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<td>E2R II</td>
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<td>CALIMERA</td>
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Source: CORDIS Database
Table 2: Projects per Region/country (FP6-IST)

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<th>PROJECTS PER REGION (FP6-IST)</th>
<th>AFRICA</th>
<th>CARIBBEAN</th>
<th>PACIFIC</th>
<th>ASIA</th>
<th>EASTERN EUROPE AND CENTRAL ASIA (EECA)</th>
<th>LATIN AMERICA</th>
<th>MEDITERRANEAN PARTNER COUNTRIES (MPC)</th>
<th>WESTERN BALKAN COUNTRIES (WBC)</th>
<th>NORTH AMERICA</th>
<th>SOUTHAFRICA</th>
<th>CHINA</th>
<th>INDIA</th>
<th>RUSSIA</th>
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| BEANISH                       | ARGUGRID | AWT- EU - GP | @HEALTH | ACCESS-EGOV | ATHENA | AN P2 | AXMEDIS | ALVIS | MAGNET | BEYOND | E2R II | BRICKS | PROREMORS-
| IST-AFRICA                    | CATER | CADRES | ASK-IT | EVERGROW | CALIMERA | ANA | BEANISH | AXMEDIS | MING | TAN | ESANGATHAN | CADRES | POSITIF |
| OPAALS                        | DEWS | CALIMERA | BEACON | IDEALIST7FP | ELECTRO- WEB | DIVINES | EMMA | BEINGRID | MOBISERVE | EU-INDIA | CALIMERA | PULSERS |
| SIMILAR                       | ENGAJE | E4 | BRASIL | MAP-ITI | FIT | ENACTIVE | ENTHRONITE | BIP2 | MODIBEC | PASSBINDER | CONTRAPU | INCTUS | RECIST |
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| GAPFILL                       | EUROSOI | COREGRID | PALETTE | IDEALIST7FP | IRPS | EPOCH | BRIDGE | OPUCER | IMPORTNET | DELILIA | RIMANA |
| URBAN TRACK                   | IDEALIST34 | D'YVINE | IDEALIST- EXTEND |ISIS | EXPRES | C@R | PARTAKE | INCITE | DRAC- PHASE-1 | SECOQC |
| IDEALIST7FP | ECOLEAD | IS2WEB | IST- EC 2 | FLOSSWORLD | CALIBRE | PARTAKE | INDIA | MENTOR | DIVAS | SIMILAR |
| IDEALIST EXTEND               | EXPRESS | J- WEB | KALEIDOSCOPE | INTERMEDIA- NOE | CILIA | PHENIX- SSA | LEKTOR | DOMINO | SITE |
| PHOREMOST                     | FLOSSWORLD D | RACWEB | LEKTO | IST -AFRICA | CILIA | PHENIX- SSA | MAGNET | EURO NGI | WARMER |
| PRO NMS GRIDCOMP              | SCORE | OLDES | START | CYBERCAR | S2 | PIPS | MAGNET | BEYOND | EURO -FGI | ZODIAC |
| SINNOC LIIPT                  | SEEFIRE | PANLAB | URBAN TRACK | DADDALOS | QUALIPSO | OPAALS | EUROSOI |
| TOSSAD INSTINCT               | SEE-GRID | PHOLOGIC | VECTOR | E2R II | ROADIBROM | SELF | EUROSOI |
| LEKTOR                        | SWEB | PHOSPHORUS | VKL | KCIP | EC- BRIDGE | SENSATION | WINSOC | IDEALIST34 |
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| PLASTIC                       | SMART | ELOGMAR- M | VAS CHINA | ISTOK.RU |
| QUALIPSO                      | WINNER | ENABLE | WINNER | MEMBRANE |
| SAMBA                         | WINNER II | EXPRESS | WINNER II | MINERVAL | US |
| SATLIFE                       | WWW | AMBIENT NETWORKS | PASSBINDER | XTREEMOS | MODELP | X |
| SELF                          | WWW | BRIGHT EU | FLOSSWORLD | MORE | MOONE |
| SENSATION                     | WWW | BRIGHTER EU | GREDIA | NANOSTAR |
| SOLAR ACT                     | BRIC | OASIS | IMPORTNET | MAGNET | OPEN | TO |
| URBAN TRACK VINDS LA          | FLOSSWORLD | MAGNET | PANDA |

### Table 3: Projects per Region/country (FP7-ICT)

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<th>AFRICA</th>
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<th>WESTERN BALKAN COUNTRIES (WBC)</th>
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| 6 | 2 | 0 | 2 | 4 | 13 | 4 | 10 | 24 | 8 | 16 | 4 | 8 |

### Table 4: Projects per Country in Latin America for FP6-IST

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<td>COREGRID</td>
<td>@HEALTH</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>ASK-IT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>@HEALTH</td>
</tr>
<tr>
<td>SELF</td>
<td>BRASIL</td>
<td>EXPRES</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
</tr>
<tr>
<td>PLASTIC</td>
<td>C@R</td>
<td>GRIDCOMP</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
</tr>
<tr>
<td>WINDS LA</td>
<td>ECOLEAD</td>
<td>LEKTOR</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
<td>SOLAR-ICT</td>
</tr>
<tr>
<td>FLOSSWORLD</td>
<td>ONCE-CS</td>
<td>ILIPT</td>
<td>INSTINCT</td>
<td>OPAALS</td>
<td>OPERA 2</td>
<td>QUALIPSO</td>
<td>SAMBA</td>
<td>SATLIFE</td>
<td>URBAN TRACK</td>
<td>WINDS LA</td>
<td></td>
</tr>
</tbody>
</table>

| 4 | 14 | 5 | 1 | 1 | 1 | 1 | 4 | 1 | 2 | 1 | 1 |

*Bolivia, El Salvador, Honduras, Nicaragua, Panama: No projects

Source: CORDIS Database
Table 5: Projects per Country in Latin America for FP7-ICT

<table>
<thead>
<tr>
<th>Country</th>
<th>Argentina</th>
<th>Brazil</th>
<th>Chile</th>
<th>Colombia</th>
<th>Costa Rica</th>
<th>Guatemala</th>
<th>Mexico</th>
<th>Peru</th>
<th>Uruguay</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACTION-GRID</td>
<td>DYNALEARN</td>
<td>ACTION-GRID</td>
<td>HD-MPC</td>
<td>SALA+</td>
<td>SALA+</td>
<td>OASIS</td>
<td>MEDNET</td>
<td>ANGELS</td>
<td></td>
</tr>
<tr>
<td>COMOESTAS</td>
<td>FUTON</td>
<td>COMOESTAS</td>
<td>SALA+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>PRO-IDEAL</td>
<td></td>
</tr>
<tr>
<td>FLOSSINCLUDE</td>
<td>GRIFS</td>
<td>PRO-IDEAL</td>
<td>SALA+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>SALA+</td>
<td></td>
</tr>
<tr>
<td>MANCOOSI</td>
<td>MEDNET</td>
<td>SALA+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PRO-IDEAL</td>
<td></td>
<td>PRO-IDEAL</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SALA+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Bolivia, Ecuador, El Salvador, Honduras, Nicaragua, Panama, Paraguay, Venezuela: No projects.

