EECA Cluster Deliverable

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RE	Restricted to a group defined by the consortium (including the Commission)	
CO	Confidential, only for members of the consortium (including the Commission)	

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Additional contributions were prepared by the consortium partners of the projects ISTOK-SOYUZ and EXTEND.
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Abstract :

The document represents a summary of the EECA Cluster's sustainability strategy and exploitation plan of the EECA ICT Cluster results, assets and tools.

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1. Scope of the document

The ***Eastern Europe and Central Asia (EECA) ICT cluster*** is an initiative supported by the European Commission under the Information and Communication Technologies Thematic area of the 7th Framework Programme (FP7-ICT). It aims at enabling:

- the exploration of new opportunities for ICT R&D collaboration among researchers from the EU and the EECA countries and
- the diffusion of information about research activities under FP7-ICT.

The EECA cluster is the joint effort 3 complementary FP7-ICT support actions (ISTOK-SOYUZ, SCUBE-ICT and EXTEND) that have shared common objectives and deployed a wide range of activities in the entire EECA region. The **targeted countries** are: Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine and Uzbekistan.

Since the beginning of 2009 the Cluster partners have implemented a wide range of diversified activities aiming to:

- ***Increase awareness on EU-funded research activities under the FP7-ICT in the EECA region,*** through:
    - The initiation of dialogue with extensive ICT R&D communities in the EECA countries to identify their research strengths and competencies
    - The organisation of info-days and training sessions in all EECA countries to share insight on emerging opportunities under FP7-ICT
    - The setting up an online Help Desk to offer guidance and support related to the procedures of participation in FP7-ICT
    - The provision of hands-on support to EECA researchers towards their involvement in EU-funded projects
    - The creation of a web portal acting as an on-line source of information

- ***Improve visibility of ICT R&D organizations and specialists from EECA countries on the European arena and stimulate collaboration with their EU counterparts***, through:
    - The development of an on-line tool (Competence Platform) for the promotion of the research interests and partner search among prominent ICT R&D organisations and experts
    - The organisation of networking activities in EU and the EECA countries to enable face-to-face discussions between researchers from the 2 regions to explore their future collaboration potential
    - The exploitation of the Cluster partners' wide network of contacts in EU
    - The integration of EECA organisations into relevant European Technology Platforms
    - The organisation of a promotion-publicity campaign informing both EU and EECA researchers on the benefits of their collaboration

- ***To support the policy dialogue between the EU and EECA countries, contributing to the setting up of joint initiatives enhancing their ICT R&D collaboration***, through:
    - The identification and analysis of the ICT research priorities in the EECA countries
    - The identification of key ICT areas of mutual interest that may result to substantial socio-economic benefits and impact for all regions.
    - The organisation of a series of policy/consultation meetings providing an open discussion forum for the exchange of ideas on future indicative action plan to strengthen collaboration between the EU and the EECA region.

The clustering approach allowed the partnering projects to benefit from a win-win situation, where knowledge, acquired and results fulfilled by each of them is shared and leveraged. Many assets have been developed thanks to the strong cluster network.

The current document summarises the main cluster assets that can be exploited either by cluster partners or external stakeholders/target groups, beyond the cluster lifetime. More specifically, it:

i) Outlines in tabular form the main exploitable assets of the cluster as well as those contributed to their creation;
ii) Comments on the main target groups of external stakeholders and the potential benefits arising from the utilisation of project/cluster outcomes by them;
iii) Briefly provides, per main asset, a short description of it, its potential target groups and exploitation potential;
iv) Outlines the general terms for the use of project/cluster results; and
v) Provides an overview of the main exploitation routes – sustainability plan of the project/cluster assets.

Important notes

1. Following the formation of the Eastern Europe and Central Asia (EECA) Cluster between SCUBE-ICT, EXTEND and ISTOK-SOYUZ projects, the three projects joint forces to address the entire EECA region and enhance EU-EECA ICT collaboration. A number of activities were jointly implemented (e.g. awareness, training and networking events, etc), while several supportive 'tools' (i.e. the EECA web portal, the EECA Competence Platform, the FP7-ICT Held Desk and the networking guide) were developed at cluster level (i.e. partners from all clustering projects contributed to their development). The exploitation potential of those "EECA Cluster assets" is also included in this document.

2. The document is prepared on the basis of the previously submitted report of SCUBE-ICT project. Since both EXTEND and ISTOK-SOYUZ end later that SCUBE-ICT, the project partners from these two projects have completed the report, provided by SCUBE-ICT;

3. It should be reminded that, **the SCUBE-ICT, EXTEND and ISTOK-SOYUZ were Support Action and therefore they did not create any scientific and/or technical knowledge**. The projects' aim was to pave the way for the enhancement of strategic partnerships in the Information and Communication Technologies (ICT) domain between the European Union and the EECA countries, both at research and policy level. Thus, the implemented activities focused on accelerating the realisation of joint ICT R&D activities (mainly as FP7-ICT research projects) as well as facilitate a policy dialogue that could result to socio-economic benefits and impact for all regions.

2. Summary of exploitation assets and contributors

On cluster level, the most important asset derives from the **126 concrete partnerships established** that have been achieved by the EECA ICT cluster during its implementation, including the implementation of 17 Joint Action Plans and 38 FP7 proposals submitted.

These collaborations provide a favourable ground to boost further EU-EECA collaboration in ICT research and are expected to have a long-term impact on both the research organisations involved and the targeted regions as they will demonstrate, promote and advance their collaboration.

On cluster level, the main assets and exploitable results are summarised in the following table:

Exploitable asset	Sector(s) of application	Timetable for commercial or any other use	Patents of other IPR exploitation	Owner and partner(s) involved
EECA Cluster logo	-	2009	Copyright of the EECA Cluster partner	All partners of the 3 clustering projects may use it as reference to their activities
EECA Cluster web portal	All sectors relevant to the ICT domain	Continuous	Copyright of the EECA Cluster partner	Responsible for the operation and administration of the portal is Q-PLAN NG (SCUBE-ICT coordinator). However, all partners of the clustering projects can use the web site and upload relevant articles. After the completion of all clustering projects, Q-PLAN NG will continue to administer the portal for a period of at lest 3 years.
EECA Competence Platform	All sectors relevant to the ICT domain	Continuous	Copyright of the EECA Cluster partner	Responsible for the operation and administration of the CP is INNO (ISTOK-SOYUZ project coordinator). However, all partners of the clustering projects can use the web site and upload relevant articles. After the completion of all clustering projects , INNO will continue to administer the CP.
Two virtual communities in LinkedIn each focusing on the Belarusian and Ukrainian research diaspora	All sectors relevant to the ICT domain	June 2010	-	The groups are publicly accessible
"EECA Promotion Guide" interactive application including the	All sectors relevant to the ICT domain	June 2009	Copyright of the EECA Cluster partner	All clustering projects were involved in the development of these reports. The application is publicly available through the EECA

Exploitable asset	Sector(s) of application	Timetable for commercial or any other use	Patents of other IPR exploitation	Owner and partner(s) involved
research profiles of ICT actors from the EECA region				cluster web portal (www.eeca-ict.eu)
"Getting started with EU ICT research" training guide	All sectors	November 2009	Copyright of the SCUBE-ICT partners	Q-PLAN N.G. was the main author of this document. However, all partners of the clustering projects may use it.
"How to Effectively Network / Communicate in International R&D projects" guide	All sectors	December 2010	Copyright of the EECA Cluster partner	INNO (ISTOK-SOYUZ project coordinator) was the main author of this document. However, all partners of the clustering projects may use it.
FP7-ICT Help Desk	All sectors relevant to the ICT domain	Continuous	Copyright of the EECA Cluster partner	The FP7-ICT NCP in Moldova is responsible for its operation and administration
Promotion Guide including research profiles of Belarusian and Ukrainian ICT actors	All sectors relevant to the ICT domain	May 2010	Copyright of the SCUBE-ICT partners	All SCUBE-ICT partners were involved in the development of these reports. The document is publicly available through the EECA cluster web portal (www.eeca-ict.eu)
Catalogue of ETPs/NoEs willing to cooperate with EECA teams	All sectors relevant to the ICT domain	September 2009	Copyright of the ISTOK-SOYUZ partners	The ISTOK-SOYUZ coordinator inno and the partner ISPRAS are the authors of the catalogue. The document presents useful information for EECA teams willing to join the ETPs/NoEs. The document is publicly available through the EECA cluster web portal (www.eeca-ict.eu)
Opportunities for EU ICT actors in Belarus and Ukraine report	All sectors relevant to the ICT domain	August 2009	Copyright of the SCUBE-ICT partners	All SCUBE-ICT partners were involved in the development of these reports. The documents are publicly available through the EECA cluster web portal (www.eeca-ict.eu)v
Opportunities for Belarusian and Ukrainian ICT actors in EU report	All sectors relevant to the ICT domain	August 2009	Copyright of the SCUBE-ICT partners	All SCUBE-ICT partners were involved in the development of these reports. The document is publicly available through the EECA cluster web portal (www.eeca-ict.eu)
National ICT sector	All sectors	January 2011	Copyright of the	All SCUBE-ICT partners were

Exploitable asset	Sector(s) of application	Timetable for commercial or any other use	Patents of other IPR exploitation	Owner and partner(s) involved
and policy appraisal reports for Belarus and Ukraine	relevant to the ICT domain		SCUBE-ICT partners	involved in the development of these reports. The documents are publicly available through the EECA cluster web portal (www.eeca-ict.eu)
Express Diagnostics in five	All sectors relevant to the ICT domain	June 2009	Copyright of the ISTOK-SOYUZ partners	All ISTOK-SOYUZ EECA partners were involved in the preparation of the Express Diagnostics in the 9 addressed countries
"Roadmap for a joint strategy on ICT R&D"	All sectors	February 2011	Copyright of the SCUBE-ICT partners	Q-PLAN N.G. was the main author of this document. However, all partners of the clustering projects may use it.
Article on ETPs in Russian Journal "Innovacii" and its translation in Armenian	All sectors relevant to the ICT domain	November 2010	Copyright of the ISTOK-SOYUZ partners	The ISTOK-SOYUZ partner Oleg Luksha, RTTN is the author of the article. The article was translated in Armenian by the ISTOK-SOYUZ partner YSU.
Article "Prospects for the Development of EU-Russia Cooperation in the Field of Science and Technology as Exemplified in the Seventh Framework Programme of the European Union" (in Russian)	All sectors		Copyright of the ISTOK-SOYUZ partners	The ISTOK-SOYUZ coordinator Svetlana Klessova and the partner Oleg Luksha, RTTN are the authors of the article.
126 EU-EECA partnerships established, including 38 proposals submitted	All sectors	-	-	The ISTOK-SOYUZ project partners have helped 101 partnerships set up and the submission of 25 EU-EECA FP7 ICT proposals. SCUBE-ICT project have supported 25 concrete collaboration cases among them 13 proposals have been submitted.

Remark: the above table was updated in June 2011 to include the main exploitable assets of the other two clustering projects (EXTEND and ISTOK-SOYUZ).

3. External stakeholders – Benefit arising from the utilisation of project/cluster outcomes

The targeted external stakeholders and the benefits that could arise for them by the implementation of project/cluster outcomes are briefly summarised below.

1. The ***ICT research and business communities from the EECA region***, namely those organisations that produce scientific knowledge and develop innovative ICT solutions, such as:

- Universities laboratories/departments/units, research institutes, etc; and
- Research departments of medium/large enterprises, innovative SMEs, etc.

Benefits

- ✓ Be informed on the instruments (i.e. EU programmes and initiatives) to financially support their international research activities, as well as on the benefits and potential risks that are associated from such activities.
- ✓ Be acquainted with the procedures on how to participate in EU-funded research activities under FP7/FP8 ICT and enhance their EU projects implementation and networking skills, advancing their participation potential.
- ✓ Increase their visibility to EU ICT actors to be invited in international research consortia (e.g. participate in future EU-funded research projects).

2. The ***ICT research and business communities in EU***, namely those legal entities that produce scientific knowledge and develop innovative ICT solutions, such as:

- Universities laboratories/departments/units, research institutes, etc;
- Research departments of medium/large enterprises, innovative SMEs, etc; and
- The 'Research Diaspora' namely those researchers from the EECA countries that work in EU.

Benefits

- ✓ Be informed on the current status and scientific priorities/trends of the ICT sector in Belarus and Ukraine and highlight the areas that exhibit a high collaboration potential;
- ✓ Identify competent research organisations from the entire EECA region and initiate joint research activities (e.g. implement EU-funded research projects, collaborate in the development of new products, etc);
- ✓ Increase their awareness on the instruments (i.e. EU programmes and initiatives) that support the participation of EECA ICT actors.

3. ***Those involved in developing, formulating and managing programmes and initiatives that support international collaboration in the ICT domain from both EU and the EECA region***, such as:

- policy makers and policy advisors (e.g. key research institutions, national ICT associations, research agencies, public authorities, etc)
- EC officials; and
- EU delegations in the EECA countries

Benefits

Utilise and exploit the EECA Cluster outcomes to design and implement 'instruments' that will enhance EU-EECA ICT

R&D collaboration. The EECA Cluster findings and recommendations will support their effort acting as consultation documents.

4. ***On-going as well as future EU initiatives/projects that focus on promoting ICT collaborative research activities between EU and the EECA region***, such as:
   - IncoNet-EECA - "S&T International Cooperation Network for Eastern Europe and Central Asian countries" (FP7-Capacities, http://www.inco-eeca.net);
   - IDEAL-IST (FP7-ICT, http://www.ideal-ist.net);
   - The Support Action that will be funded within 2011 following the FP7-ICT Call 7 (Objective ICT-2011.10.3: International partnership building and support to dialogues)

Benefits

- ✓ Enhance their databases of research organisations from the EECA region; and
- ✓ Utilise the EECA Cluster findings and adjust their activities pushing forward the EU-EECA collaboration.

5. ***Formal scientific and business networks***, such as:
   - the European Technology Platforms (ETPs);
   - the FP7-ICT National Contact Points (NCPs);
   - the Enterprise Europe Network (EEN); and
   - Scientific networks at national/European level.