Source: CORDIS Database
Table 6: Funding per country in Latin America for FP6-IST and FP7-ICT

<table>
<thead>
<tr>
<th>Country</th>
<th>FP6-IST</th>
<th></th>
<th>FP7-ICT</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Projects per country</td>
<td>Funding per country</td>
<td>Projects per country</td>
<td>Funding per country</td>
</tr>
<tr>
<td>Brazil</td>
<td>14</td>
<td>4,502,477 €</td>
<td>5</td>
<td>928,616 €</td>
</tr>
<tr>
<td>Argentina</td>
<td>4</td>
<td>223,142 €</td>
<td>6</td>
<td>565,051 €</td>
</tr>
<tr>
<td>Uruguay</td>
<td>1</td>
<td>74,902 €</td>
<td>3</td>
<td>542,786 €</td>
</tr>
<tr>
<td>Chile</td>
<td>5</td>
<td>135,988 €</td>
<td>4</td>
<td>443,201 €</td>
</tr>
<tr>
<td>Colombia</td>
<td>1</td>
<td>22,073 €</td>
<td>2</td>
<td>255,365 €</td>
</tr>
<tr>
<td>Costa Rica</td>
<td>1</td>
<td>26,952 €</td>
<td>1</td>
<td>96,300 €</td>
</tr>
<tr>
<td>Mexico</td>
<td>4</td>
<td>653,979 €</td>
<td>1</td>
<td>81,700 €</td>
</tr>
<tr>
<td>Ecuador</td>
<td>1</td>
<td>26,442 €</td>
<td>0</td>
<td>0 €</td>
</tr>
<tr>
<td>Paraguay</td>
<td>1</td>
<td>26,952 €</td>
<td>0</td>
<td>0 €</td>
</tr>
<tr>
<td>Venezuela</td>
<td>1</td>
<td>60,543 €</td>
<td>0</td>
<td>0 €</td>
</tr>
<tr>
<td>Guatemala</td>
<td>1</td>
<td>24,912 €</td>
<td>1</td>
<td>N/A</td>
</tr>
<tr>
<td>Honduras</td>
<td>0</td>
<td>0 €</td>
<td>1</td>
<td>N/A</td>
</tr>
<tr>
<td>Peru</td>
<td>2</td>
<td>44,912 €</td>
<td>1</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>36</td>
<td>5,823,274 €</td>
<td>25</td>
<td>2,913,019 €</td>
</tr>
</tbody>
</table>

Source: CORDIS Database
Table 7: Funding per country overall for FP6-IST and FP7-ICT

<table>
<thead>
<tr>
<th>TOP FUNDING PER COUNTRY</th>
<th>FP6-IST</th>
<th>FP7-ICT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Projects per country</td>
<td>Funding per country</td>
</tr>
<tr>
<td>Russia</td>
<td>37</td>
<td>4,897,181 €</td>
</tr>
<tr>
<td>Unites States</td>
<td>23</td>
<td>5,773,754 €</td>
</tr>
<tr>
<td>China</td>
<td>47</td>
<td>7,991,057 €</td>
</tr>
<tr>
<td>Brazil</td>
<td>14</td>
<td>4,502,477 €</td>
</tr>
<tr>
<td>South Africa</td>
<td>14</td>
<td>469,965 €</td>
</tr>
<tr>
<td>Japan</td>
<td>9</td>
<td>176,000 €</td>
</tr>
<tr>
<td>Argentina</td>
<td>4</td>
<td>223,142 €</td>
</tr>
<tr>
<td>Uruguay</td>
<td>1</td>
<td>74,902 €</td>
</tr>
<tr>
<td>Chile</td>
<td>5</td>
<td>135,988 €</td>
</tr>
<tr>
<td>New Zelend</td>
<td>2</td>
<td>23,000 €</td>
</tr>
<tr>
<td>Canada</td>
<td>22</td>
<td>N/A</td>
</tr>
<tr>
<td>India</td>
<td>14</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>192</strong></td>
<td><strong>24,267,466 €</strong></td>
</tr>
</tbody>
</table>

Source: CORDIS Database
3 SUCCESS FACTORS FOR INTERNATIONAL COOPERATION IN ICT PROJECTS

3.1 Methodological approach

For the analysis of success factors for participating in international cooperation projects in the field of ICT we have conducted a survey to participants in ICT projects with International Cooperation Partner Countries (ICPC).

After screening the ICT projects database identified in section 2, a convenience sample was selected on the basis of the following criteria:

a) Availability of contact details –such as name, e-mail and telephone number- of the project coordinator,

b) Availability of at least one contact detail of third country participants (ICPC and/or other third countries, such as USA and Canada).

3.1.1 Sample profile

After an exhaustive research of those projects that may cover the requirements, we select a sample of 65 projects, with the following characteristics:

- **By Framework Programme**
  - 23 projects of FP6
  - 42 projects of FP7

- **By Sub programme:**
  - 60 IST/ICT projects
  - 5 Capacities projects

Although not belonging to ICT, we have included 5 projects from the Capacities programme within international cooperation or research infrastructures areas. These projects are: EELA-2, EULARINET, B-BICE, GLOBAL and BELIEF, all of them with strong participation of Latin American partners and open to collaborate with PRO-IDEAL.

- **By type of project:**
  - 25 Collaborative Projects including:
    - 14 Integrated Project (IP)
    - 11 STREPs
  - 38 Coordination and Support Action (CSA)
  - 2 Networks of Excellence (NoE)

The list of sampled projects and detailed description of them can be seen in Annexes 3 and 4 respectively.

A semi-structured questionnaire with open-ended questions was specifically designed for this survey (See Annex 1). The questionnaire was sent by email to an overall number of 180 participants, divided as follows:

- 115 third countries participants (most of them from ICPC and some from other third countries).
- 65 project coordinators, all of them from European countries. In order to reach a wide range of third country participants and keep the focus on
survey objectives, we asked all the coordinators to forward the questionnaire to their third country partners and to answer the survey keeping in mind their interaction with international partners only.

The interviews were conducted by email with telephone monitoring. The research was coordinated and supported by INMARK and data collection took place during 17 April-4 May 2009.

### 3.1.2 Respondents profile

Overall, 75 out of 180 participants contacted answer the questionnaire, which represents a response rate of 42%. Most of the respondents (50) are from third countries, while the other 25 are project coordinators from European countries.

Respondents come from 30 different projects, most of them under FP7. Although the majority of these projects are CSA (19), also research projects are well represented (11). The diversity of responses increases the reliability of the study about the success factors in projects with international participation.

<table>
<thead>
<tr>
<th>No. Projects per programme</th>
<th>No. Projects per Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>FP6</td>
<td>IP</td>
</tr>
<tr>
<td>11</td>
<td>7</td>
</tr>
<tr>
<td>FP7</td>
<td>STREP</td>
</tr>
<tr>
<td>19</td>
<td>2</td>
</tr>
<tr>
<td>N/A</td>
<td>CSA</td>
</tr>
<tr>
<td>0</td>
<td>19</td>
</tr>
<tr>
<td></td>
<td>NoE</td>
</tr>
<tr>
<td></td>
<td>2</td>
</tr>
</tbody>
</table>

Regarding the number of responses received by region/country it is worth to remark the relatively high number of responses from Latin America (40%) and Europe (33%), which can be explained by the interest and expectations of PRO-IDEAL in both regions:

<table>
<thead>
<tr>
<th>Responses per region / country</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>25</td>
</tr>
<tr>
<td>Africa</td>
<td>0</td>
</tr>
<tr>
<td>Caribbean</td>
<td>0</td>
</tr>
<tr>
<td>Pacific</td>
<td>0</td>
</tr>
<tr>
<td>Asia</td>
<td>6</td>
</tr>
<tr>
<td>Eastern Europe and Central Asia</td>
<td>0</td>
</tr>
<tr>
<td>Latin America</td>
<td>30</td>
</tr>
<tr>
<td>Mediterranean Partner Countries</td>
<td>3</td>
</tr>
<tr>
<td>Western Balkan Countries</td>
<td>0</td>
</tr>
<tr>
<td>South Africa</td>
<td>3</td>
</tr>
<tr>
<td>China</td>
<td>4</td>
</tr>
<tr>
<td>India</td>
<td>4</td>
</tr>
<tr>
<td>Russia</td>
<td>0</td>
</tr>
</tbody>
</table>

75
As can be seen in the table below, the number of responses from Latin American countries is in line with their level of participation in international cooperation projects.

<table>
<thead>
<tr>
<th>No. Responses per Country (LA)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARGENTINA 7</td>
</tr>
<tr>
<td>BRAZIL 7</td>
</tr>
<tr>
<td>COLOMBIA 3</td>
</tr>
<tr>
<td>COSTA RICA 2</td>
</tr>
<tr>
<td>CHILE 4</td>
</tr>
<tr>
<td>MEXICO 3</td>
</tr>
<tr>
<td>URUGUAY 4</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td><strong>30</strong></td>
</tr>
</tbody>
</table>

3.1.3 Details of the questionnaire

As for its setup, the questionnaire is divided into three main sections, covering a list of issues that can be of relevance for the success of international cooperation projects in three different stages: proposal preparation, project phase and after the project funding phase. Each one includes several statements that have been scored from 1 (being the lowest score) to 5 (being the highest score), according to its relevance towards the project:

- **Success factors during the proposal preparation phase:**
  - Knowledge about the relevant funding programme (ICT/Other Programme)
  - Access to European Commission’ key information
  - Understanding of call for proposals procedures
  - Understanding of the work programme
  - Knowledge about specific research areas for international cooperation
  - Access to potential partnerships/Contact with partners
  - Previous experience in EU/international cooperation projects
  - Understanding the rules for participating in European projects
  - Co-financing capacity of my organisation
  - Coordination of the proposal writing
  - Experienced partners in the consortium
  - Experience in topics addressed by the project
  - Perspectives for exploitation of project results

- **Success factors during the project phase**
  - Previous experience in EU/international cooperation projects
  - Understanding the rules for participating in European projects
  - Co-financing capacity of my organisation
  - Level of project innovation
  - Coordination of the project
  - Experienced partners in the consortium
  - Complementarity of the participants
  - Team spirit in implementing project activities
  - Strategic planning of the work
  - Day-to-day management of the project
  - Communication among partners
  - Experience in topics addressed by the project
  - Correlation and benefits for my organisation core activities
  - Perspectives for exploitation of project results
• **Success factors after the project phase**
  o Sustainability of project outcome
  o Knowledge about potential market
  o Knowledge about competitors
  o Business model scenarios (ROI, pricing, etc.)
  o Sound business plan
  o Strategy for transfer of knowledge and innovation
  o Strategy for technology transfer
  o Agreement among partners for exploitation of project results
  o Management of intellectual property

### 3.2 Success factors Analysis. Key findings

In this section we summarize the main findings of the PRO-IDEAL survey with third countries participants in ICT projects. First we provide an insight on the major success factors of ICT projects involving third countries partners as they are perceived by participants. Secondly, an assessment of potential factors that might determine the level of success of international cooperation projects in the different stages of the project, from proposal preparation after the end of the project.

In regard to Latin America, the survey results show no significant differences with respect to the various regions/countries. Thus, the overall results are displayed, showing all the regions as a unit.

**3.2.1 Insight on successful ICT projects**

Nearly 80% of participants in ICT projects who responded to the PRO-IDEAL survey say their project has been or is being successfully running.

Most of the respondents perceive the success of the projects is related to three factors: the quality of the consortium (87%), the project coordination (38%) and communication issues (25%). At the same time, some participants mentioned that the success of a project might be jeopardised by local problems in third countries (30%), lack of partner commitment (22%), and inappropriate project management (19%).

**Success Factors**

1. **The Quality of the Consortium** is perceived as the most important element of a successful project, and one of the most difficult to achieve, if the consortium searches for excellence in every phase of the project.

   Partners and coordinators gave special importance to individual attributes of participants, such as experience and technical background. Emotional abilities of the consortium as a whole, such as team motivation and the willingness to work with partners that incorporate different expertise are also very important. Seeking for a consortium with a real commitment through the overall project phases is considered the first step for a very successful achievement.

2. **The Project Coordination** is the second most important success factor for the respondents. More of them associated a successful coordination with efficient management skills, well defined tasks during the project life cycle, as well as clear work distribution throughout the project partners.

3. **Communication** among the coordinator and partners, and stakeholders is seen as the third most important success factor. It was mentioned the importance of
the use of both, face to face communication as well as alternative communication channels like e-mail, blogging, etc. In addition, respondents say that networking skills at all levels are relevant to communication with any stakeholder and key players in different markets.

**Failure factors**

The respondents also mentioned a number of issues that eventually might jeopardize the success of a project.

1. **Local problems related to third countries participation** are the most frequently cited, such as the lack of local industry involvement, problems with R&D budget in the local scene, and certain differences in legislation between European countries and third countries, which make it difficult to understand the rules for participation.

2. The **lack of partner commitment** was mentioned as one of the most important problems for project success, which also includes losing focus on the project objectives, poor participation from some participants and lack of commitment of the partners for sustainability of the project results.

3. **The lack of a suitable project management** is also perceived as a problem for projects success, particularly to deal with the EC procedures associated to the contract.

### 3.2.2 Success factors during the proposal preparation phase

Respondents to the survey assessed the importance of a set of factors for the success of ICT projects during different phases of the project, based on the participants’ experience. A scale from 1 to 5 was used, being 1 lowest relevance and 5 being highest relevance.

During the proposal preparation phase, we found out that the understanding of the call for proposal procedures and the work programme are considered the most important factors for success. The vast majority of respondents, 91% and 96% respectively, gave the highest scores to these factors that were scored 4.5 on average.

Similarly, 86% of respondents reiterate the relevance of having experienced partners in the consortium, which is considered the third factor for success in the proposal stage and has been scored 4.3.
A second group of factors are associated with the knowledge and access to key information, namely, the rules for participating in EU project, the funding programme and the research areas for international cooperation (score 4,2).

Within this context, the perspectives for exploitation of project results and the co-financing capacity of participant organisations are relatively less important, with scores of 3,7 and 3,3 respectively.

3.2.3 Success factors during the project phase

As shown in the graphic below, 10 out of 14 factors assessed in this phase score over 4, which indicates that all of them are very important to the success of the project phase.

The great majority of participants in ICT projects who responded the survey say that the coordination of the project is the most important factor to project success (57% of respondents scored 5), followed by partners’ experience. Both factors were scored 4,4.

Similarly, the proper communication between the partners throughout the duration of the project and team spirit are also crucial toward the success conclusion of this phase, since it is very difficult to engage with partners from various disciplines, expertise, and cultures without a clear communication between all partners. More than half of respondents gave the highest score to these factors that were scored 4,3 on average.
### Success factors during project phase

<table>
<thead>
<tr>
<th>Factor</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coordination of the project</td>
<td>4,4</td>
</tr>
<tr>
<td>Experienced partners in the consortium</td>
<td>4,4</td>
</tr>
<tr>
<td>Team spirit in implementing project activities</td>
<td>4,3</td>
</tr>
<tr>
<td>Communication among partners</td>
<td>4,3</td>
</tr>
<tr>
<td>Complementarity of the participants</td>
<td>4,2</td>
</tr>
<tr>
<td>Previous experience in EU/int. cooperation projects</td>
<td>4,1</td>
</tr>
<tr>
<td>Understanding the rules for participating in European projects</td>
<td>4,1</td>
</tr>
<tr>
<td>Strategic planning of the work</td>
<td>4,1</td>
</tr>
<tr>
<td>Experience in topics addressed by the project</td>
<td>4,0</td>
</tr>
<tr>
<td>Day-to-day management of the project</td>
<td>4,0</td>
</tr>
<tr>
<td>Coordination of the project</td>
<td>3,8</td>
</tr>
<tr>
<td>Correlation and benefits for my organisation core activities</td>
<td>3,8</td>
</tr>
<tr>
<td>Perspectives for exploitation of project results</td>
<td>3,7</td>
</tr>
<tr>
<td>Level of project innovation</td>
<td>4,5</td>
</tr>
<tr>
<td>Co-financing capacity of my organisation</td>
<td>3,5</td>
</tr>
</tbody>
</table>

Like in the proposal phase, the co-funding capacity of the organizations involved in the project get the lowest score (3,5). Also it is worth to remark the relatively less importance that the respondents give to the innovation factor during the project phase, as well as to the perspectives for the exploitation of project results and the benefits of the project for the activities of the participant organisations.