Benefits

- ✓ Enhance their databases of research organisations from the EECA region;
- ✓ Bring their members into contact with prominent EECA ICT actors supporting their international collaboration efforts;
- ✓ Advance their knowledge base to better support their members' international collaboration efforts.

4. Description of assets, beneficiaries and exploitation potential in brief (per main project/cluster asset)

4.1. Concrete collaboration cases among EU and Belarusian/Ukrainian ICT R&D actors

1. 126 concrete EU-EECA collaboration cases and partnerships established

Description

A number of ICT RTD organisations from the EECA countries has teamed up with key EU research actors and designed and initiated joint research activities, ranging from the submission of proposals under various FP7 Themes, to technology transfer activities, sharing scientific resources and twinning between university departments. These long-term relationships promote international cooperation between the two regions, while advance the production of scientific knowledge, thus bringing the research communities from the two regions closer together.

Among those partnerships, 57 proposals have been submitted under FP7 or other programmes.

Target Groups

The ICT actors from both regions involved in those collaborations

Exploitation potential

The activities already carried out or planned are listed in the ANNEX of this document.

4.2. Interactive tools supporting EU-EECA ICT R&D collaboration

2. EECA Cluster web portal

Description

The EECA Cluster web portal (www.eeca-ict.eu), acting as the main communication instrument of the Cluster, hosts all web tools developed by the Cluster to promote and support EU-EECA ICT R&D collaboration (i.e. the EECA Competence Platform and the FP7-ICT Help Desk) and constitutes an on-line source (single point of access) of the knowledge acquired during the Clustering projects implementation.

Target Groups

The web portal can be 'exploited' by the ***EU and EECA research and industrial communities*** to find practical information on the ICT sector in the EECA region (e.g. programmes and initiatives that support EU-EECA collaboration, relevant events organised in both regions, etc).

Exploitation plan

The portal has been transferred to Q-PLAN N.G. server and will remain in operation for a period of at least 3 years following the Cluster completion (June 2011). Q-PLAN N.G. will be responsible for its operation and maintenance,

while its content will be periodically updated by all clustering projects.

In addition, in case a new FP7-ICT Support Action focusing on the EECA region (e.g. resulting from the FP7-ICT Call 7), the portal will be offered to the new project based on relevant membership of collaboration.

3. EECA Competence Platform *(on-line database)*

Description

The EECA Competence Platform (http://www.eeca-ict.eu/eeca/index.php/ru/competence) is an on-line database including the research profiles of both experts (individuals) and organisations (i.e. research teams) from the entire EECA region, aiming to promote their competencies and increase their visibility to their EU counterparts. It was developed by INNO (ISTOK-SOYUZ coordinator), while its design and enrichment with profiles of EECA organisations was a joint effort of all EECA cluster projects. Currently, the Platform includes research profiles of more than 400 ICT research teams and more than 2700 experts from the entire EECA region.

Target Groups

The Platform can be 'exploited' by both:

a) The ***EECA research and industrial community*** in order to promote their competencies and increase their visibility to the international research arena; and
b) The ***EU research and industrial community*** to search for suitable competencies (i.e. partners) in the EECA region and initiate contacts towards future joint research initiatives.

Exploitation Plan

The Platform will remain operational for at least 3 years after the cluster completion. INNO (ISTOK-SOYUZ coordinator) in collaboration with Q-PLAN N.G. (overall responsible and administrator of the EECA portal) will be responsible for its maintenance, while all clustering partners will continue to add profiles supporting the international collaboration efforts of EECA organisations.

In addition, in case a new FP7-ICT Support Action focusing on the EECA region (e.g. resulting from the FP7-ICT Call 7), the Platform will be offered to the new project based on relevant membership of collaboration.

4. Virtual communities in LinkedIn

Description

Two groups have been created in LinkedIn forming virtual communities focusing on EU-Belarus and EU-Ukraine ICT R&D collaboration. Their aim is to facilitate the exchange of ideas on future joint research actions bringing closer EU and Belarusian/Ukrainian ICT teams. Emphasis was given to attract and involve the Belarusian and Ukrainian Research Diaspora as this 'scientific capital' constitutes a unique multiplier for promoting the scientific excellence that exists in their countries. They are familiar with the working patterns and achievements in their countries and, thus, they can act as intermediaries limiting the communication barriers and supporting the initiation of international collaborations.

- ✓ "***Ukraine and Framework Programme Seven***": www.linkedin.com/groups?viewMembers=&gid=3190039&sik=1296809105129); and
- ✓ "***Belarus and EU***": www.linkedin.com/groups?mostPopular=&gid=3085121.

Target Groups

The Platform can be 'exploited' by any ICT actor from EU, Belarus and Ukraine who is interested in international research collaborations

Exploitation Plan

The two groups will remain operational by BELISA and LvCSTEI acting as a focal point for the Belarusian and Ukrainian research communities respectively (those SCUBE-ICT partners are FP7-ICT National Contact Points.

5. "EECA Promotion Guide" interactive application

Description

The application includes the research profiles of organisations from the entire EECA region as well as useful information on EU-EECA collaboration (e.g. overview of the ICT sector (national reports) in all EECA countries, the training material developed by the Cluster, etc). It was developed by ALTEC (SCUBE-ICT partner), while all clustering projects contributed to its design and content.

The Application enables offline usage (no internet connection is required) and was designed in order to be used from PCs and portable devices (Tablet, PDAs) without requiring additional software to be installed. It is 'platform independent' supporting all Operating systems including mobile devices (with resolution 800X480 and above). Thus, it can be distributed in CDs and USB sticks.

The viewer is able to filter (short list) the entire list of profiles based on criteria, namely:

- the country of the organisation (the viewer may select only one country);
- the "type" of organisation namely "*public R&D organisations and institutions*" or "*private enterprises*" that exhibit research activities; and
- the "ICT field of Expertise" of the organization, namely: a) Information Processing, b) Networks, Communications and Systems, c) Software and Services (Applied ICT), d) Electronics and Future & Emerging Technologies and e) Cognitive Systems and Robotics

Target Groups

The application can be 'exploited' by the ***EU research and industrial community*** to search for suitable competencies (i.e. partners) in the EECA region and initiate contacts towards future joint research initiatives

Exploitation Plan

The application will be maintained by Q-PLAN N.G. and enriched with profiles in collaboration with all partners of the clustering projects (to collect information on the EECA organisations). It can be downloaded from www.scube-ict.eu/index.php/usefulmaterial/usb-cdversion so any partner may use to promote EU-EECA collaboration and support the formation of international consortia (e.g. during the events he organises or participates in, other support services he offers to organisations interested in EU funded research activities, etc).

4.3. Guidance for participation in EU funded research activities

6. "Getting Started with EU ICT Research" training guide

Description

The Training Guide, prepared by the SCUBE-ICT project, provides useful information and guidelines for beginners / newcomers to European funded research, specifically in the area of Information and Communication Technologies (ICT). It focuses on the rules and procedures for participating in FP7-ICT research projects, especially as those applied for the period 2009-2010 (Calls 4, 5 and 6). More specifically, the following topics are explained in the Guide:

- How to become familiar with FP7 documents;
- Proposal preparation process (e.g. developing the project idea, consortium building tips and available tools, structure of the proposal, work planning, etc);
- Project management (administrative and financial issues);
- Proposal submission process;
- Proposal evaluation procedure and criteria; and
- Negotiations process, Grant Agreement and Consortium agreement, LEAR, etc.

The Guide was also translated into Russian by the ISTOK-SOYUZ partner RTTN. Both versions are publicly at:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/participation-in-fp7-ict/doc_download/12-training-guide-english-version (English version)
- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/participation-in-fp7-ict/doc_download/13-training-guide-russian-version (Russian version)

Target Groups

The Guide can be 'exploited' by ***any organisation involved and/or interested in EU-funded FP7-ICT research activities***. Especially those with no or small previous participation in EU-funded research activities will find valuable the information as a number of 'introductory' issues are clarified, acting as the first (stimulatory) step to investigate their participation potential and 'invest' in such activities.

Exploitation plan

The Guide will be used by the cluster partners to organise FP7-ICT training sessions and provide further information on EU-funded activities to those newcomers/beginners from EECA countries. In addition, the Guide will be updated if necessary by Q-PLAN N.G. (author of the Guide) to address the FP8-ICT particularities.

In addition, all clustering partners from the EECA countries that are research organisations will use this guide to adjust their networking activities and develop a carefully designed plan to increase their participation in FP7-ICT.

7. "How to Effectively Network/Communicate in International R&D projects" guide

Description

The Networking Guide was developed by the ISTOK-SOYUZ project within the EECA cluster and aims to help EECA countries' participants and stakeholders in international R&D projects to improve their networking skills, following practical recommendations and examples. The guide is publicly available at:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/participation-in-fp7-ict/doc_download/57-networking-guide-english-version

Target Groups

The Guide can be 'exploited' by ***any organisation involved and/or interested in international collaborations***. Especially those with no or small previous participation in international EU-funded research activities will find valuable the information as it addresses a number of key issues, such as what is networking culture, networking/communication gaps, etc).

Exploitation Plan

The Guide will be used by the cluster partners to organise FP7-ICT training sessions and provide further information on how to increase the organisation's visibility and be involved in international research consortia.

In addition, all clustering partners from the EECA countries that are research organisations will use this guide to adjust their networking activities and develop a carefully designed plan to increase their participation in FP7-ICT.

8. FP7-ICT Help Desk

Description

The FP7-ICT Help Desk (http://www.eeca-ict.eu/eeca/index.php/helpdesk) has been developed by EXTEND and was designed to offer guidance and support related to the procedures of participation in EU-funded activities under FP7-ICT. The Help-Desk services refer to and are available to all EECA countries. It aims to strengthen the regional stakeholders' capacity to prepare proposals by increasing awareness on FP7 and other pertinent matters, while trough the Help-Desk request for the facilitation of consortia formation and, thus, creating bridges with European institutions can also be submitted. More specifically, the Help-Desk is handling users' requests within the following areas of support:

- Proposal Preparation Support
- Idea Evaluation
- Making it understandable
- Coaching

Target Groups

The tool can be 'exploited' by the ***EECA research and industrial community*** interested in FP7-ICT to receive guidance and clarify several issues on their participation in EU-funded research activities.

Exploitation Plan

The application will be maintained by EXTEND partners in collaboration with Q-PLAN N.G. (overall responsible for the EECA Cluster web portal), while the EXTEND EECA partners will be responsible to respond to requests for support. The tool will remain operational for a period of at least 3 years after the Cluster completion.

9. Promotion Guide including profiles of Belarusian and Ukrainian ICT actors

Description

Two separate Guides (paper version) have been developed and include the research profiles of Belarusian and Ukrainian ICT organisations (one guide per country). They aim to promote their competencies and, thus, increasing their visibility to EU ICT networks and supporting their involvement in EU-funded research activities. The

organisations are grouped per country, type ("public R&D organisations and institutions" or "private enterprises" that exhibit research activities), ICT fields of expertise and alphabetically. To ease the identification of suitable partners, the "ICT fields of expertise" of each organisation are highlighted so that the reader can be 'directed' to the expertise that is required to address his/her research collaboration plans. Both Guides are publicly available trhough the EECA web portal:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential/doc_download/40-belarus-research-profiles-of-ict-rad-actors (for Belarusian ICT actors)
- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential/doc_download/41-ukraine-research-profiles-of-ict-rad-actors (for Ukrainian ICT actors)

Target Groups

The documents can be 'exploited' by the ***EU research and industrial communities*** to support their effort in locating prominent research partners in the targeted countries. The available information acts as the first step to identify suitable partners and facilitates further contact towards establishing future collaborations.

Exploitation plan

Both Guides will be used (and updated if necessary) by the 'consultant' partners (i.e. Q-PLAN N.G., Intelligentsia, BELISA and LvCSTEI) to promote the competencies of Belarusian and Ukrainian ICT actors and facilitate the formation of international consortia towards future FP7-ICT Calls.

10. Catalogue of ETP/NoEs willing to cooperate with EECA teams

Description

The Catalogue of ETPs/NoEs presents valuable information about the European Networks, such as European Technology Platforms (ETPs) and Networks of Excellence (NoEs). It summarises the list of platforms open for EECA participants as well as the ways to apply for each of them, in order to facilitate the information search by the EECA teams. Both English and Russian versions are publicly available through the EECA web portal:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential (English and Russian versions)

Target Groups

The documents can be 'exploited' by the ***EECA research and industrial communities*** willing to integrate European networks, such as ETPs and NoEs.

Exploitation plan

Both Guides will be used (and updated if necessary) by the 'consultant' partners (i.e. Q-PLAN N.G., Intelligentsia, BELISA and LvCSTEI) to promote the competencies of Belarusian and Ukrainian ICT actors and facilitate the formation of international consortia towards future FP7-ICT Calls.

11. Opportunities report for Belarusian and Ukrainian ICT actors in EU

Description

The document aims to highlight the participation potential of Belarusian and Ukrainian ICT research and industrial actors in EU-research activities. To this extend, it focus on the EU ICT priorities and programmes/initiatives that

facilitate the cooperation between EU ICT R&D actors and their Belarusian/Ukrainian counterparts, namely the 7th Framework Programme for research, the European Technology Platforms, the International Sciences and Technology Centre (ISTC), the TEMPUS and ERASMUS-MUNDUS programmes and the Cross Border Cooperation (CBC) Scheme under the European Neighbourhood and Partnership Instrument (ENPI). The document is publicly available at:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential/doc_download/9-opportunities-for-belarusianukrainian-ict-actors-in-eu

Target Groups

The document can be 'exploited' by the ***Belarusian and Ukrainian research and industrial communities*** as it highlights several EU funding 'instruments' as well as the benefits and possible risks regarding the participation of Belarus/Ukraine in EU funded projects/programmes.

Exploitation potential

The document will be updated if necessary by BELISA and LvCSTEI and will be included in the information material they prepare and distribute during their support activities (e.g. during events they participate to promote EU-Belarus/Ukraine collaboration, etc.