#### 3.2.4 Success factors after the project phase

The result of the survey shows that the most important success factor after the project phase is related to the sustainability of the project outcome. 95% of respondents say that this factor is important or very important (score 4,5). Actually, as stated above, the lack of partners’ commitment for the sustainability of the project was mentioned as one of the potential factors of failure, which shows both the importance of this factor to the exploitation of project results, as well as the complexity to develop it correctly.

The second most important factor (score 4,1) is the strategy for transfer of knowledge and innovation, while the third success factor is the strategy for technology transfer (score 3,9).

However, factors related to the sustainability of the project itself, such as the elaboration of a sound business plan, including business models, and the knowledge about competitors are the lowest rating success factors (scores 3,4 and 3,3). Actually more than half of respondents say that these factors are scarcely important after the project phase. This perception may indicate that some ICT projects involving third countries participants are still far from understanding the requirements for research results enter into the market in a global competitive scenario.
3.2.5 Keys to success in ICT projects

The chart below summarises the top ten success factors considering their assessment as a whole during the project lifecycle, since proposal preparation until some time after the project ends.

We found that five out of the top ten success factors are linked to the need of information and knowledge about European procedures to participate in ICT projects (call for proposal, work programme, rules to participate), which show the major concerns for third countries participants without many experience in international cooperation projects. Four of the top ten factors regard to the coordination and partners experience, and one of them to the sustainability of the projects outcome. The vast majority of respondents (between 78% and 96%) say that all these factors are important or very important for project success and all of them scored over 4,2 in a scale of 5.
The top rated success factors are the understanding of call for proposals procedures and of the work programme, followed by the sustainability of the project outcome. The coordination of the project is at the fourth position in the ranking, followed by experienced partners in the consortium, team spirit and communication issues.

Last but no least, more than 78% of respondents expressed the relevance of understanding the rules for participating in EU projects, the knowledge about funding programmes and in general the access to EC key information.

Therefore, the results of the survey underlines the need of key information of third countries to participate in international cooperation projects, in line with the PRO-IDEAL approach to promote and increase the Latin America countries participation in FP7-ICT projects.
4 ANNEXES

ANNEX 1: Questionnaire

---

**QUESTIONNAIRE to International Cooperation projects between Europe and third countries participants**

1. Has your project been successfully terminated / is it successfully running?  
   - Yes [ ]  
   - No [ ]

2. What have been the main three success factors of your project?  
   a)  
   b)  
   c)

3. Did you detect any factor that potentially jeopardised the success of the project?  
   -

4. Please assess the relevance of the following factors for the success of your project(s) (from 1 lowest to 5 highest relevance):

<table>
<thead>
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QUESTIONNAIRE to International Cooperation projects between Europe and third countries participants

4.3. AFTER THE PROJECT PHASE

- Sustainability of project outcome
- Knowledge about potential market
- Knowledge about competitors
- Business model scenarios (RoI, pricing, etc.)
- Sound business plan
- Strategy for transfer of knowledge and innovation
- Strategy for technology transfer
- Agreement among partners for exploitation of project results
- Management of intellectual property
- Other (please specify)

Project Name:  
Organisation Name:  
Country:  
Contact Name:  
Contact e-mail:  

Are you interested in receiving:

- The results of this survey about "Success Factors for participation in International Cooperation projects between Europe and third countries"  Yes ☐  No ☐
- PRO-IDEAL Newsletters and events information  Yes ☐  No ☐

We invite you to visit www.pro-ideal.eu and profit from the information tools available regarding the ICT programme of FP7.

Please email this questionnaire to pro-ideal@inmark.es

Thank you very much for your collaboration!
## ANNEX 2: List of International Co-operation Partner Countries (ICPC)

### AFRICAN
- Angola
- Benin
- Botswana
- Burkina-Faso
- Burundi
- Cameroon
- Cape Verde
- Central African Republic
- Chad
- Comoros
- Congo (Republic)
- Congo (Democratic Rep. of)
- Côte d’Ivoire
- Djibouti
- Equatorial Guinea
- Eritrea
- Ethiopia
- Gabon
- Gambia
- Ghana
- Guinea
- Guinea-Bissau
- Kenya
- Lesotho
- Liberia
- Madagascar
- Malawi
- Mali
- Mauritania
- Mauritius
- Mozambique
- Namibia
- Niger
- Nigeria
- Rwanda
- Sao Tome and Principe
- Senegal
- Seychelles
- Sierra Leone
- Somalia
- South Africa
- Sudan
- Swaziland
- Tanzania
- Togo
- Uganda
- Zambia
- Zimbabwe

### CARIBBEAN
- Antigua and Barbuda
- Barbados
- Belize
- Cuba
- Dominica
- Dominican Republic
- Grenada
- Guyana
- Haiti
- Jamaica
- Saint Kitts and Nevis
- Saint Lucia
- Saint Vincent and Grenadines
- Suriname
- Trinidad and Tobago

### PACIFIC
- Cook Islands
- Timor Leste
- Fiji
- Kiribati
- Marshall Islands
- Micronesia, Federated States of
- Nauru
- Niue
- Palau
- Papua New Guinea
- Solomon Islands
- Tonga
- Tuvalu
- Vanuatu
- Samoa

### ASIA
- Afghanistan
- Bangladesh
- Bhutan
- Burma
- Cambodia
- China
- Indonesia
- Iran
- Iraq
- Lao People’s Democratic Republic
- Malaysia
- Maldives
- Mongolia
- Nepal
- Oman
- Pakistan
- Philippines
- Sri Lanka
- Thailand
- Vietnam
- Yemen

### EASTERN EUROPE AND CENTRAL ASIA (EECA)
- Armenia
- Azerbaijan
- Belarus
- Georgia
- Kazakhstan
- Kyrgyz Republic
- Moldova
- Russia
- Tajikistan
- Turkmenistan
- Ukraine
- Uzbekistan

### LATIN AMERICA
- Argentina
- Bolivia
- Brazil
- Chile
- Colombia
- Costa Rica
- Ecuador
- El Salvador
- Guatemala
- Honduras
- Mexico
- Nicaragua
- Panama
- Paraguay
- Peru
- Uruguay
- Venezuela

### MEDITERRANEAN PARTNER COUNTRIES (MPC)
- Algeria
- Egypt
- Jordan
- Lebanon
- Libya
- Morocco
- Palestinian-administered areas
- Syrian Arab Rep.
- Tunisia

### WESTERN BALKAN COUNTRIES (WBC)
- Albania
- Bosnia-Herzegovina
- Former Yugoslav Republic of Macedonia (FYROM)
- Montenegro
- Serbia

*In the « Specific international cooperation actions», Africa can also be considered as a region on its own, while the Caribbean countries can also participate with Latin American and the Pacific countries with Asia.

**For participation in the « Specific international cooperation actions» each of Brazil, China, India and Russia may be considered individually as a region on its own. Thus, the required 2 or more partners can be located in these countries. However, in this case, at least 2 different partners from different provinces, oblasts, republics or states within Brazil, China, India or Russia are necessary.