12. Opportunities reports for EU ICT actors in Belarus and Ukraine

Description

Two reports have been elaborated for each one of the targeted countries, aiming to outline the strengths of the ICT sector (both in RTD and in business level) in those countries and providing a brief analysis of the competencies of local ICT actors, aiming to highlight the ICT fields that a collaboration potential exists with EU ICT actors as well as the benefits of such collaborations. The documents are publicly available at:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential/doc_download/10-opportunities-for-eu-ict-actors-in-belarus (for Belarus)
- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential/doc_download/11-opportunities-for-eu-ict-actors-in-ukraine (for Ukraine)

Target Groups

The documents can be 'exploited' by the ***EU research and industrial communities*** as they shade light into the not efficiently explored scientific / research expertise in the targeted countries and highlight emerging opportunities in the most prominent ICT areas to be targeted.

Exploitation plan

The documents will be updated if necessary by BELISA and LvCSTEI and will be used by the 'consultant' partners (i.e. Q-PLAN N.G., Intelligentsia, BELISA and LvCSTEI) to promote EU-EECA collaboration opportunities

13. Express Diagnostics

Description

Nine reports have been elaborated for each one of the ISTOK-SOYUZ targeted countries (Armenia, Belarus, Kazakhstan, Kyrgyzstan, Russia, Tajikistan, Turkmenistan, Ukraine and Uzbekistan), aiming to give detailed information about the current status and trends in the ICT sector and analysis of the cooperation potential in

Uzbekistan.The documents are publicly available at:

- ✓ http://eeca-ict.eu/eeca/index.php/en/usefulinfo/national-reports

Target Groups

The documents can be 'exploited' by the ***EU research and industrial communities*** as they shade light into the not efficiently explored scientific / research expertise in the targeted countries and highlight emerging opportunities in the most prominent ICT areas to be targeted.

Exploitation plan

The documents will be used by some of the consortium partners to promote EU-EECA collaboration opportunities and to provide a basis for future analysis and update of the ICT status in the EECA countries.

4.4. Supporting policy dialogue between EU and EECA countries

14. National ICT sector and Policy Appraisal reports for Belarus and Ukraine

Description:

Two individual reports have been developed, one focusing on the Belarusian ICT sector and one on the Ukrainian. Both documents summarise the current status (until December 2010) and future trends of Belarusian / Ukrainian ICT sector, the national policies and priorities as well as the strengths of ICT sector in those countries both at research and business level. Both documents include a set of policy recommendations (actions/measures) towards different ICT actors (i.e. RTD community, private industry and government) in each region (namely in Belarus/Ukraine and in EU) were developed and distinguished in strategic (medium-to-long term) and operational levels (short-to-medium term and/or making use of existing policy measures). The documents are publicly available at:

- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/national-reports/doc_download/7-belarus-national-ict-sector-a-policy-appraisal-report (for Belarus)
- ✓ http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/national-reports/doc_download/8-ukraine-national-ict-sector-a-policy-appraisal-report (for Ukraine)

Target Groups:

The documents can be 'exploited' by:

a) The ***EU research and industrial communities*** as they provide a summary of the current status and trends of the ICT sectors while they shade light into existing collaborations ('case studies of successful collaboration') highlighting the not efficiently explored scientific excellence in Belarus and Ukraine; and

b) ***Those actors from all regions involved in shaping ICT research policies and programmes that support joint research activities and facilitate international cooperation***, as both documents include a set of preliminary policy recommendations to strengthen ICT co-operation between the EU and Belarus/Ukraine (act as background documents to initiate the policy dialogue).

Exploitation plan

Both documents will be 'used' (and updated in necessary) by the 'consultant' partners (i.e. Q-PLAN N.G., Intelligentsia, BELISA and LvCSTEI) to promote the EU-Belarus/Ukraine collaboration through the support activities they carry out.

15. "Identified Courses of Action for More Effective Research Collaboration"

Description

The document outlines the outcome of the policy workshops and brokerage events organised in the EECA countries, where the potential actions/measures to overcome barriers and strengthen ICT R&D collaboration between EU and EECA countries were discussed. The first version of the deliverable was provided by SCUBE-ICT (http://www.eeca-ict.eu/eeca/index.php/en/usefulinfo/eu-eeca-collaboration-potential). The updated version is under the responsibility of EXTEND, knowing that ISTOK-SOYUZ will contribute as well with the project findings and results.

Target Groups

The document can be 'exploited' by those ***actors from EU, EECA involved in shaping ICT research policies and programmes that support joint research activities and facilitate international cooperation***, as it includes a set of recommendations and an action plan to strengthen ICT co-operation between the EU and EECA.

Exploitation plan

The recommendations included in the document will be 'used' (and updated in necessary) to support further discussions on how to enhance EU – EECA collaboration. In addition, it will be distributed to key EU ICT policy makers (including EC officials involved in international cooperation) and assist pushing forward the dialogue with their EECA counterparts.

5. General terms for the use of project assets

Operating within the EECA Cluster, all project/cluster assets are publicly available and can be exploited by all clustering project partners, the European Commission and any third party, provided that:

- ✓ A clear reference is made to the project/cluster and it is stated that they were funded by the EC under FP7-ICT;
- ✓ In case that any changes / updates / upgrades have been made in the project/cluster assets, these should be clearly indicated and stated, while in all cases a clear reference to the project/cluster should remain and the project/cluster logo should not be removed;
- ✓ Commercial (for profit) use of any project/cluster asset should be in accordance with the EC rules, and the individual clustering projects Consortium Agreements, while in any case the project coordinators should be informed well in advance;
- ✓ Commercial use (for profit) of publicly available assets (e.g. reports, Training and Networking Guide, etc.) is allowed only if they have been updated / upgraded after the end of the project/cluster; and
- ✓ Finally, any information on ICT actors that will be used for the purposes of the project/cluster (e.g. training events, networking activities, etc) will be treated as confidential documents and will be distributed following the consent of the respective organisation who is solely responsible for the accuracy of this information.

Intellectual Protection Rights (IRP) provisions

The EECA ICT Cluster incorporates some rather general provisions for the management of Intellectual Property Rights (IPR) (see Article 5 - Intellectual property rights provisions). In brief, the CA:

(a) Includes a reference to the terms and conditions of the Commission contractual rules, Annex II General Conditions - Part C entitled “Intellectual Property Rights”;

(b) States that in general knowledge will be the property of the Contractor (partner) that generates it;

(c) Clarifies that the copyright of the cluster logo will belong to all partners, the Web-tools and Data Bases may be used by all partners; and

(d) Allows for more analytical provisions to be agreed by the Project Management Team (PMT) during the elaboration of the project.

Finally, any information on ICT actors that will be used for the purposes of the project (e.g. training events, networking activities, etc) will be treated as confidential documents and will be distributed following the consent of the respective organisation who is solely responsible for the accuracy of this information.

6. Main exploitation routes of project assets – Sustainability plan *(revised)*

A major concern following the cluster completion is the sustainable continuation of its activities and exploitation of its outcomes. In general, all cluster assets will remain publicly available through the EECA web portal (which will remain operational for a period of 2-3 years after the end of the project). However, the current versions will be outdated and they could only be used as reference material. Thus, several plans have been developed on how to keep the knowledge acquired during the EECA Cluster implementation up-to-date and offer valuable knowledge to future initiatives that will aim to strengthen the research collaboration between the EU and the EECA countries in the field of Information and Communication Technologies.

The most effective 'tool' for enhancing EU-EECA collaboration is the **continuation of the 'EECA Cluster'** in any form, namely targeting to increase the collaboration between the research and business communities from the two regions, while strengthen the policy dialogue and the uptake of necessary initiatives/measures from both sides. To this extend, under the FP7-ICT Call 7 (Objective ICT-2011.10.3 "*International partnership building and support to dialogues*" with a deadline on 18/1/2011) the EECA region was among those targeted and a new Support Action is expected to be launched in autumn 2011. Thus, this project can act as the natural successor of the current Cluster and it is self evident that the knowledge acquired during the 30 months of the EECA Cluster operation will be a valuable asset to the new initiative.

Beyond the various cluster assets, it is also worth mentioning, the valuable experience gained in organising policy related activities in the region as well as their actual outcomes (e.g. the establishment of key contacts in both regions, the identified barriers of EU-EECA research cooperation, the suggested courses of action, etc). All of them constitute significant 'background knowledge' for adjusting the foreseen activities of the new project, while setting the framework of the next round of discussions. It should be mentioned that, a number of the EECA Cluster partners participated in proposals towards this Call and in case on of them is accepted for funding, the exploitation of the Cluster assets will be considerably facilitated.

Finally, the two local EECA partners, participating in the EECA ICT Cluster projects are expected to reassure the sustainability of project assets at least at local level in full consistency with their institutional objectives and future projects.

The following sections outline the EECA Clustering activity plans, including both project specific and common plans (*section 6.1*), as well as the individual partner activities, focusing on road map dissemination and other key products (*section 6.2*).

Remark: all documents/reports developed within the EECA Cluster are publicly available through the Cluster web portal: http://www.eeca-ict.eu

6.1. EECA Cluster activity plans *(new)*

Remark: Although SCUBE-ICT was completed in December 2010, the other two clustering projects (EXTEND and ISTOK-SOYUZ) end in June 2011. Therefore they continued the dissemination of the cluster assets during their events.

- **EXTEND Final event – "The way forward for the Information Society in the Eastern Europe and South Caucasus countries: Priorities and Challenges"** (16-17 June 2011, Tbilisi, Georgia)

  The conference will aim to discuss on the strategy and indicative set of actions for the development of ICT RTD in the EECA region and for the region's integration in the wider European effort to achieve the Information Society. During the Conference, the regional ICT research needs, capacities and priorities will be discussed and the future

challenges of the EECA environment will be explored. Moreover, proposal ideas for Call 8 of FP7-ICT will be presented and discussed. It is a unique opportunity to R&D actors across the region and Europe to meet and exchange contacts.

- **Distribution of the 4th issue of the EECA Cluster newsletter** (June 2011)
  It will outline the Cluster findings on the EU-EECA collaboration potential, while inform the ICT RTD stakeholders from both the EU and the EECA countries on the indicative courses of action to overcome the barriers for the EU-EECA RTD cooperation.

The following tables outlines the activity plan of the two clustering projects (ISTOK-SOYUZ and EXTEND) to disseminate the SCUBE-ICT assets until their completion (June 2011).

Project/cluster main assets	**EECA Cluster Activity Plan** *(until ISTOK-SOYUZ and EXTEND completion – June 2011)*
Concrete collaboration cases	The concrete collaboration cases achieved by the three projects will be promoted during all the scheduled ISTOK-SYOUZ and EXTEND events as 'examples' of successful integration of EECA ICT RTD teams into international research networks.
EECA Cluster web portal	The portal will be constantly updated with information on the forthcoming FP7-ICT Calls (research priorities, deadlines (if available), information material from the "ICT Proposers' day", etc) and promoted to both the EU and EECA ICT RTD actors.
EECA Competence Platform	These sources of scientific excellence in the EECA region will be in the forefront of the dissemination activities of the two projects so as to stimulate and support the formation of international research consortia.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
FP7-ICT Help Desk	Its content will be updated with information on the forthcoming FP7-ICT Calls as well as with information deriving from the Cluster support activities (e.g. questions posted in the Help-Desk during its operation). In addition, it will be promoted (especially during the direct contacts with EECA ICT RTD actors and the final conferences to be organised in Russia and Georgia) to stimulate its usage.
Two virtual communities in LinkedIn each focusing on EU-Belarus and EU-Ukraine cooperation	Even though those Communities are focusing on EU-Belarus and EU-Ukraine cooperation, they constitute valuable discussion fora for the EU-EECA cooperation in general. Thus, they will be promoted to the research communities of both the EU and EECA region to stimulate the exchange of ideas bringing closer the research communities from the two regions.
"Getting started with EU ICT research" training guide	Both Guides have been developed from the point of view of a beginner in EU-funded projects and focus on the particularities of the EECA region. Thus, they will be disseminated to the ICT RTD actors from the region as they constitute key background information documents (for example, to support their networking efforts for the ICT Proposers' Day 2011 event, which is one of the largest international ICT events to be organised within 2011 and is considered for many EU and EECA actors as the first step towards the forthcoming FP7-ICT calls).
"How to Effectively Network / Communicate in International R&D projects" guide	

Project/cluster main assets	**EECA Cluster Activity Plan** *(until ISTOK-SOYUZ and EXTEND completion – June 2011)*
"Opportunities for EU ICT actors in Belarus and Ukraine" report	These documents, along with the respective ones developed by EXTEND and ISTOK-SOYUZ targeting the rest of the EECA countries, will be disseminated during all events. They will be disseminated as background material for the discussion during the events in Russia and Georgia, while it will be integrated to the common report focusing on EU-EECA cooperation potential (to be developed by EXTEND in June 2011 based on input provided by the 3 projects)
"Opportunities for Belarusian and Ukrainian ICT actors in EU" reports	
"National ICT sector and policy appraisal reports" for Belarus and Ukraine	
"Identified courses of action for more effective research collaboration" report	

Remark: the final EECA ICT Cluster sustainability plan was developed by ISTOK-SOYUZ in June 2011, based on the first version of the deliverable, referring to the SCUBE-ICT project and including input from the three projects.