*** On 16/12/2005 the Former Yugoslav Republic of Macedonia (FYROM) became a Candidate Country. FYROM is not an associated country to FP7 and thus remains a target country for International Cooperation Specific Actions

### Notes
2 Signed an agreement with the EC covering Science & Technology

---
2 These countries are also part of the European Neighborhood Policy (ENP).
3 Including Kosovo as defined by UNSC resolution 1244 of 10 June 1999
### ANNEX 3: Database: List of sampled projects

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EELA-2* |  | Universidade Federal de Juiz de Fora | BRAZIL | Latin America
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EELA-2* |  | Universidad Simon Bolivar | VENEZUELA | Latin America
EELA-2* |  | Universidad de San Martín de Porres | PERU | Latin America
EELA-2* |  | Centro Internacional de la Papa | PERU | Latin America
EELA-2* |  | Universidad Industrial de Santander | COLOMBIA | Latin America
EELA-2* |  | Universidad de Valparaíso | CHILE | Latin America
EELA-2* |  | Universidad Técnica Federico Santa María | CHILE | Latin America
EELA-2* |  | Universidad de la Frontera | CHILE | Latin America
### Success factors – State of the Art report for ICT projects with ICPC participation

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<th>Agora Systems S.A. (ASSA)</th>
<th>Cooperación Latino Americana de Redes Avanzadas (CLARA)</th>
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### Project Acronym
**DIGITALWORLD**

### Project full title
Digital world forum on accessible and inclusive ICT

### FP: FP6 or FP7
FP7

### Main topics addressed
Use of ICT to leverage economic development in Africa and Latin America.

### Type of project:
CSA

### Duration:
From January 1, 2008 to June 30, 2009

### 18 months

### website
http://www.digitalworldforum.eu/

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### Project Acronym
EUROINDIA

### Project full title
Euro-India ICT Co-operation

### FP: FP6 or FP7
FP7

### Main topics addressed
Identify, exploit and sustain EU and Indian RTD potential

### Type of project:
CSA

### Duration:
From January 1, 2008 to December 31, 2009

### website
http://www.euroindia-ict.org/

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### GREAT-IST

**Project Acronym:** GREAT-IST  
**Project full title:** FP6  
**Main topics addressed:** Developing institutional infrastructure in support of IST research and establishing effective communication with IST stakeholders. Gradual harmonization of RTD policies and convergence of priorities in IST. Linking research and business (particularly SMEs).  
**Type of project:** SSA  
**Duration:** From June 01, 2005 to Nov. 30, 2007  
**Duration:** 30 months  
**website:** Offline

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<th>Participants</th>
<th>Coordinator</th>
<th>EROPEAN CENTER FOR PEACE AND DEVELOPMENT OF THE UNIVERSITY OF PEACE</th>
<th>SLOVENIAN BUSINESS &amp; RESEARCH ASSOCIATION</th>
<th>IN.C.E. SEGRETARIATO ESECUTIVO</th>
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### Project Acronym
**INCITE**

### Project full title
Indian Networks Co-operation in information society technology with Europe

### FP: FP6 or FP7
FP6

### Main topics addressed
Mobile and Wireless Systems beyond 3G, Cross Media content for leisure and entertainment, Networked audiovisual systems and home platforms, Future Emerging Technologies and e-Inclusion.

### Type of project:
SSA

### Duration:
From June 01, 2005 to May 31, 2007  24 months

### website
http://www.inciteproject.org/index.asp

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| Name         | INDIAN INSTITUTE OF SCIENCE (ITSMA) |
| Country      | INDIA       |
| Organisation type | Association | University               |
| Contact person e-mail | -          | -                        |

| Name         | CENTRE FOR DEVELOPMENT OF ADVANCED COMPUTING |
| Country      | INDIA       |
| Organisation type | Government | Government               |
| Contact person e-mail | -          | -                        |

| Name         | INNOST S.R.L. |
| Country      | INDIA       |
| Organisation type | Government | Government               |
| Contact person e-mail | -          | -                        |

| Name         | ASOCIACION DE INDUSTRIAS DE LAS TECNOLOGIAS ELECTRONICAS Y DE LA INFORMACION DEL PAIS VASCO |
| Country      | SPAIN       |
| Organisation type | Government | Government               |
| Contact person e-mail | -          | -                        |

| Name         | MINISTRSTVO ZA VISOKO SOLSTVO, ZNANOST IN TEHNOLOGIJ |
| Country      | SLOVENIA    |
| Organisation type | Government | Non Profit Organisation |
| Contact person e-mail | -          | -                        |

| Name         | INTERACTIVE TECHNOLOGY, SOFTWARE AND MEDIA ASSOCIATION |
| Country      | INDIA       |
| Organisation type | Non Profit | Organisation               |
| Contact person e-mail | -          | -                        |
**Project Acronym** | IS2WEB  
---|---
**Project full title** | Extending information society networks to Western Balkan countries  
**FP: FP6 or FP7** | FP6  
**Main topics addressed** | Aims to identify suitable research organisations in the Western Balkan countries and assist them to get informed about and actively participate in EU-funded research in the field of Information Society Technologies.  
**Type of project:** | SSA  
**Duration:** | From May 01, 2005 to October 31, 2007  
**website** | [http://www.is2web.org](http://www.is2web.org)  

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**Project Acronym** | IST-AFRICA  
---|---  
**Project full title** | Regional impact of information society technologies in Africa  
**FP: FP6 or FP7** | FP6  
**Main topics addressed** | To promote dissemination and exploitation of European IST research results in Southern Africa in particular through workshops and training seminars.  
**Type of project:** | SSA  
**Duration:** | From May 01, 2005 to October 31, 2007  
**website** | [http://www.ist-africa.org](http://www.ist-africa.org)  

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Success factors – State of the Art report for ICT projects with ICPC participation

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## Project Acronym
IMAP-IT!

## Project full title
Knowledge mapping on IT competencies in Mediterranean countries and dialogue fostering

## FP: FP6 or FP7
FP6

## Main topics addressed
ICT research cooperation with Mediterranean Partner Countries.

## Type of project:
SSA

## Duration
From Jan 01, 2007 to Dec. 31, 2008  24 months

## website
http://www.map-it-med.eu/home.php

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Participants:
- Coordinator: CYBION S.R.L.
- Information Technology Industry Development Agency (ITIDA)
- Ministry of Higher Education, Scientific Research and Technology
- University of Sidi Mohammed Ben Abdellah de Fès
- UNESCO
- Innova SpA
- Euroquality
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Project Acronym: SCORE
Project full title: Strengthening the strategic cooperation between the EU and Western Balkan region in the field of ICT Research
FP: FP6 or FP7: FP6
Main topics addressed: Addresses the need for well-defined future research priorities that will enhance scientific and research co-operation between the Western Balkan region and the EU.
Type of project: SSA
Duration: From Feb. 01, 2007 to Jan 31, 2009  24 months
website: http://www.score-project.eu/

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Association for Information Systems and Computer Networks - Information society SCG
### Project Acronym

**SOLAR ICT**

### Project full title

Development of a knowledge platform to support Euro-Latin American research Partnerships in ICT

### FP: FP6 or FP7

FP6

### Main topics addressed

Aims to highlight the opportunities and potentialities for European and Latin American research collaboration in ICT, identifying common development goals and deeper strategic cooperation.

### Type of project:

SSA

### Duration:

From Jan. 01, 2007 to Sept. 30, 2008 21 months

### website

http://www.solar-ict.eu

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<td>Create a solid basis for future EU-China collaboration in information and communication technology (ICT) research by identifying and analysing potential topics and areas of research cooperation and initiatives between China and the European Union</td>
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<tr>
<td>Name</td>
<td>EUTEMA TECHNOLOGY MANAGEMENT GMBH</td>
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**Project Acronym** | START
---|---
**Project full title** | Partnership between the EU and Africa in the ICT area
**FP: FP6 or FP7** | FP6 & FP7
**Main topics addressed** | Sustainable development in Africa, with ICT contributing to the full, is in Europe's economic, political and strategic interest. S&T cooperation is one of the efficient means for Africa to move towards appropriate ICT solutions involving policy & regulation, infrastructure, applications & content, capacity building & training.
**Type of project:** | SSA
**Duration:** | From Sept. 01, 2006 to Ago. 31, 2008  24 months
**website** | [http://www.euroafrica-ict.org](http://www.euroafrica-ict.org)

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<td>Agence Universitaire de la Francophonie (AUF)</td>
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## Project Acronym
WINDS-Caribe

## Project full title
Widening IST Networking Development Support - Caribe

## FP: FP6 or FP7
FP7

## Main topics addressed
Aims at contributing to the building a cohesive Information Society in the Caribbean region by deepening strategic cooperation between Europe and the Caribbean in ICT R&D issued. The project will complement an ongoing project named WINDS Latin America.

## Type of project
CSA

## Duration:
From Jan. 01, 2008 to Dec. 31, 2009
24 months

## Duration:

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**Project Acronym** | WINDS-LA  
---|---  
**Project full title** | Widening IST Networking Development support - Latin America  
**FP: FP6 or FP7** | FP6  
**Main topics addressed** | Aims at deepening strategic RandD cooperation between Europe and Latin America by building, starting from what already exists, a multinational and multi-stakeholder community that will involve a significant representation of the relevant European and Latin American actors (researchers, policy makers, users) that deal with technology applications.  
**Type of project:** | SSA  
**Duration** | From Jan. 01, 2007 to Dec. 31, 2008  

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<td>NASCIMBENI, FABIO</td>
<td>Raul Martins</td>
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| | UNIVERSIDAD POLITECNICA DE MADRID |
| | Pontificia Universidade do Rio de Janeiro |
| | MEXICO |
| | University |

| | INSTITUTO TECNOLOGICO Y DE ESTUDIOS SUPERIORES DE MONTERREY |
| | FUNDACION GESTION DESARROLLO |
| | UNIVERSITAET DUISBURG-ESSEN STANDORT DUISBURG |
| | UNIVERSITAT POLITECNICA DE CATALUNYA |
| | ARGENTINA |
| | University |
| | Luis Trejo |
| | Susana Finquelevich |
## Success factors – State of the Art report for ICT projects with ICPC participation

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<td>Centre for Technology and Innovation Management GmbH (CETIM)</td>
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<th>Federación de Asociaciones de Latinoamérica el Caribe y España de entidades de Tecnología de la Información (ALETI)</th>
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| Association | SME |  

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### Project Acronym
SEACOOP

### Project full title
Further developing strategic R&D cooperation with South-East Asia on ICT

### FP: FP6 or FP7
FP7

### Main topics addressed
Identify, promote, and support strategic cooperation opportunities, and to support bilateral and multilateral dialogues.

### Type of project:
CSA

### Duration
From Oct. 01, 2007 to March. 31, 2009  
18 months

### website
http://www.EuroSoutheastAsia-ICT.org

### Participants

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## Project Acronym
ECOLEAD

## Project full title
European collaborative networked organizations leadership initiative

## FP: FP6 or FP7
FP6

## Main topics addressed
The VO Breeding Environments, Dynamic Virtual Organizations and Professional Virtual Communities.

## Type of project:
IP

## Duration:
From Abril 01, 2004 to March. 31, 2008  48 months

## website
http://ecolead.vtt.fi/

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### Project Details

**Project Acronym**: PLASTIC  
**Project full title**: Providing dependable and adaptive service technology for pervasive information and communication.  
**FP**: FP6  
**Main topics addressed**: Developing services that can be easily deployed on a wide range of evolving infrastructures, making services resource-aware so that they can benefit from networked resources and related services; and ensuring that users always experience the best Quality of Service (QoS) possible according to their specific situation.  
**Type of project**: STREP  
**Duration**: From Feb. 01, 2006 to July. 31, 2008  
**30 months**  

### Participants

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<td>PIQUE, STEPHANE</td>
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<td>John Ketchell</td>
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<td>The ÅEGIS project seeks to determine whether 3rd generation access techniques will provide a more accessible, more exploitable and deeply embeddable approach in mainstream ICT (desktop, rich Internet and mobile applications).</td>
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**Success factors – State of the Art report for ICT projects with ICPC participation**

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<td>Natural interactive walking</td>
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<td>NIW will investigate possibilities for the integrated and interchangeable use of the haptic and auditory modality in floor interfaces, and for the synergy of perception and action in capturing and guiding human walking.</td>
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### Project Acronym
FLOSSINCLUDE

### Project full title
Free/Libre and open source software: International cooperation development roadmap

### FP: FP6 or FP7
FP7

### Main topics addressed
The FLOSSInclude project aims to strengthen Europe participation in international research in FLOSS and open standards, by studying what is needed to increase the deployment, development and societal impact of FLOSS in Africa, Asia and Latin America.

### Type of project:
CSA

### Duration:
From Feb. 01, 2008 to Jan. 31, 2010  24 months

### website
www.flossinclude.org

### Participants

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<th>GHANA INDIA KOFI ANNAN CENTRE OF EXCELLENCE IN INFORMATION AND IT FOR CHANGE</th>
<th>CENTRE FOR THE STUDY OF DEVELOPING SOCIETIES</th>
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<td>Continuous monitoring of medication overuse headache in Europe and Latin America: development and standardization of an alert and decision support system</td>
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<td>ASOCIACION CENTRO DE TECNOLOGIAS DE INTERACCION VISUAL Y COMUNICACIONES-VICOMTECH</td>
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<tr>
<td>Private telecom company</td>
<td>Research centre</td>
<td>Private Company, Consultancy, Priveta satellite operator</td>
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### Project Acronym
- **FUTON**

### Project full title
- **Fibre optic networks for distributed and extendible heterogeneous radio architectures.**

### FP: FP6 or FP7
- **FP7**

### Main topics addressed
- **Development of a hybrid fibre-radio infrastructure transparently connecting remote antenna units to a central unit where a joint processing can be performed.**

### Type of project
- **Collaboration project (generic)**

### Duration
- From Jan. 01, 2008 to June 30, 2010
- **30 months**

### website
- **www.ict-futon.eu**

### Participants

<table>
<thead>
<tr>
<th>Name</th>
<th>Coordinator</th>
<th>Participants</th>
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<td><strong>INSTITUTO DE TELECOMUNICACOES</strong> JAYTECH SOLUTIONS LDA NATIONAL INSTITUTE OF INFORMATION AND COMMUNICATIONS TECHNOLOGY SIGINT SOLUTIONS LTD ORGANISMOS TLEPIKIONIONON TIS ELLADOS OTE AE ALCATEL THALES III V LAB</td>
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### Other Participants

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<tr>
<td>UNIVERSITY OF KENT AT CANTERBURY SPAIN</td>
</tr>
<tr>
<td>ADVANCED COMMUNICATION RESEARCH &amp; DEVELOPMENT, S.A. VALTION TEKNILLINEN TUTKIMUSKESKUS</td>
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<td>INSEDE SISTEMAS S.A.</td>
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<tr>
<td>Contact person</td>
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<td>INTERUNIVERSITAIR MICRO-ELECTRONICA CENTRUM VZW</td>
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### Project Acronym
**ROLE**

### Project full title
Responsive open learning environments

### FP: FP6 or FP7
FP7

### Main topics addressed
Deliver and test prototypes of highly responsive TEL environments, offering breakthrough levels of effectiveness, flexibility, user-control and mass-individualisation.

### Type of project
Collaborative project (generic)

### Duration
From Feb. 01, 2009 to Jan. 31, 2013  
48 months

### website
http://www-i5.informatik.rwth-aachen.de/i5new/projects/ROLE/  
http://www.role-project.eu/

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<td>Name</td>
<td>FRAUNHOFER-GESELLSCHAFT ZUR ANGEWANDTEN FORSCHUNG E.V</td>
<td>THE BRITISH INSTITUTE FOR LEARNING AND DEVELOPMENT LBG</td>
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<th>IMC INFORMATI ON MULTIMEDIA COMMUNICATION AG</th>
<th>ZENTRUM FUER SOZIALE INNOVATION</th>
<th>KATHOLIEKE UNIVERSITEIT LEUVEN</th>
<th>TECHNISCHE UNIVERSITAE T GRAZ</th>
<th>RHEINISCH-WESTFAELISCHE TECHNISCHE HOCHSHUL E AACHEN</th>
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### Project Acronym
CONNECT

### Project full title
Emergent connectors for eternal software intensive networked systems

### FP: FP6 or FP7
FP7

### Main topics addressed
CONNECT aims at dropping the interoperability barrier by adopting a revolutionary approach to the seamless networking of digital systems that is, synthesizing on the fly the connectors via which networked systems communicate.