6.2. EECA ICT partners' individual activity plans

6.2.1. *SCUBE-ICT partners' individual activity plans*

Partner #1: International Environment and Quality Services North Greece Ltd (Q-PLAN N.G.) - *GREECE*	
Main capacity: business and innovation consultant	
Overall benefits Overall, the SCUBE-ICT project served the company's mission, namely to acquire valuable knowledge on the ICT sector in both countries, as well as to develop a network of key ICT RTD actors, both within the research and business communities and the policy/decision makers. Being a business and innovation consultant, Q-PLAN N.G. objective is to promote international collaboration within EU funded projects and offer better services to the research and business communities from EU and its cooperation countries (such as the countries from entire Eastern Europe and Central Asia region). More specifically, through the project activities and the direct discussions with ICT stakeholders from Belarus and Ukraine, Q-PLAN N.G. gained insights in research areas of common interest for international cooperation, as well as understood the scientific excellence that exists in those countries. Now the company is in a better position to respond to requests for partnerships among EU and Belarusian/Ukrainian researchers, while design more efficient support services (e.g. organise training and networking activities towards participation in EU-funded projects) from the point of view of a beginner outside EU. In addition, the policy related activities offered a unique opportunity to identify and discuss on the barriers for cooperation between the research communities of the two regions. This knowledge is in-line with the company's ambition to act as a consultant and contribute to European Union's efforts to integrate its neighbours into the European Research Area.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	Q-PLAN N.G. was actively involved in achieving these collaborations. The approach followed is valuable knowledge to adjust our strategy for future support services. In addition, these successful collaborations and the agreed common action plans between the EU and Belarusian/Ukrainian ICT research teams will be promoted as 'case studies' to raise awareness on the cooperation potential between the two regions.
EECA Cluster web portal	Q-PLAN N.G. has 'invested' considerable resources in the portal, undertaking the role of its host and administrator. The portal will be periodically updated and enriched to promote the emerging opportunities for international cooperation to the research communities from both regions. It will be exploited as an 'information' gateway to stimulate and enhance the participation of Belarusian and Ukrainian ICT research teams in EU funded activities.
EECA Competence Platform "EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	These 'tools' are a unique source of the research competencies of research teams from the region. Thus, Q-PLAN N.G. exploitation plan is twofold: ✓ will promote them through its broad network of EU ICT actors to respond to requests for partner searches; and ✓ will use them (in addition to the existing contacts in those countries)

Partner #1: International Environment and Quality Services North Greece Ltd (Q-PLAN N.G.) - *GREECE*	
"Promotion Guide" including research profiles of Belarusian ICT actors	to identify suitable partners for future projects the company is planning to prepare.
Two virtual communities in LinkedIn each focusing on EU-Belarus and EU-Ukraine cooperation	Both Communities will be promoted through the company's EU networks, inviting those interested in international cooperation to join and build links with competent researchers from Belarus and Ukraine. Meanwhile, Q-PLAN N.G. will continue to be actively involved in the discussions, offering its expert opinion on the collaboration potential between the research communities of the two regions.
"Getting started with EU ICT research" training guide	Both Guides have been developed from the point of view of a beginner in EU-funded projects and even though they focus on the particularities of the EECA region, they contain useful information for any interested in EU-funded research activities from an ICPC country. Thus, Q-PLAN N.G. will promote these Guides through its international networks, distributed during its support activities (e.g. in awareness raising and training events) and use them to develop relevant information material (the company's experts are often invited speakers in training seminars both nationally and internationally and contribute to capacity building of those interested in EU-funded activities).
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for EU ICT actors in Belarus and Ukraine" report	Q-PLAN N.G., in collaboration with the focal points for international cooperation in Belarus and Ukraine (i.e. the FP7-ICT BELISA and LvCSTEI respectively), will periodically update those reports to address the latest developments in the national ICT sector and the emerging opportunities and instruments for EU-Belarus and EU-Ukraine cooperation. This information, along with the knowledge acquired during the development of those documents (Q-PLAN N.G. was major contributor) will be promoted through the company's contacts in EU and distributed during its international awareness raising activities (e.g. participation in relevant conferences and discussion fora). In addition, Q-PLAN N.G. in collaboration with BELISA and LvCSTEI organised the policy workshops in Belarus and Ukraine respectively, and led the discussions on the identification of barriers for international cooperation and the identified courses of action to overcome them. The knowledge gained from the discussions is a source of information for the company. Its long expertise in the EU research landscape and the EU funded activities framework, coupled with the Belarusian and Ukrainian ICT RTD stakeholders point of view constitutes a valuable 'background material' for future policy relevant activities for international cooperation (e.g. round tables, consultancy services, etc).
"Opportunities for Belarusian and Ukrainian ICT actors in EU" reports	
"National ICT sector and policy appraisal reports" for Belarus and Ukraine	
"Identified courses of action for more effective research collaboration" report	

Partner #2: Intelligentsia Consultants Ltd (Intelligentsia) - *UK*
Main capacity: business and innovation consultant
Overall benefits

Partner #2: Intelligentsia Consultants Ltd (Intelligentsia) - *UK*	
Thanks to the SCUBE-ICT project, Intelligentsia Consultants have significantly increased its knowledge of the ICT sectors and key ICT RTD organisations in Belarus and Ukraine. During the project, Intelligentsia Consultants have developed good links with the key ICT RTD organisations in both countries. In turn, this has helped to open new technology-transfer and consultancy opportunities for Intelligentsia Consultants in Belarus and Ukraine.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	Intelligentsia Consultants are using these successful collaborations as a source for identifying Belarusian/Ukrainian ICT RTD organisations as well as new technology-transfer and consultancy opportunities.
EECA Competence Platform	Intelligentsia Consultants will use these 'tools' for making a partner search of key ICT RTD organisations in EECA countries for future proposals.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
"Promotion Guides" including research profiles of Belarusian and Ukrainian ICT actors	
Two virtual communities in LinkedIn each focusing on EU-Belarus and EU-Ukraine cooperation	Intelligentsia Consultants will use these two virtual communities in order to keep in contact with Belarusian/Ukrainian ICT RTD organisations as well as be aware of relevant future events and news.
Opportunities for EU ICT actors in Belarus and Ukraine report	Intelligentsia Consultants will refer to this report for future collaboration with Belarusian/Ukrainian ICT RTD organisations, in order to be reminded of the ICT background in these countries.
National ICT sector and policy appraisal reports for Belarus and Ukraine	Intelligentsia Consultants will refer to this report for future collaboration with Belarusian/Ukrainian ICT RTD organisations, in order to be reminded of the ICT background in these countries.

Partner #3: ALTEC Software SA (ALTEC) - *GREECE*	
Main capacity: Large enterprise, RTD performer	
Overall benefits ALTEC benefited from SCUBE-ICT in terms of contacts in Belarus and Ukraine broadening its potential partners base to the region in its areas of interest and knowledge in the ICT sector in those countries identifying its collaboration potential with competent ICT RTD teams.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	ALTEC established close collaboration with a number of Belarusian and Ukrainian research teams and initiated a common research action plan.
EECA Competence Platform	ALTEC will use these on-line sources of information in its attempt to identify competent partners from the region (e.g. prepare new proposals or develop new products/services in collaboration with key research teams from the region).
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles of Belarusian and Ukrainian ICT actors	

Partner #3: ALTEC Software SA (ALTEC) - *GREECE*	
Two virtual communities in LinkedIn each focusing on EU-Belarus and EU-Ukraine cooperation	ALTEC actively participates in both Communities in-line with its strategy to broaden its partner networks from the region. In addition, ALTEC will promote them through its research networks to increase the participation of EU leading researches
"National ICT sector and policy appraisal reports" for Belarus and Ukraine	Both documents offer valuable insight on the status of the ICT RTD sector in those countries and the collaboration opportunities that exist. ALTEC will consult them to identify and benefit from the emerging research and business collaboration opportunities with leading Belarusian and Ukrainian ICT actors.
"Opportunities for EU ICT actors in Belarus and Ukraine" reports	
"Identified courses of action for more effective research collaboration" report	The information included in the document constitutes valuable 'background knowledge' for ALTEC to adjust its strategy for international cooperation.

Partner #4: Technical University of Catalonia (UPC) - *SPAIN*	
Main capacity: Research organization	
Overall benefits For UPC the major benefits after SCUBE-ICT experience are centred in the building of a network of scientific relationships that allow our researchers to explore the cooperation scenarios in the Region. This network is based in deep knowledge acquired during the project with major players in the region as well as in better knowledge of the local Innovation and Development strategic plans. SCUBE-ICT is considered as a step towards a deeper collaboration in several fields but mainly in the field of High-Performance Computing where our leading position can possibly help to develop the field in the region	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	UPC has already established close collaboration with a number of Belarusian and Ukrainian research teams and agreed/designed a number of common activities. For example, UPC submitted proposals for EU funded projects to carry out joint research. We are aiming to build further these relationships along the coming years.
EECA Competence Platform	It has already been a useful tool to build partnership in the region. We will keep using it in the near future as source of privileged information.
Two virtual communities in LinkedIn each focusing on EU-Belarus and EU-Ukraine cooperation	We are using them to build a larger partnership network. This good tool and will be promoted through our research networks to increase the participation of EU leading researchers and actively participate in the discussions to strengthen our contacts from the region.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	We already use these tools to advertise the research capabilities of the ICT RTD actors in the region, while 'consult' it for our future international collaboration plans (e.g. prepare new proposals in collaboration with key research teams from the region).
Promotion Guide including research profiles of Belarusian and Ukrainian ICT actors	

Partner #4: Technical University of Catalonia (UPC) - *SPAIN*	
"National ICT sector and policy appraisal reports" for Belarus and Ukraine	Both documents offered us valuable insight on the status of the ICT RTD sector in those countries and the collaboration opportunities that exist. We will keep consulting them and we will communicate them through our networks assisting them to benefit from the emerging research and business collaboration opportunities with leading Belarusian and Ukrainian ICT actors. In fact, we already got such requests from our EU partners interested in the region.
"Opportunities for EU ICT actors in Belarus and Ukraine" reports	
"Identified courses of action for more effective research collaboration" report	This strategic document highlighted the barriers for research cooperation among research teams from EU, Belarus and Ukraine, and thus helped us adjust our research strategy towards the region. We will be reviewing the project findings to take the necessary measures to address those barriers (from our perspective).

Partner #5: Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA) – *BELARUS*	
Main capacity: ICT NCP, and NIP in Belarus	
Overall benefits During project implementation, BELISA increased its contacts with EU ICT RTD actors and strengthened its position as a national support structure for EU-Belarus research cooperation, as well as a contact point for EU funded projects. Within the project, BELISA acquired valuable 'tools' to provide better support services to the Belarusian ICT RTD community and contribute to the country's efforts towards its integration into the European Research Area. Furthermore, the methodology for the organisation of the project training and networking events will be utilised to adjust their approach in increasing the impact of BELISA support activities. Being the FP7-ICT National Contact Point, BELISA focuses and promotes the EU-Belarus cooperation both at national and international level, while supports the efforts of the country's research and business communities towards their participation in future EU funded activities. For example, BELISA organises periodically awareness raising, networking and training events, discussion and round tables, etc at national and international level.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	Highlight those collaborations as 'success stories' during its awareness raising activities both nationally and internationally.
EECA Cluster web portal	Promote it to the Belarusian ICT RTD actors as an on-line source of information on EU-Belarus cooperation and especially as a 'tool' for facilitating the formation of international research consortia. Thus, its content will be periodically updated to better address the information needs of the Belarusian ICT RTD actors.
EECA Competence Platform	Being the FP7-ICT NCP, BELISA assists the country's research and business ICT RTD actors to be 'integrated' into international research consortia and be involved in EU-funded research activities. Thus, both the Competence Platform and Help-Desk constitute additional tools to provide better support services: ✓ The Competence Platform is a valuable 'tool' for promoting the competencies of Belarusian ICT RTD teams and, thus, it will be promoted
FP7-ICT Help Desk	

Partner #5: Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA) – *BELARUS*	
	both at national level (by informing and inviting new ICT actors to exploit this communication channel) and international level (by inviting EU ICT RTD actors to identify suitable partners from Belarus) ✓ The Help-Desk is additional 'tool' for communicating with the Belarusian ICT RTD actors corresponding to their information needs.
Virtual community in LinkedIn focusing on EU-Belarus cooperation	The Community will be promoted both at national and international level and periodically new articles/comments will be uploaded to stimulate discussions.
"Getting started with EU ICT research" training guide	BELISA periodically organises awareness raising and training events at national and regional level. Both Guides include practical information for newcomers in EU-funded research activities and, thus, they will be used for developing the training material, while they will be distributed during events and be publicly available through BELISA web portal.
"How to Effectively Network / Communicate in International R&D projects" guide	
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	Both Guides will be promoted to the country's ICT RTD community in order to invite and attract new research teams supporting their international collaboration efforts. Thus, they will be updated and enriched with new profiles to constitute a 'collective source' of the scientific excellence that exist in the country. Furthermore, they will be disseminated through BELISA's international awareness raising activities (e.g. participation in international events, through the NCP newsletter, etc) to inform the EU ICT research teams about the competencies of their Belarusian counterparts.
"Promotion Guide" including research profiles of Belarusian ICT actors	
"Opportunities for EU ICT actors in Belarus and Ukraine" report	The report will be updated periodically, to include the latest developments in the national ICT sector, and disseminated during the international awareness raising activities of BELISA (e.g. information booths, presentations, delegations, NCP newsletter).
"Opportunities for Belarusian ICT actors in EU" report	The report will be updated to include updated information on the priorities and instruments that support international cooperation between the EU and Belarus, and will be disseminated though the BELISA's national information campaign (e.g. info-days and training events, direct emailing and newsletters to BELISA contact list, publicly available through its website, face-to-face contacts, etc)
"National ICT sector and policy appraisal report for Belarus"	BELISA plans to exploit this report towards the EU research teams, informing them on the status of the Belarusian ICT sector. Thus, it will be updated when appropriate and disseminated during the international awareness raising activities of BELISA. In addition, BELISA will target those involved in shaping policies and develop/implement RTD programmes at national level and use this report as a base for discussion on the courses of actions to improve cooperation with EU.
"Identified courses of action for more effective EU-Belarus research	The policy workshops in Belarus offered a unique opportunity for the first time to discuss on the barriers for EU-Belarus research cooperation in the

Partner #5:	**Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA) – *BELARUS***
collaboration" report	ICT field. Thus, the outcome of the discussions (i.e. indicative actions to address those barriers) will constitute a useful 'background document' during e.g. the next round of policy related round tables/workshops, direct discussions with the research and business communities, awareness raising and training events, etc.

Partner #6:	**United Institute of Informatics Problems of the National Academy of Sciences of Belarus (UIIP-NASB) - *BELARUS***
Main capacity: research organisation, general management of national and international projects, NCP-policy advisor (Space NCP), provider of national scientific and educational networks	
Overall benefits Contacts with EU ICT RTD actors, knowledge on EU funded activities, setting up joint RTD activities, actions to overcome barriers and enhance our international collaborations.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	UIIP-NASB has already established close collaboration with a number of EU research teams and agreed/designed a number of common activities. For example, we have submitted proposals for EU funded projects to carry out joint research. We are aiming to build further these relationships along the coming years. In addition, the approach followed to develop these collaborations is quite valuable for the future as it offered UIIP-NASB a unique opportunity to be acquainted with the working patterns and mentality of the EU research community.
EECA Competence Platform	UIIP-NASB will keep exploiting those communication 'instruments' as a way to increase its visibility to our EU counterparts by promoting our competencies.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles of Belarusian ICT actors	
FP7-ICT Help Desk	We plan to use it as a support tool to better understand the rules and procedures that apply in EU-funded projects, thus strengthen our cooperation capacity to initiate proposals and contribute to their preparation.
Virtual community in LinkedIn focusing on EU-Belarus cooperation	The Community constitutes a focal point for discussions and exchange of ideas among researchers from EU and Belarus. Thus, it is a valuable tool for promoting our ideas and competencies, while lowering the communication barrier assisting researchers to establish close relationships and eventually initiate joint research activities. UIIP-NASB will exploit this Community and actively be involved in the discussions as it invests in such international collaborations.
"Getting started with EU ICT research" training guide	So far, UIIP-NASB participation in EU-funded projects was quite limited. The training activities organised under SCUBE-ICT as well as the two Guides provided useful and mostly practical information on how to be prepared, i.e. proposal preparation process, how to increase its visibility, etc). As a result, UIIP-NASB built close relations with leading EU research centres and has been involved in a number of proposals. For the future, UIIP-NASB will
"How to Effectively Network / Communicate in International R&D	

projects" guide	consult both documents adjusting its international cooperation strategy.
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	UIIP-NASB plans to include this report to the 'background' material for updating and adjusting its strategy for international research cooperation, as it outlines the 'instruments' that support such activities. However, this document needs to be updated in order to address the latest developments in EU-Belarus cooperation.
"Identified courses of action for more effective research collaboration" report	The reports targets both 'capacities' of UIIP-NASB: research organisations and RTD programme managers. Thus, UIIP-NASB plans to consult these courses of action to: ✓ adjust its strategy for international cooperation at organisational level and increase its efficiency, while ✓ contribute to the country's efforts in order to take/plan the necessary measures/actions towards its integration into the European Research Area

Partner #7: Belarusian State University of Informatics and Radioelectronics (BSUIR) - *BELARUS*	
Main capacity: educational and research organisation	
Overall benefits From our involvement in SCUBE-ICT we enriched our contacts in EU, established close cooperation and set up joint RTD activities with leading EU ICT RTD teams, became acquainted with the style of management of the EU representatives, obtained better knowledge on the EU funded activities, understood what actions should be taken to overcome barriers and enhance international collaborations.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	BSUIR has already established close collaboration with a number of EU research teams and agreed/designed a number of common activities. For example, we have submitted proposals for EU funded projects to carry out joint research. We are aiming to build further these relationships along the coming years. In addition, the approach followed to develop these collaborations is quite valuable for the future as it offered BSUIR a unique opportunity to be acquainted with the working patterns and mentality of the EU research community.
EECA Competence Platform	BSUIR will keep exploiting those communication 'instruments' as a way to increase its visibility to our EU counterparts by promoting our competencies.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles of Belarusian ICT actors	
FP7-ICT Help Desk	We plan to use it as a support tool to better understand the rules and procedures that apply in EU-funded projects, thus strengthen our cooperation capacity to initiate proposals and contribute to their preparation.
Virtual community in LinkedIn	The Community constitutes a focal point for discussions and exchange of

focusing on EU-Belarus cooperation	ideas among researchers from EU and Belarus. Thus, it is a valuable tool for promoting our ideas and competencies, while lowering the communication barrier assisting researchers to establish close relationships and eventually initiate joint research activities. BSUIR will exploit this Community and actively be involved in the discussions as it invests in such international collaborations.
"Getting started with EU ICT research" training guide "How to Effectively Network / Communicate in International R&D projects" guide	BSUIR participation in EU-funded projects was not sufficient. However, the guidance (in the form of training activities and the two Guides) provided useful, and mostly practical, information on how to be prepared, i.e. proposal preparation process, how to increase its visibility, etc). Thus, BSUIR plans to keep on consulting both documents to adjust its international cooperation strategy.
"Identified courses of action for more effective research collaboration" report	BSUIR was actively involved in the policy related activities in Belarus and acquired valuable knowledge on the actions necessary to increase the organisation's participation in EU-funded projects. Thus, it will consult the report and adjust its strategy for international cooperation at organisational level and increase its efficiency. In addition, BSUIR constitutes a key ICT RTD actor in Belarus and plans to 'exploit' the experience gained during SCUBE-ICT implementation to consult policy/decision makers and contribute to the country's efforts towards its integration into the European Research Area.

Partner #8: Lviv Centre for Scientific, Technical and Economic Information (LvCSTEI) - *UKRAINE*	
Main capacity: business and innovation consultant, NCP-policy and SME advisor, NCP-ICT	
Overall benefits During project implementation, LvCSTEI increased its contacts with EU ICT RTD actors and strengthened its position as a national support structure for EU-Ukraine research cooperation, as well as a contact point for EU funded projects. Its experts enriched their knowledge on the EU-Ukraine collaboration potential. Within the project, LvCSTEI acquired valuable 'tools' to provide better support services to the Ukrainian ICT RTD community and contribute to the country's integration into the European Research Area. Furthermore, the methodology for the organisation of the project training and networking events will be utilised to adjust their approach in increasing the impact of LvCSTEI support activities. Being the FP7-ICT National Contact Point, LvCSTEI focuses and promotes the EU-Ukraine cooperation both at national and international level, while supports the efforts of the country's research and business communities towards their participation in future EU funded activities. For example, LvCSTEI organises periodically awareness raising events, networking and training activities, discussion fora and round tables, etc at regional, national and international level (within the context of international conferences and events), such as those to be held in Hungary and Poland within 2011 during their Presidency in EU. In parallel, LvCSTEI is also a regional partner of the JSO-ERA project (http://jso-era.org/) and will target those involved in shaping national ICT RTD programmes and facilitate policy dialogue between EU and Ukraine (e.g. organise policy related workshops).	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	Highlight those collaborations as 'success stories' during its awareness raising activities both nationally and internationally.
EECA Cluster web portal	Promote it to the Ukrainian ICT RTD actors as an on-line source of information on EU-Ukraine cooperation and especially as a 'tool' for facilitating the formation of international research consortia. Thus, its

	content will be periodically updated to better address the information needs of the Ukrainian ICT RTD actors.
EECA Competence Platform	Being the FP7-ICT NCP, LvCSTEI assists the country's research and business ICT RTD actors to be 'integrated' into international research consortia and be involved in EU-funded research activities. More specifically, it promotes their research competencies to EU ICT teams, while assists them building their competencies towards their involvement in FP7-ICT projects. Thus, both the Competence Platform and Help-Desk constitute additional tools to provide better support services: ✓ The Competence Platform is a valuable 'tool' for promoting the competencies of Ukrainian ICT RTD teams, and thus it will be promoted both at national level (by informing and inviting new ICT actors to exploit this communication channel) and international level (by inviting EU ICT RTD actors to identify suitable partners from Ukraine) ✓ The Help-Desk is additional 'tool' for communicating with the Ukrainian ICT RTD actors corresponding to their information needs.
FP7-ICT Help Desk	
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	The Community will be promoted both at national and international level and periodically new articles/comments will be uploaded to stimulate discussions, in order to transform it to a focal discussion point towards building/initiating long-term collaborations among EU and Ukrainian ICT researchers.
"Getting started with EU ICT research" training guide	LvCSTEI periodically organises awareness raising and training events at national and regional level. Both Guides include practical information for newcomers in EU-funded research activities and, thus, they will form the base for developing the training material, while they will be distributed during relevant events and be publicly available through LvCSTEI web portal.
"How to Effectively Network / Communicate in International R&D projects" guide	
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	Both Guides will be promoted to the country's ICT RTD community in order to invite and attract new research teams supporting their international collaboration efforts. Thus, they will be updated and enriched with new profiles to constitute a 'collective source' of the scientific excellence that exist in the country. Furthermore, they will be disseminated through the LvCSTEI international awareness raising activities (e.g. participation in international events, through the NCP newsletter, etc) to inform the EU ICT research teams about the competencies of their Ukrainian counterparts. In addition, the interactive "EECA Promotion Guide" will offer insights on the status of the Ukrainian ICT sector as it includes the outcome of the Cluster efforts (i.e. various reports on EU-Ukraine cooperation).
"Promotion Guide" including research profiles of Ukrainian ICT actors	
"Opportunities for EU ICT actors in Belarus and Ukraine" report	The report will be updated periodically, to include the latest developments in the national ICT sector, and disseminated during the international awareness raising activities of LvCSTEI (e.g. information booths, presentations, delegations, NCP newsletter, etc).
"Opportunities for Ukrainian ICT actors in EU" report	The report will be updated to include updated information on the priorities and instruments that support international cooperation between the EU and Ukraine, and will be disseminated though the LvCSTEI's national information campaign (e.g. info-days and training events, direct emailing and newsletters to LvCSTEI contact list, publicly available through its website, face-to-face contacts, etc)
"National ICT sector and policy appraisal report for Ukraine"	The plan for exploiting this report is twofold: ✓ Towards the EU research teams, to inform provide insights on the status of the Ukrainian ICT sector. Thus it will be updated when appropriate and disseminated during the international awareness raising activities of LvCSTEI.

	✓ Towards those involved in shaping policies and develop/implement RTD programmes at national level to form the base for discussion on the courses of actions to improve cooperation with EU.
"Identified courses of action for more effective EU-Ukraine research collaboration" report	The policy workshops in Ukraine offered a unique opportunity for the first time to address the barriers for EU-Ukraine research cooperation in the ICT field. Thus, the outcome of the discussions (i.e. indicative actions to address those barriers) will constitute a useful 'background document' during e.g. the next round of policy related round tables, direct discussions with the research and business communities, awareness raising and training events, etc. Furthermore, this knowledge will help LvCSTEI develop 'position papers' towards policy/decision makers contributing to Ukraine's integration into the ERA.

Partner #9: V.M. Glushkov Institute of Cybernetics of National Academy of Sciences of Ukraine (GIC) - *UKRAINE*	
Main capacity: research organisation	
Overall benefits During SCUBE-ICT implementation we enriched our contacts in EU, established close cooperation and set up joint RTD activities with leading EU ICT RTD teams, obtained better knowledge on the EU funded activities, and gained valuable guidance to increase our participation in FP7-ICT projects.	
Project/cluster main assets	**Activity plan**
Concrete collaboration cases	GIC has established close collaboration with leading EU research organisations (i.e. the Technical University of Catalonia and the German Centre of Artificial Intelligence) agreed/designed a number of common activities (e.g. joint submission of proposals for EU funded projects to carry out joint research). These activities aim at the possibilities of mutual research and exchange of experience in supercomputing and other areas. This is especially valuable because GIC has been developing supercomputer cluster complexes and parallel software for many years, and this collaboration can enrich our experience. In addition, the approach followed to develop these collaborations is quite valuable for the future as it offered GIC a unique opportunity to be acquainted with the working patterns and mentality of the EU research community.
EECA Competence Platform	GIC will keep exploiting those communication 'instruments' as a way to increase its visibility to our EU counterparts by promoting our competencies.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles Ukrainian ICT actors	
FP7-ICT Help Desk	GIC plans to use it as a support tool to better understand the rules and procedures that apply in EU-funded projects, thus strengthen our cooperation capacity to initiate proposals and contribute to their

Partner #9: V.M. Glushkov Institute of Cybernetics of National Academy of Sciences of Ukraine (GIC) - *UKRAINE*	
	preparation.
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	The Community constitutes a focal point for discussions and exchange of ideas among researchers from EU and Ukraine. Thus, it is a valuable tool for promoting our ideas and competencies, while lowering the communication barrier. GIC will exploit this opportunity to strengthen its relationship with EU ICT research teams
"Getting started with EU ICT research" training guide	GIC plans to use both Guides to enhance the skills of its researchers and build more efficient communication strategy to increase its participation in future FP7-ICT projects.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	GIC plans to exploit this report as a 'background' knowledge for updating and adjusting its strategy for international research cooperation, as it outlines the 'instruments' that support such activities. However, this document needs to be updated in order to address the latest developments in EU-Ukraine cooperation.
"Identified courses of action for more effective research collaboration" report	GIC was actively involved in the policy related activities in Ukraine and acquired valuable knowledge on the actions necessary to increase the organisation's participation in EU-funded projects. Thus, it will consult the report and adjust its strategy for international cooperation at organisational level and increase its efficiency.

Partner #10: Institute of Artificial Intelligence Problems (IAIP) - *Ukraine*	
Main capacity: research organisation	
Overall benefits Contacts with in EU ICT research teams, knowledge on the EU funded activities and guidance to increase our participation in FP7-ICT projects.	
Project/cluster main assets	**Activity plan**
EECA Competence Platform	IAIP will exploit those communication 'instruments' as a way to increase its visibility to our EU counterparts by promoting our competencies.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles Ukrainian ICT actors	
FP7-ICT Help Desk	IAIP plans to use it as a support tool to ask for customised towards its participation in EU-funded projects and better understand the rules and procedures that apply.

Partner #10: Institute of Artificial Intelligence Problems (IAIP) - *Ukraine*	
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	IAIP is and plans to be actively involved in this Community as it offers a unique opportunity to promote its ideas and competencies, while strengthen its relationship with EU ICT research teams
"Getting started with EU ICT research" training guide	IAIP plans to use both Guides to enhance the skills of its researchers and build more efficient communication strategy to increase its participation in future FP7-ICT projects.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Identified courses of action for more effective research collaboration" report	This report is valuable for IAIP as it provides practical tips to increase the organisation's participation in EU-funded projects. Thus, it will consult the report and adjust its strategy for international cooperation at organisational level and increase its efficiency.