### Type of project
Collaborative project (generic)

### Duration:
From Feb. 01, 2009 to July 31, 2012  42 months

### website
http://connect-forever.eu/

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### Project Acronym
E3

### Project full title
End-to-end efficiency

### FP: FP6 or FP7
FP7

### Main topics addressed
Design, develop, prototype and showcase solutions to guarantee interoperability, flexibility and scalability between existing legacy and future wireless systems, manage the overall system complexity, and ensure convergence across access technologies, business domains, regulatory domains and geographical regions.

### Type of project:
Collaborative project (generic)

### Duration:
From Jan. 01, 2008 to Dec. 31, 2009

### Website
https://ict-e3.eu

### Participants

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### Participants

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### Project Acronym
- **CASAGRAS**

### Project full title
- Coordination and support action for global RFID-related activities and standardisation

### FP: FP6 or FP7
- **FP7**

### Main topics addressed
- Design, develop, prototype and showcase solutions to guarantee interoperability, flexibility and scalability between existing legacy and future wireless systems, manage the overall system complexity, and ensure convergence across access technologies, busi

### Type of project
- **CSA**

### Duration
- From Jan. 01, 2008 to June 30, 2009  
  - 18 months

### website
- [https://ict-e3.eu](https://ict-e3.eu)

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<tr>
<td>Name</td>
<td>Centre of Excellence for the Automatic Identification and Data Capture Technologies</td>
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| Name         | YRP Ubiquitous Networking Laboratory, | |
| Country      | UK          | CHINA        |
| Organisation type | non-profit international forum | Private Corporation |
| Contact person | e-mail | |
| Telephone | |

| Name         | HONG KONG SCIENCE AND TECHNOLOGY PARKS CORPORATI | Q.E.D. SYSTEMS |
| Country      | NON       | USA          |
| Organisation type | Private Corporation Consultancy | |
| Contact person | e-mail | |
| Telephone | |

| Name         | INSTITUT EUROPEEN DES NORMES DE TELECOMMUNICA | FEIG ELECTRONIC GMBH |
| Country      | NON       | GERMANY      |
| Organisation type | Private Corporation | Private Corporation |
| Contact person | e-mail | |
| Telephone | |

<p>| Name         | ELECTRONICS AND TELECOMMUNICA | |
| Country      | NON       | SOUTH KOREA |
| Organisation type | not-for-profit organization | |
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<td>DEUTSCHES ZENTRUM FUER LUFT UND RAUMFAHRT E.V. German Aerospace Center</td>
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Project Acronym | LARKC  
--- | ---  
Project full title | Large scale semantic computing semantic Web technologies distributed reasoning probabilistic reasoning web-scale inference information retrieval  
FP: FP6 or FP7 | FP7  
Main topics addressed | Current Semantic Web reasoning systems.  
Type of project: | Collaborative project (generic)  
Duration: | From April 01, 2008 to Sep 30, 2011  
42 months  

<table>
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<th>Participants</th>
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| **Name** | UNIVERSITAET INNSBRUCK | SALTLUX INCORPORATED | CYCORP, RAZISKOVANJE IN EKSPERIMENTALNI RAZVOJ D.O.O. | BEIJING UNIVERSITY OF TECHNOLOGY | CENTRE INTERNATIONAL DE RECHERCHE SUR LE CANCER | ASTRAZENECA AB  
| Country | AUSTRIA | SOUTH KOREA | SLOVENIA | CHINA | FRANCE | GERMANY  
| Organisation type | University |  |  | University |  |  

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| THE UNIVERSITY OF SHEFFIELD | VERENIGING VOOR CHRISTELIJK HOGER ONDERWIJS WETENSCHAPPELIJK ONDERZOEK EN PATIENTENZORG | SIRMA GROUP CORP. | CEFRIEL - SOCIETA CONSORTILE A RESPONSABILITA LIMITATA | MAX PLANCK GESELLSCHAFT ZUR FoERDERUNG DER WISSENSCHAFTEN E.V. | UNIVERSITAET STUTTGART  
| UNITED KINGDOM | NETHERLANDS | BULGARIA | ITALY | GERMANY | GERMANY  
| University |  |  |  |  | University  


## Project Acronym: OASIS

**Project full title:** Open architecture for accessible services integration and standardisation

**FP:** FP7

**Main topics addressed:** Enable and facilitate interoperability, seamless connectivity and sharing of content between different services and ontologies in all application domains relevant to applications for the elderly and beyond.

**Type of project:** Collaborative project (generic)

**Duration:** From Jan 01, 2008 to Dec. 31, 2011

**website:** [http://www.oasis-project.eu/](http://www.oasis-project.eu/)

<table>
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<th>Participants</th>
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<td>ITESM, TSINGHUA UNIVERSITY, ITACA, PTV, Mizar Automazione, AGE, Siemens S.A.</td>
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## Success factors – State of the Art report for ICT projects with ICPC participation

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<th>HEARTCYCLE</th>
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<td>Project full title</td>
<td>Compliance and effectiveness in HF and CHD closed-loop management</td>
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<td>Main topics addressed</td>
<td>provide a closed-loop disease management solution to serve both HF and CHD patients, including hypertension, diabetes and arrhythmias as possible co-morbidities.</td>
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<td>Duration:</td>
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### Project Acronym

**WALTER**

### Project full title

Wireless alliances for testing experiment and research.

### FP: FP6 or FP7

FP7

### Main topics addressed

Protect European potential on Ultra Wide Band (UWB) technology issues.

### Type of project:

Collaborative project (generic)

### Duration:

From Mar 01, 2008 to Dec. 31, 2009  24 months

### Website

http://www.walter-uwb.eu/

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Success factors – State of the Art report for ICT projects with ICPC participation
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<td>Project full title</td>
<td>High efficiency laser-based multi-user multi-modal 3D display</td>
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<td>HELIUM3D will create a 3D display that will extend the state of the art in autostereoscopic (glasses free) displays, and will address the efficiency and colour limitations of the current and next generation of displays by developing a new display technology based on direct-view RGB laser projection via a low loss transparent display screen to push the technology beyond the next generation of 3D displays.</td>
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<td>Duration:</td>
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<td>website</td>
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### Project Acronym
N-CRAVE

### Project full title
Network coding for robust architectures in volatile environments

### FP: FP6 or FP7
FP7

### Main topics addressed
Advance knowledge of fundamentals of network coding for improving attainable performance limits of networked systems for capacity, throughput, latency, complexity and energy with a view towards practically encountered scenarios.

### Type of project:
Collaborative project (generic)

### Duration
From Jan. 01, 2008 to Dec. 31, 2010 36 months

### website
http://www.n-crave.eu/

### Participants

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**Project Acronym** | MEDAR  
---|---  
**Project full title** | Mediterranean Arabic Language and speech technology  
**FP: FP6 or FP7** | FP7  
**Main topics addressed** | 1) producing a knowledge base on Human Language Technology (HLT) players, existing language resources (LRs) and processing tools, activities and products for Arabic, 2) designing a strong cooperation roadmap between EU and Arabic countries 3) focusing on Machine Translation (MT) and Multilingual Information Retrieval  
**Type of project** | Collaborative project (generic)  
**Duration** | From Feb. 01, 2008 to July 31, 2010 | 30 months  
**website** | [http://www.medar.info/](http://www.medar.info/)  

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| Participants |  |
| University Mohammed V Soussi: | CEA, Commissariat à l'Energie Atomique: | CNRS, | The Open University: | Université Lumière Lyon2: | IBM | Sakhr |
| Morocco | France | France | United Kingdom | France | Egypt | Egypt |
| University | Private Company | University | University | Private Company | Private Company |

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**Page 99 of 109**
### Project Acronym: GENESYS

**Project full title:** Good practices for European developers of advanced ICT-enabled energy-efficiency systems

**FP:** FP7

**Main topics addressed:** GENESYS project consortium will collect and analyse research results on efficiency and energy management systems (EMS) and identify opportunities for integration and applications to further complex or cross cutting areas.