6.2.2. *ISTOK-SOYUZ partners' individual activity plans*

PARTNER NAME: INNO AG	**COUNTRY:** GERMANY	**PROJECT:** ISTOK-SOYUZ
Main capacity Management and Innovation Consultancy Company		
Overall benefits inno AG, as partner of the EECA cluster, has beneficiated from the ISTOK-SOYUZ namely by the knowledge on the ICT sector in the EECA countries, acquired during the project lifetime . In addition, the ISTOK-SOYUZ project and the EECA cluster activities helped inno AG to enlarge its network, within academia, industry, business and policy/decision makers. Having as objective to promote and strengthen the EU-EECA cooperation in the field of ICT, inno gained insight knowledge and thus has increased its capacity to provide better consultancy services to the stakeholders concerned with the international cooperation between EU and EECA countries. In particular, during the implementation of the project activities and the direct discussions with ICT stakeholders, inno acquired a better understanding of the EECA ICT research priorities, which are of common interest for both regions. Furthermore, the investigations, implemented during the ISTOK-SOYUZ project and the hands-on support provided allow inno to understand the good practices to follow and the barriers to be addressed in future projects. The lessons learnt will be taken into account for further activities in order to contribute and to raise the impact of the European efforts to integrate the neighbouring countries into the European Research Area.		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	Inno contributed to establishing these collaborations by providing hands-on support and coaching to EECA partners. Inno could beneficiate from the knowledge for its future cooperation support services. In addition, the successful partnerships will be promoted as success stories, in order to raise awareness about the opportunities for EU-EECA cooperation and namely during the implementation of the future projects.	
EECA ICT Web Portal	Inno has contributed to the implementation of the portal, by providing regular updates to the content. The portal will be maintained and will	

	be used as source of information covering the EECA countries and will periodically be updated and enriched to promote the emerging opportunities for international cooperation to the research communities from both regions. It will be exploited as an 'information' gateway to stimulate and enhance the participation of EECA ICT research teams in EU funded activities.
EECA ICT Competence Platform "EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	These 'tools' were developed and updated by inno. They will be maintained in the future. They represent an open source for competencies search of research teams from the region. Thus, inno will exploit the sources as follows: ✓ will promote them through its broad network of EU ICT actors to respond to requests for partner searches; and ✓ will use them (in addition to the existing contacts in those countries) to identify suitable partners for future projects the company is planning to prepare.
FP7-ICT Help Desk	The EECA Help Desk will be promoted to EECA teams in the framework of future projects. It will help the providing of support services to EECA organisations, willing to participate in the FP7 Work programme.
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	The virtual community in LinkedIn allows the company to increase its network, and thus be able to spread widely its awareness raising and information campaign. The community will be used in particular during the implementation of future projects, acting in those countries.
"Getting started with EU ICT research" training guide "How to Effectively Network / Communicate in International R&D projects" guide	The Guides have been developed for beginners in EU-funded projects and even though they focus on the particularities of the EECA region, they contain useful information for any interested in EU-funded research activities from an EU neighbours country. Inno will promote these Guides through its networks, especially in the EECA region (as version in Russian is available). It will especially use the guide during the implementation of the future projects, and distribute it during relevant events to interested stakeholders. In addition, the Guide will be used by the project partners for other trainings and will be recommended for use.
"Catalogue of ETP/NoEs"	The Catalogue of ETPs was prepared by inno under the ISTOK-SOYUZ project and it helped the awareness and visibility raising in the EECA region about the ETPs opportunities. In the future, it would be used during the implementation of future projects activities, such as training, awareness raising and networking events.
Country reports, produced by the EECA ICT Cluster: Express Diagnostics of for the EECA counties, "Opportunities for Belarusian and Ukrainian ICT actors in EU" report and other reports	The express diagnostics and country reports, produced by the EECA ICT cluster were beneficial for inno as they provided a clear overview of the EECA ICT status and priorities for cooperation. Inno will use the findings of these reports to increase the general knowledge about the ICT research and policy dialogue status in the EECA region and thus provide an input for further investigations regarding the policy dialogue enhancement and support, to be addressed during future projects.

PARTNER NAME: **Russian Technology Transfer Network (RTTN)**	COUNTRY: RUSSIA	PROJECT: **ISTOK-SOYUZ**
Main capacity Managing company for the network of more than 70 innovation – technology transfer centres across Russia and CIS, member of Enterprise Europe Network (EEN)-Russia consortia, coordination and management of		

national and international projects	
Overall benefits Strengthening the links with EECA and EU countries partners/stakeholders, methodology of hands on support for ICT R&D teams participation in FP7 development and transferring it to RTTN members, new methodological tools for EEN-Russia, RTTN members (2 practical guides, etc)	
Project/cluster main assets	**Activity plan**
Establishment of concrete partnerships	RTTN was the leader in *hands on support* component of the project and practically involved in assisting EECA ICT teams to established close collaboration with EU research teams which led to a number of FP7 applications and common activities. Strong relations established with these teams and further assistance them will be continued in the framework of EEN-Russia activities. In addition, the methodology developed (including the organisation of internal project call for those who are willing to get support, criteria for team selecting etc) will be very useful for the RTTN regional centres.
EECA ICT Competence Platform	RTTN will keep exploiting this tool for partner's search in ICT area and also as database for dissemination the relevant information both for EU and EECA ICT-R&D communities
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	RTTN will use this communication instrument for the promotion of EECA ICT teams competencies (with further necessary update)
"Getting started with EU ICT research" training guide	RTTN has been involved in development of the Russian version of the guide. It is the most comprehensive practical guide (in Russian) for FP7 potential participants. It will be used both for training researchers and for the R&D/ innovation infrastructure organisations who assist researchers in international R&D projects (not only in ICT area)
"How to Effectively Network / Communicate in International R&D projects" guide	RTTN together with inno are the main authors of the guide. Its content fully corresponds to the main mission of our organisation and servers as one of the main methodological tools for the members of our organisation both for training their personnel and also for their clients. The guide is already widely distributed among EECA researchers. RTTN plans to keep it updated and extended in the future taking into account feedback from the readers and their requests
"Catalogue of ETP/NoEs"	Based on ETP-related activities and this catalogue in the framework of the project RTTN prepared and published in leading Russian journal "Innovations" special article on ETP methodology and experience - the first detailed info on ETPs in Russian language mass media. This article was further translated and published in Armenian language. RTTN plans also to be actively involved in the process of the TP creation and operation in Russia serving also as a bridge between RTPs and ETPs.

PARTNER NAME: INSTITUTE FOR SYSTEM PROGRAMMING RUSSIAN ACADEMY OF SCIENCES	COUNTRY: RUSSIA	PROJECT: ISTOK-SOYUZ
Main capacity ISPRAS is actively involved in setting up and running Russian Technology Platforms in ICT domain: National Software Platform, National Supercomputing Platform and National Platform on Embedded and Control Systems.		
Overall benefits The expertise and contacts gained ISPRAS will use to foster communication between the platforms that ISPRAS is a member and their EU counterparts.		
Project/cluster main assets	**Activity plan**	
Establishment of concrete	The ETP study developed by the cluster provides valuable insights into	

partnerships	the structure, organization and activities of European Technology Platforms. ISPRAS will use this asset to set up initiatives related to cooperation between Russian Technology Platforms and their EU counterparts.
EECA ICT Competence Platform	This tool will be disseminated as one of the major sources for contact information and profiles of EU researchers and institutions to build cooperation with.
FP7-ICT Help Desk	ISPRAS will disseminate this tool between members of Russian Technology Platforms as a valuable source of information about cooperation within EU framework initiatives
"Getting started with EU ICT research" training guide	ISPRAS will disseminate this guide between members of Russian Technology Platforms to foster communication between EU and Russian research communities.
"How to Effectively Network / Communicate in International R&D projects" guide	Along with the "Getting started with EU ICT research" training guide this tool will be used to secure communication between Russian Technology Platforms and their EU counterparts, avoiding identified pitfalls and utilizing the recommended best practices.
"Identified courses of action for more effective research collaboration" report	This document will be used to design cooperation strategy between Russian Technology Platforms and ETP/NoE.
"Catalogue of ETP/NoEs"	This tool will be used to identify proper counterparts for communication between Russian Technology Platforms and ETP/NoE.

PARTNER NAME: REPUBLICAN CENTRE FOR TECHNOLOGY TRANSFER, BELARUS (RCTT)	COUNTRY: BELARUS	PROJECT: ISTOK-SOYUZ
Main capacity: technology transfer organisation, general management of national and international projects, NCP-policy advisor (include space NCP), provider of national technology transfer network (http://ictt.by).		
Overall benefits Contacts with EU ICT RTD actors, knowledge on EU funded activities, setting up joint RTD activities, actions to overcome barriers and enhance our international collaborations.		

Project/cluster main assets	Activity plan
Establishment of concrete partnerships	RCTT has already established close collaboration with a number of EU research teams and agreed/designed a number of common activities. For example, we have submitted proposals for EU funded projects to carry out joint projects. We are aiming to build further these relationships along the coming years. In addition, the approach followed to develop these collaborations is quite valuable for the future as it offered RCTT a unique opportunity to be acquainted with the working patterns and mentality of the EU research community. RCTT promotes the EU-Belarus collaboration both at national and international level through workshops, round tables, training events, national and international conferences.
EECA ICT Competence Platform	RCTT assists the country's research and business ICT RTD actors to be integrated into international research consortia and be involved in EU-funded activities. The EECA ICT Competence Platform and FP7-ICT Help Desk are "tools" for promoting competencies and communicating of Belarus ICT RTD organizations and specialists with their national and international counterparts.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
FP7-ICT Help Desk	
Virtual community in LinkedIn focusing on EU-Belarus cooperation	RCTT will exploit this Community and actively be involved in the discussions as it invests in such international collaborations.

"Getting started with EU ICT research" training guide	Both Guides put on the RCTT's portal http://ictt.by (http://ictt.by/eng/portals/0/training%20guide%20getting%20started%20with%20eu%20ict%20research.pdf, http://ictt.by/eng/Portals/0/How%20to%20Effectively%20Network_Guide_%20Rus.pdf). RCTT promotes the Guides during workshops, round tables, training events, national and international conferences.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	RCTT plans to put this report on the RCTT's portal http://ictt.by.
"Identified courses of action for more effective research collaboration" report	RCTT organize discussions of the barriers for EU-Belarus research cooperation in the ICT field in the framework of workshops, round tables, training events, national and international conferences.
"Catalogue of ETP/NoEs"	The Catalogue put on the RCTT's portal http://ictt.by (http://ictt.by/eng/portals/0/Catalogue_ETP_and_NoEs_RUS_updated.pdf).RCTT promotes the Catalogue during workshops, round tables, training events, national and international conferences.

PARTNER NAME: TBI KHARKOV TECHNOLOGIES (TBI KT)	COUNTRY: UKRAINE	PROJECT: ISTOK-SOYUZ
Main capacity Technology business incubator, general management of national and international projects, providing assistance to R&D organizations and innovative SMEs in technology transfer, FP7 skills, innovation financing, linking business to science; NCP in NMP, member of international and national professional networks (ECAbit, TTN, e-mobility).		
Overall benefits Established contacts with national and EU ICT R&D experts and stakeholders, received experience and knowledge on finding and setting up partnerships, implementation of activities aimed at increasing FP7 skills will help to overcome barriers and enhance Ukrainian R&D ICT international collaborations.		

Project/cluster main assets	Activity plan
Establishment of concrete partnerships	**TBI KT** promoted visibility of Ukrainian ICT R&D teams to European research area and assisted in establishing collaborations with a number of EU research teams. Several joint projects were submitted to EC FP7 with participation of Ukrainian teams and some more are planned to be submitted to the Call 8. Several teams agreed and designed further common actions on joint research collaboration and building partnerships. We plan to further monitor and assist in developing these relationships. Moreover, we plan to take part in participating in coordination and support actions projects, which would allow us to apply gained experience and knowledge.
EECA ICT Competence Platform	TBI KT will continue promoting this communication tool aimed at increasing visibility of Ukrainian RTD teams' competencies to EU counterparts.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	TBI KT will keep promoting this interactive document as an opportunity of increasing visibility of Ukrainian ICT RTD teams to European research arena
FP7-ICT Help Desk	TBI KT plans to promote this support opportunity for Ukrainian organizations aimed at better understanding the rules and procedures to apply and implement EU-funded collaboration projects.
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	It is designed as a valuable tool for promoting national professional competencies, establishing relationships between researchers and even

	initiating joint research activities. TBI KT joined this Community and plans for the future to expand communication circle and to be involved in the relevant discussions thus increasing international collaborations opportunities.
"Getting started with EU ICT research" training guide	These documents represent comprehensive manuals for those who want to start or advance their participation in EU-funded international projects. It contains useful and practical information on all the steps of proposal preparation process and increasing the team visibility. TBI KT used these documents for consulting the R&D teams and located them at its web-site. For the future we will keep promoting them and will recommend to research organizations interested in participating in the EU collaboration projects.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	This document highlights the participation potential of Belarusian and Ukrainian ICT research and industrial actors in EU-research activities and provides an overview of EU ICT policies, initiatives, benefits and possible risks of cooperation between EU ICT R&D actors and their Belarusian/Ukrainian counterparts. To this extend it could be recommended for EU counterparts as a basic information necessary for international cooperation.
"Catalogue of ETP/NoEs"	This document represents list and description of the European professional networks and platforms which expressed interest to integrate participants from ECA countries. It is planned to be used in future work with Ukrainian ICT R&D teams aimed at helping them to better understand the essence and identify relevant ETP/NoE.

PARTNER NAME: YEREVAN STATE UNIVERSITY	**COUNTRY:** ARMENIA	**PROJECT:** ISTOK-SOYUZ
Main capacity: High Education Establishment with wide scientific research area, participant in national and international scientific, technological and educational projects		
Overall benefits During ISTOK-SOYUZ implementation we enriched our contacts in EU, extended our knowledge on the EU funded activities, became familiar with the rules and procedures of proposal preparing for EU Framework Programs Calls, understood deeper how we can overcome barriers in order to establish international collaboration with both EU and EECA R&D teams especially in ICT area. ISTOK-SOYUZ is a current step to support national organizations and researchers towards a wide-ranging collaboration with European partners in ICT domain as well as their involving into European Research Area. We have provided with detailed and valuable guidelines as well as online instruments for our further activities on participation in EU funded projects.		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	Yerevan State University has close cooperation with a number of universities and research organizations over the world that is shown in programs KIMEP, TEMPUS, DAAD, CRDF, IREX, ACIE and so on. The cooperation is also continued with the American Councils, OSI AF, USAID CAPS Project, the Armenian General Benevolent Union (AGBU), and British Council. In recent years YSU has successfully collaborated with Institute of System Programming of Russian Academy of Science, New York State University and the University of Rostock to develop and implement joint graduate programs in ICT domain, to prepare specialists with advanced ICT competences and to grant double degrees in ICT field. The IT Educational and Research Center of YSU has submitted proposals for EU funded project and find partners for collaboration in joint research on Technology Enhanced Education.	

EECA ICT Competence Platform	YSU will keep exploiting ICT Experts Competencies Database and Help Desk's tools to find potential partner researchers in EU and EECA countries with the same interests, to communicate and carry out joint research, as well as to collaborate on preparing proposals to EU Framework Programs in future. We intend to promote the developed online instruments to Armenian Diaspora to involve its representatives into collaboration establishing processes.
FP7-ICT Help Desk	
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
"Getting started with EU ICT research" training guide	The Guides are very sensible to use in training activities on explanation of the rules and procedures for proposal preparation and participation in EU-funded projects. The guides published on YSU website and will be passed to relevant organizations as well. The Guides will be active used in scientific departments of YSU in future. We plan to translate the selected issues of the guide "How to Effectively Network / Communicate in International R&D projects" into Armenian for dissemination in regions.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Catalogue of ETP/NoEs"	"Catalogue of ETP/NoEs" will be presented to ICT national policy making organizations to disseminate the knowledge about European Technology Platforms and Networks of Excellence as well as about their creating history and development perspectives. The Catalogue will support to identify relevant European organizations to join and to enhance the collaboration.

PARTNER NAME: NATIONAL INNOVATION FUND (JSC)	COUNTRY: KAZAKHSTAN	PROJECT: ISTOK-SOYUZ

Main capacity

«National innovation fund» JSC (hereafter – the Fund) was founded by Government Decree of the Republic of Kazakhstan «On creation of «National innovation fund» JSC of 30 May 2003 №502 with hundred per cent state interests in charter capital»

The Fund was created for increasing total innovative activity in the country, particularly for promotion of high-technology and science absorbing industries.

Tasks and directions of activity:

- Uncontrol share in charter capital of innovation funds and investment fund, financing innovations creation and introduction;
- Financing creation and introduction of innovations by participation with uncontrol share in charter capital of investee companies and/or financial lease;
- Development of innovation infrastructure;
- Promotion of national innovations to external markets;
- Development of international cooperation in the field of transfer, adoption and development of innovative technologies, their commercialization and introduction;
- Organization and implementation of events, directed to increasing innovative activity in the country.

In 2010 Fund became one of the main participants in realization of State Program of Rapid Industrial Innovative Development of the Republic of Kazakhstan for 2010-2014.

Realizing government policy and priorities, marked in State Program of Rapid Industrial Innovative Development, and also for formation of new perspective and reframe the Fund role in technological development of the country, the key functions become to include additional informative-analytical support for the processes of industrial innovative development, implementation of foresight researches, analytical support for innovation development policy, international cooperation, innovative activity.

National Innovation Fund JSC was appointed as ICT national contact point for EU Framework programs and CIP NCP.

Overall benefits

NIF JSC during the work in the project received the following list of benefits:

- Established contact with EU S&T organizations and development institutions;

- Provide with support for higher education institutions (Kazakh-British Technical University; International IT University) to create relationships with EU R&D organizations;
- Accumulated the work with stakeholders involved in ICT activities;
- By participation in FP7 programs got benefits from cooperation with EU experts, who helped us to organize international events: Innovative congress (ISTOK-SOYUZ); workshop on S&T indicators (incoNET EECA); stakeholders conference (incoNET EECA);
- Gained an experience in participation in framework programs.

Project/cluster main assets	**Activity plan**
Concrete collaboration cases and partnerships established	NFI JSC provide with support for national stakeholders to get to know about possibilities of cooperation in the frames of FP7 projects and to find partners in the EU. NIF JSC planned to expand this cooperation by getting in touch ICT firms and researches in Kazakhstan with EU research teams. NIF JSC also is ready to provide with support on introduction of best EU technologies and firms on the territory of Kazakhstan.
EECA ICT Competence Platform	27 profiles of ICT experts and 9 companies from Kazakhstan has subscribed to the Competences Platform in order to promote the cooperation between them and EU experts and facilitate EU experts to access and get in contact with main ICT stakeholders in Kazakhstan. NIF JSC will continue to expand these lists in order to let strengthening the cooperation between EECA and EU.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	EECA Promotion Guide helped us to promote the main research organizations on ICT in Kazakhstan (Kazakh-British Technical University and International IT University) to European research community. This practice is under the high interest of NIF JSC in order to attract the best practices on ICT from EU to Kazakhstan.
FP7-ICT Help Desk	NIF JSC will promote the information about FP7-ICT Help Desk through all main ICT stakeholders in Kazakhstan in order to raise the activity of organization in participation in EU FP8 calls for proposals.
"Getting started with EU ICT research" training guide	The practical guides on how to build beneficial relationships between EECA and EU ICT research organizations and policy makers, which are represented by these documents will distributed among the main stakeholders with official recommendation by NIF JSC to make an efforts to bridge the collaboration and find partners.
"How to Effectively Network / Communicate in International R&D projects" guide	
"National ICT RTD sector" report	This document should be reset by the staff of NIF JSC taking into account new priorities, changes in the innovation policies, new initiatives in ICT sector development and establishment of new ICT player on national level. This report provides with an opportunity for EU researches to get general information about ICT development in Kazakhstan.
Recommendations on EU-EECA ICT R&D cooperation	*This document explores potential areas of cooperation in ICT sector and will be reused by NIF JSC in order to make clear understand of new trends, initiatives and R&D process in Kazakhstan.*
"Catalogue of ETP/NoEs"	European technology platforms are one of the successful tools for collaboration, such us building strong links between industry, academia and business, inside and outside of the country. This principle was used in Kazakhstan in implementation of some of the state programs. NIF JSC distributed ETP catalogue to the main ICT stakeholder Zerde JSC and to ICT SME research organizations and business. It will further disseminate the document.

6.2.3. *EXTEND partners' individual activity plans*

PARTNER NAME: **Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA)**	**COUNTRY:** **BELARUS**	**PROJECT:** **SCUBE-ICT, EXTEND**
Main capacity ICT NCP, and NIP in Belarus		
Overall benefits During project implementation, BELISA increased its contacts with EU ICT RTD actors and strengthened its position as a national support structure for EU-Belarus research cooperation, as well as a contact point for EU funded projects. Within the project, BELISA acquired valuable 'tools' to provide better support services to the Belarusian ICT RTD community and contribute to the country's efforts towards its integration into the European Research Area. The findings on the national ICT priorities in regards to FP7 as well as "Identified courses of action for more effective EU-Belarus research collaboration" created an effective basis for the next steps in its improvement. Furthermore, the methodology for the organisation of the project training and networking events will be utilised to adjust their approach in increasing the impact of BELISA support activities. Being the FP7-ICT National Contact Point, BELISA focuses and promotes the EU-Belarus cooperation both at national and international level, while supports the efforts of the country's research and business communities towards their participation in future EU funded activities. For example, BELISA organises periodically awareness raising, networking and training events, discussion fora and round tables, etc at national and international level.		

Project/cluster main assets	**Activity plan**
Establishment of concrete partnerships	Highlight those collaborations as 'success stories' during its awareness raising activities both nationally and internationally. During the EECA cluster work, there were launched several collaboration cases between Belarusian and EU organizations. It concerns BELISA itself, it has established close cooperation with several EU organisations, including the partners organisation as PLANET, Q-PLAN, Inno, Romanian Academy of Sciences, as well as with the EECA organisation what led to submission of several proposals under the ICT Call7 and ERA-WIDE
EECA ICT Competence Platform FP7-ICT Help Desk	Being the FP7-ICT NCP, BELISA assists the country's research and business ICT RTD actors to be 'integrated' into international research consortia and be involved in EU-funded research activities. Thus, both the Competence Platform and Help-Desk constitute additional tools to provide better support services: □ The Competence Platform is a valuable 'tool' for promoting the competencies of Belarusian ICT RTD teams and, thus, it will be promoted both at national level (by informing and inviting new ICT actors to exploit this communication channel) and international level (by inviting EU ICT RTD actors to identify suitable partners from Belarus) □ The Help-Desk is another supportive and informative 'tool' for communicating with the Belarusian ICT RTD actors corresponding to their information needs.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region "Promotion Guide" including research profiles of Belarusian ICT actors	Both Guides will be further promoted to the country's ICT RTD community in order to invite and attract new research teams supporting their international collaboration efforts. Thus, they will be updated and enriched with new profiles to constitute a 'collective source' of the scientific excellence that exist in the country. Furthermore, they will be disseminated through BELISA's international awareness raising activities (e.g. participation in international events, through the NCP newsletter, etc) to inform the EU ICT research teams about the competencies of their Belarusian

	counterparts.
Virtual community in LinkedIn focusing on EU-Belarus cooperation	The Community will be promoted both at national and international level and periodically new articles/comments will be uploaded to stimulate discussions. It will help to increase the cooperation and more active involvement of the Belarusian diaspora in the FP7 activities together with Belarusian organisations.
"Getting started with EU ICT research" training guide	BELISA periodically organises awareness raising and training events at national and regional level. Both Guides include practical information for newcomers in EU-funded research activities and, thus, they will be used for developing the training material, while they will be distributed during events and be publicly available through BELISA web portal, as well as through the National Research Portal.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	The report will be updated to include updated information on the priorities and instruments that support international cooperation between the EU and Belarus, and will be disseminated though the BELISA's national information campaign (e.g. info-days and training events, direct emailing and newsletters to BELISA contact list, publicly available through its website, face-to-face contacts, etc)
"National ICT sector and policy appraisal report for Belarus"	BELISA plans to exploit this report towards the EU research teams, informing them on the status of the Belarusian ICT sector. Thus, it will be updated when appropriate and disseminated during the international awareness raising activities of BELISA. In addition, BELISA will target those involved in shaping policies and develop/implement RTD programmes at national level and use this report as a base for discussion on the courses of actions to improve cooperation with EU, as well as for the national ICT strategies development.
"Identified courses of action for more effective research collaboration" report	The policy workshops in Belarus offered a unique opportunity for the first time to discuss on the barriers for EU-Belarus research cooperation in the ICT field. Thus, the outcome of the discussions (i.e. indicative actions to address those barriers) will constitute a useful 'background document' during e.g. the next round of policy related round tables/workshops, direct discussions with the research and business communities, awareness raising and training events, etc.
"Catalogue of ETP/NoEs"	The participation/involvement in ETP/NoEs are of great importance for more successful cooperation with the EU organisations, that's why it's very useful document, and it will be actively promoted and explained among the Belarus ICT constituency and main ICT stakeholders for active use through BELISA website as well as National research portal.

PARTNER NAME: **KYIV STATE CENTRE FOR SCIENTIFIC, TECHNICAL AND ECONOMIC INFORMATION (NIP UKRAINE)**	**COUNTRY:** **UKRAINE**	**PROJECT:** **EXTEND**
Main capacity Coordination of activities related to implementation of FP concept on the national level; NCP organization; consultations and trainings on FP issues; participation in the INCO S&T projects.		
Overall benefits New contacts; project participation experience; enhancement of ICT networking; new knowledge		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	NIP Ukraine has established partnerships with many FP actors, including ICT priority actors. At the same time, new collaboration experience was acquired partnering with PLANETA, Greece, and the Academy of Sciences of Romania. As an institution subordinate to the public authorities, NIP Ukraine	

	submits collaboration progress reports to the corresponding authorities. As well, good practice cases has been used within consultations and trainings provided by NIP Ukraine.
EECA ICT Competence Platform "EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	It is a useful instrument to promote Ukraine, its S&T capacities and experience for FP and other EU-funded programmes.
FP7-ICT Help Desk	NIP Ukraine will go on promoting the possibilities of the Help Desk on the national level coming from the assumption that Ukrainian experts should use all FP possibilities, and they should have access to them.
Virtual community in LinkedIn focusing on EU-Ukraine cooperation	NIP Ukraine will promote will communication possibility.
"Getting started with EU ICT research" training guide "How to Effectively Network / Communicate in International R&D projects" guide	The guides will be used in NIP Ukraine everyday work related to FP promotion in Ukraine.
"Opportunities for Belarusian and Ukrainian ICT actors in EU" report	This is a good background information which may be used by stakeholders and would be participants of ICT projects, including FP. At the same time, the report should be updated on the regular basis.
"Identified courses of action for more effective research collaboration" report	This is a good background information which may be used by stakeholders and would be participants of ICT projects, including FP.
"Catalogue of ETP/NoEs"	ETP is the issue discussed in Ukraine of late. Ukraine has made some progress in this direction. The Catalogue may be an important reference document for stakeholders.

PARTNER NAME: ACADEMY OF SCIENCES OF MOLDOVA (ASM)	COUNTRY: MOLDOVA	PROJECT: EXTEND
Main capacity ASM is the highest scientific forum of the country and a plenipotentiary coordinator of scientific and innovation activity, scientific consultant of the public authorities of the Republic of Moldova. ASM coordinates the NCP system in the Republic of Moldova.		
Overall benefits Establishing contacts with EECA and EU ICT R&D actors for joint participation in FP7 projects, training of local ICT actors regarding the rules and opportunities for participation in FP7		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	After participation of Moldovan ICT researchers in ICT event organized in Budapest in September 2010 and ICT Proposers' Day, organized in Budapest in May 2011 more than 40 contacts were established with ICT actors from other countries. As result of this collaboration 2 projects for the moment were submitted to FP7.	
EECA ICT Competence Platform	20 organizations from Moldova with ICT R&D activities are included in EECA ICT Competence Platform. This tool will be advertised during national and international trainings, conferences and other events dedicated to FP7 as an useful instrument for searching and finding suitable partners.	
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA	The document will be presented at different national and international events on ICT.	

region	
FP7-ICT Help Desk	This tool will be advertised during national and regional trainings, conferences and other events dedicated to FP7 as an useful instrument for receiving assistance regarding participation in FP7
"How to Effectively Network / Communicate in International R&D projects" guide	The Guide will be advertised during national and regional trainings, conferences and other events dedicated to FP7 as an valuable document offering a lot of useful advices and recommendations in establishing contacts.