**Type of project:** CPCSA

**Duration:** From Sept. 01, 2008 to Feb. 28, 2011  30 months

**website:** [www.genesys-project.eu](http://www.genesys-project.eu)

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### Project Acronym
HIDEAS

### Project full title
High dimensional entangled systems

### FP: FP6 or FP7
FP7

### Main topics addressed
Breakthrough in the information capacity of Quantum Communication (QC), well beyond the standard single-mode approach, by exploiting the intrinsic multi-modal and multivariate character of the radiation field.

### Type of project
Collaborative project (generic)

### Duration
From Oct. 01, 2008 to Sept. 30, 2011  36 months

### Website
http://hideas.dfm.uninsubria.it/

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Project Acronym | PHOTONICS4LIFE
---|---
Project full title | Network of excellence for biophotonics
FP: FP6 or FP7 | FP7

Main topics addressed
PHOTONICS4LIFE targets to bridge the gaps between the different research communities ranging from Physics and Engineering via Chemistry and Physical Chemistry to Biology and Medicine for the analysis of cell processes, for non- and minimally-invasive diagnosis and therapy and for point-of-care diagnostics.

Type of project: | Networks of Excellence
Duration | From May 01, 2008 to Apr. 30, 2012  48 months
Website | http://www.photonics4life.eu/

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Country | GERMANY | Russian Federation | Sweden | Germany | Finland | Spain |
| Organisation type | University | University | University | Research Institution | Technical Research Centre | Private Organisation |
### MINIGAS

**Project full title:** Miniaturised photoacoustic gas sensor based on patented interferometric readout and novel photonic integration technologies.

**FP:** FP7

**Main topics addressed:**
Build and demonstrate a miniaturised sensor sub-system that achieves two or three orders of magnitude better sensitivity (on sub-ppm level!) than other optical measurement methods could achieve at similar package volume.

**Type of project:** Collaborative project (generic)

**Duration:** From Apr. 01, 2008 to Mar. 31, 2011 36 months

**Website:** [http://fp7minigas.openinno.fi](http://fp7minigas.openinno.fi)

<table>
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### Project Acronym
NESTER

### Project full title
Networked embedded and control systems technologies for Europe and Russia

### FP: FP6 or FP7
FP7

### Main topics addressed
The proposed project NESTER will focus on the identification of collaboration priorities between Russia and Europe in the field of networked embedded and control systems and the set-up of such collaborations. The project will base its analysis on industrial vertical sectors needs such as manufacturing and process plants, distributed energy production, energy distribution, airports or seaports etc.

### Type of project:
Coordination and support actions

### Duration:
From Apr. 01, 2008 to Sep. 30, 2011 18 months

### website
http://www.nester-ru.eu/

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Success factors – State of the Art report for ICT projects with ICPC participation

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<th>Participants</th>
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<tr>
<td>Name</td>
<td>UNIVERSITY DU LUXEMBOURG</td>
<td>AGENCE NATIONALE DE REGLEMENTATION DES TELECOMMUNICAT IONS</td>
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<td></td>
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<tr>
<td><strong>FP: FP6 or FP7</strong></td>
<td>FP7</td>
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**Main topics addressed**
The AIDA project aims at acquiring and sharing knowledge about affordable ICT (Information and Communication Technologies) solutions in Africa with the ambition to reduce the risk of natural disasters and to improve the capacity to respond to disasters.

**Type of project:** CSA

**Duration:** From June 01, 2008 to May 31, 2010  
24 months

**website** http://www.aidaonline.info/

<table>
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<tr>
<th><strong>Participants</strong></th>
<th><strong>Coordinator</strong></th>
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<tbody>
<tr>
<td><strong>Name</strong></td>
<td>VLAAMSE INSTELLING VOOR TECHNOLOGISCH ONDERZOEK N.V. (VITO)</td>
<td>Ardhi University Disaster Management Centre (ARU)</td>
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<tr>
<th><strong>Participants</strong></th>
<th><strong>Institut d’Economie Rural du Mali (IER)</strong></th>
<th><strong>International Institute for Geo-Information Science and Earth Observation (ITC)</strong></th>
<th><strong>Federal University of Technology (FUTM)</strong></th>
<th><strong>NET Qi</strong></th>
<th><strong>Technology Sans Frontière (TSF)</strong></th>
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### Project Acronym
EELA-2

### Project full title
E-science grid facility for Europe and Latin America

### FP: FP6 or FP7
FP7

### Main topics addressed
Build, on the current EELA e-Infrastructure, a high capacity, production-quality, scalable Grid Facility providing round-the-clock, worldwide access to distributed computing, storage and network resources for a wide spectrum of applications from European and Latin American scientific communities.

### Type of project
CSA

### Duration
From Apr. 01, 2008 to Mar. 31, 2010  24 months

### website
www.eu-eela.eu

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<th>CENTRO DE INVESTIGACIONES ENERGETICAS, MEDIOAMBIENTALES Y TECNOLOGICAS</th>
<th>Centro de Gestión de la Información y Desarrollo de la Energia</th>
<th>Cooperación Latino-Americana de Redes Avanzadas</th>
<th>University College Cork - Costal and Marine Resources Centre</th>
<th>HLP Développement S.A</th>
<th>Centre National de la Recherche Scientifique</th>
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<th>Universidad Nacional Autónoma de México</th>
<th>Universidade do Porto</th>
<th>Universidade Federal do Rio de Janeiro</th>
<th>Universidad Técnica Particular de Loja</th>
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The following 34 Member Institutions are currently grouped into 9 JRUs:

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<th>Name</th>
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<tr>
<td>Instituto de Física de la Plata (ILFP)</td>
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<td>Laboratório de sistemas complexos</td>
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<tr>
<td>Centro Federal de Educação Tecnológica</td>
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<td>Laboratório Nacional de Computação Científica</td>
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<tr>
<td>Centro de estudios avanzados en zonas andas</td>
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<td>Universidad de San Martín de Porres</td>
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<td>University of Aveiro</td>
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<tr>
<td>Universidad Simon Bolivar</td>
<td>VENEZUELA</td>
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### Project Acronym
INCONet-EULARINET

### Project full title
Co-ordinating Latin America Research and Innovation NETworks.

**FP:** FP6 or FP7

**FP7**

**Main topics addressed**
Strengthen bi-regional dialogue on S&T between EU Member States (MS), Associated States (AS) and Latin American Partner Countries (LAPC) at policy, programme and institutional (research entities) level.

**Type of project:**

**Duration:**
48 months

**website**
http://www.s2lat.eu/eularinet/

### Participants

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<th>Coordinator</th>
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<td><strong>Name</strong></td>
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<tr>
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### Mexico
- **Academy of Finland**
  - **University**
  - **Government**

### Finland
- **University of the Federal Ministry of Education and Culture-CUBIST**
  - **Government**

### Uruguay
- **University Politécnica de Madrid**
  - **Government**

### Spain
- **Spanish Council for Scientific Research**
  - **Government**

### Austria
- **Centre for Social Innovation**
  - **Government**

### Norway
- **The Research Council of Norway**
  - **Government**

### Nicaragua
- **Federal Ministry of Education and Research**
  - **Government**

### Germany
- **Centre de coopération internationale en recherche agronomique pour le développement**
  - **Government**

### Portugal
- **Agência de Inovação**
  - **Government**

### Colombia
- **Instituto Colombiano para el Desarrollo en la Ciencia y la Tecnología**
  - **Government**

### Portugal
- **Fundação para Ciência e Tecnologia**
  - **Government**

### Germany
- **International Bureau of the Federal Ministry of Education and Research**
  - **Government**