PARTNER NAME: REGIONAL INNOVATIVE TECHNOLOGY ACADEMY (R.I.T.A.)	COUNTRY: AZERBAIJAN	PROJECT: EXTEND
Main capacity SME, NCP ICT, organisation of cooperation between research organisations of Azerbaijan and Europe, IT training and consulting		
Overall benefits Contacts with EU ICT RTD actors, knowledge on EU funded activities, setting up joint RTD activities, actions to overcome barriers and enhance our international collaborations.		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	Since the day of its establishment, cooperation between researchers of Azerbaijan and Europe has been the primary aim of R.I.T.A., and in recent years, we have participated in 8 projects. In the course of participation in Cluster projects, we have prepared and submitted 2 projects. Cluster makes it possible for us to raise awareness of our scientists for cooperation with European partners and FP.	
EECA ICT Competence Platform "EECA Promotion Guide" interactive application including the research profiles of Azerbaijan ICT actors	We will constantly update the research profiles of Azerbaijan ICT actors for awareness of our EU counterparts	
FP7-ICT Help Desk	R.I.T.A. as NCP ICT will use this tool for further familiarisation of users with procedures of participation in EU projects, thereby expanding the cooperation between scientists of Azerbaijan and Europe. We believe that Help Desk will operate after completion of the projects (Cluster) and new information concerning new CALLs will be added.	
"Getting started with EU ICT research" training guide "How to Effectively Network / Communicate in International R&D projects" guide	One of the main priorities of R.I.T.A. as NCP ICT is conducting trainings among organisations to inform them about the procedures of participation in projects and project writing. In this connection, the given manuals are very helpful and we have already begun using them in our activities. At the same time, we decided to translate the materials into our national language for the purpose of raising awareness of Azerbaijan researchers about EU projects.	

PARTNER NAME: Georgian Research and Educational Networking Association (GRENA)	COUNTRY: GEORGIA	PROJECT: EXTEND
Main capacity GRENA is a research and educational organization providing development, construction and maintenance of the computer networking infrastructure in Georgia; connecting educational and research institutions into unique information system; providing connectivity to international networks; co-ordinating and supporting of National Grid Initiatives, etc.		
Overall benefits Establishment of contacts with organizations united in the cluster of the project; exchange of information; close collaboration with partners using electronic services and ICT events (ICT main event in Brussels, FET 11 Budapest, Proposer's Day Budapest, etc.); submission and approval of new ICT projects in the frame of fp7		

Calls, etc.	
Project/cluster main assets	**Activity plan**
Establishment of concrete partnerships	GRENA is an organization founded by Georgian universities and Academia taking into consideration the recommendations of NATO infrastructure and Open Society Georgia foundation authorities. The main purpose of the organization was and stays the close collaboration with European and post Soviet organizations, joint implementation of several Fp7, NATO, ISTC, STCU and other projects. In this respect EXTEND project together with cluster projects was not an exception. All results of the project (mapping of local ICT organizations, selecting experts and ICT country actors, their bridging with European ones, etc.) will be used and presented to Government structures in the country. On the other side the selected information will be useful for European organizations if they decide to develop collaboration with Georgian partners in future and if they start any scientific or business activities in Georgia.
EECA ICT Competence Platform	Due to implementation of EXTEND project Georgian organizations were included to the EECA ICT competence platform. EECA Promotion Guide was conducted by defining priorities with previously selected experts and by making the list of activities of each key ICT organizations in the country. In future it will be used as a list of recommendations.
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	
Promotion Guide including research profiles of Georgia ICT actors	
FP7-ICT Help Desk	Help Desk was one of the important services of the project which was used by country scientists for clarification of some details of FP7 programs, rules of participation, Calls details, etc. This service is convenient for everybody and will continue to function after completion of the project.
Virtual community in LinkedIn focusing on EU-Georgia cooperation	This document has one of the additional opportunities for EU-Georgia cooperation. It reflects the internal ICT situation in the country providing the EU with comprehensive description of local ICT organizations; it will be necessary for international collaboration in future.
"Getting started with EU ICT research" training guide	Trainings and consultation workshop organized by EXTEND project gathered a lot of local scientists interested in this process. At the same time we managed to invite the largest number of experts from European countries as mentors. That is why workshops conducted in our country acquired the additional stimulus for Georgian scientists to present their proposals. They received the qualified advises, recommendations and suggestions from EC experts. As a result some proposals were submitted in the current FP7 calls such as Inco ERA Wide, Eastern partnership, IRSES, International cooperation and other Calls. Consequently some of these projects are already on a negotiation stage in the Commission (PICTURE, IDEALIST 2014, etc.); others are pending, waiting for the completion of evaluation process.
"How to Effectively Network / Communicate in International R&D projects" guide	
"Opportunities for Georgian ICT actors in EU" report	Georgian organization GRENA as a participant of EXTEND project presented all the necessary reports including country ICT report, fact sheet, list of priorities and activities of each main ICT organizations in the country, etc. The mentioned materials will be useful not only for the Georgian scientific community but for EC organizations as well who will find interest in it.
"Identified courses of action for more effective research collaboration" report	In future the identified courses of action can be directed towards rising of the number of ICT international projects in the frame of EC and other world programs. For these purposes it will be beneficial to use EXTEND project experience and contacts established during networking process,

	which was a result of EXTEND and EECA cluster projects' implementation. Thus, this means the development of closer collaboration of Georgian researchers with European scientific community, inculcation of establishment of new economic structures and the integration to ERA in general.

PARTNER NAME: INFORMATION SOCIETY TECHNOLOGIES CENTER (IST-C)	**COUNTRY:** ARMENIA	**PROJECT:** EXTEND
Main capacity IST-C is an independent, yet tightly related to National Academy of Sciences, Institute for informatics and Automated Problems, and Yerevan State University organization in Armenia. IST-C provides research in fundamental science, development of technologies, and science policy implementation as well. IST-C is FP7 INCO and ICT NCP office in Armenia.		
Overall benefits EECA Cluster Project Activities brought new level of knowledge about the ICT Stakeholders in Armenia from the perspective of the FP7 Programme that was an issue not yet studied in Armenia. Additionally, a valuable set of ICT priorities were determined and brought to attention of research society and state bodies.		
Project/cluster main assets	**Activity plan**	
Establishment of concrete partnerships	Armenia was presented in ICT event organized in Brussels in September 2010 by a surprisingly large team – 8 persons. This was followed with participation in ICT Proposers' Day, Budapest May 2011. During the cluster projects Armenian team took part in many conferences in Bulgaria, Spain, Greece, Switzerland and Belgium. These actions helped with past and new partnership for cooperation. More than 40 contacts were monitored in scope of Cluster Projects. 2 proposals with issues related to ICT were submitted by the FP7 Calls.	
EECA ICT Competence Platform	20 Armenian organizations known in area of ICT were studied, prepared and registered in EECA ICT Competence Platform. This tool advertises these organizations helping them search partners and cooperation in area of FP7.	
"EECA Promotion Guide" interactive application including the research profiles of ICT actors from the EECA region	This was drawn to attention of local ICT organizations in Armenia.	
FP7-ICT Help Desk	Stakeholders were trained in 2 workshops. This is an additional tool that helps to systematise the ICT concepts, harmonising their use and translation in Armenian.	
"How to Effectively Network / Communicate in International R&D projects" guide	This was drawn to attention of local ICT organizations in Armenia.	

7. ANNEX 1: List of concrete collaboration cases between ICT actors from EU, Belarus and Ukraine, supported by the SCUBE-ICT project

7.1. Concrete collaboration cases involving Ukrainian organisations

	Initiating organisation (Research Dept)	Partnering organisation (Research Dept)	Joint actions taken or planned
1	National Aerospace University of Ukraine (KhAI) – Control Systems Department	Tallinn University – Computer Engineering Department *(Estonia)*	**FP7-INCO-2010-6 (ERA WIDE) proposal supporting the integration of KhAI into ERA.** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop a FP7 ICT proposal under call 7 and future calls.
2		The German Research Centre of Artificial Intelligence (DFKI) – Knowledge Management department *(Germany)*	**Tempus proposal submitted the 28/04/2009: "Promote European best practice in developing and delivering University eLearning services in the Lifelong Learning context "** Postgraduate students' internships (Marie Curie). Develop a proposal FP7 ICT challenge 4.2 "Technology enhanced Learning" under call 7 and future calls.
3		Coventry University – Learning Innovation Applied Research Group *(UK)*	**Develop a FP7 ICT challenge 4.2 "Technology Enhanced Learning" proposal under call 5 and/or future calls.** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop a FP7 INCO proposal.
4	Glushkov Institute of Cybernetics (GIC)	Technical University of Catalonia *(Spain)*	**FP7-INCO-2010-6 (ERA WIDE) proposal supporting the integration of UIIP into ERA.** Postgraduate students' internships (Marie Curie). Develop a FP7 ICT proposal under call 7 and/or future calls.
5	Glushkov Institute of Cybernetics (GIC)	The German Research Centre of Artificial Intelligence (DFKI) – Knowledge Management department *(Germany)*	**FP7-INCO-2010-6 (ERA WIDE) proposal supporting the integration of UIIP into ERA.** Postgraduate students' internships (Marie Curie). Develop a FP7 ICT proposal under call 7 and/or future calls.
6	Agency of European Innovations	INNO AG	**Proposal under FP7-ICT-2011-7: "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation" (PICTURE)**
7	Agency of European Innovations	Q-PLAN North Greece Ltd	**Proposal under FP7-ICT-2011-7: "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation" (PICTURE)**

7.2. Concrete collaboration cases involving Belarusian organisations

	Initiating organisation (Research Dept)	Partnering organisation (Research Dept)	Joint actions taken or planned
1	United Institute of Informatics Problems (UIIP) – Supercomputer Systems department	Poznan Supercomputing and Network Centre (PSNC) *(Poland)*	**FP7-INCO-2010-6 (ERA WIDE) proposal supporting the integration of UIIP into ERA.** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop FP7 ICT proposal under call 7 and future calls.
2		Barcelona Supercomputing Centre (BSC) *(Spain)*	**FP7-INCO-2010-6 (ERA WIDE) proposal supporting the integration of UIIP into ERA.** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop FP7 ICT proposal under call 7 and future calls.
3	United Institute of Informatics Problems (UIIP) - laboratory of Speech Recognition and Synthesis*)*	Institute of Mathematics and Informatics, Bulgarian Academy of Sciences(IMI-BAS) *(Bulgaria)*	**Develop a FP7 INFRASTRUCTURE proposal in the field of "Speech recognition".** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop FP7 ICT proposal under call 7 and future calls.
4	Belarusian State University of Informatics and Radioelectronics (BSUIR) – Microelectronics department	Bergische University of Wuppertal *(Germany)*	**Develop a FP7 ICT 3.2: "Design of Semiconductor Components and Electronic-based Miniaturized Systems" proposal under call 4 and/or future calls.** Postgraduate students' internships (Marie Curie). Development of postgraduate courses and/or transfer knowledge (Tempus). Develop ISTC proposal in the field of "Carbon nanotubes".
5		Inter-Universitary Microelectronics Centre (IMEC) *(Belgium)*	**Develop a FP7 ICT 3.2: "Design of Semiconductor Components and Electronic-based Miniaturized Systems" proposal under call 4 and/or future calls.** Postgraduate students' internships (Marie Curie). Develop ISTC proposal in the field of "Micro-/Nano-electronics".
6	Belarusian State University of Informatics and Radioelectronics (BSUIR) – Computer department	Fraunhofer HHI *(Germany)*	**Develop ISTC proposal in the field of "Neural supercomputer with FPGAs".** Postgraduate students' internships (Marie Curie). Develop a FP7 ICT, Challenge 8.8: "Brain inspired ICT" proposal under call 7 and future calls.
7	Belarusian State University of Informatics and Radioelectronics (BSUIR) – Lab of "Information Displays	Universidad Politecnica de Valencia (UPVL) *(Spain)*	**Re-submit the FP7 ICT "SensBid" proposal under call 8 and/or future calls OR submit under another programme.** Development of postgraduate courses and/or transfer knowledge (Tempus).

	Initiating organisation (Research Dept)	Partnering organisation (Research Dept)	Joint actions taken or planned
	& Optical Processing Systems"		➚ Support the integration of BSUIR into the European Technology Platform "Photonics 21"
8	The National Library of Belarus (NLB) – The Digitizing department	SIVECO Romania *(Romania)*	➚ **Develop CIP ICT-PSP, objective 2.3:"Digitising content for Europeana", proposal under call 5.** ➚ Develop CIP ICT-PSP, objective 2.2: "Enhancing/aggregating content in Europeana", proposal under call 5. ➚ Development of postgraduate courses and/or transfer knowledge (Tempus). ➚ Develop a FP7 ICT Challenge 4:"Digital Libraries and Contents" proposal under call 7 and future calls.
9	Institute of Physics of the National Academy of Science of Belarus (IPh-NASB)	Inter-Universitary Microelectronics Centre (IMEC) *(Belgium)*	➚ **Develop a FP7 ICT 3.2: "Design of Semiconductor Components and Electronic-based Miniaturized Systems" proposal under call 4 and/or future calls.** ➚ Postgraduate students' internships (Marie Curie). Develop ISTC proposal in the field of "Micro-/Nano-electronics". ➚ Develop ISTC proposal in the field of "Micro-/Nano-electronics".
10	Belarusian State Medical University (BSMU)	Politecnico de Turinio *(Italy)*	➚ **Develop a FP7 ICT proposal under call 7 and/or future calls.** ➚ Postgraduate students' internships (Marie Curie). ➚ Develop ISTC proposal in the field of "Medical Technologies".
11	United Institute of Informatics Problems (UIIP) - Biomedical Image Analysis Dept.	University of Heidelberg - Institute for Computer Engineering *(Germany)*	➚ **Develop a proposal in "Clinical Robotic Ultrasound System for Automated Echocardiography" (CRUSADER) in FP7-SME-2011 programme.** ➚ Organize a Student Exchange initiative between the 2 organisations. ➚ Develop a proposal under FP7-ICT programme.
12		The Netherlands Computing Facilities Foundation (NCF) *(The Netherlands)*	➚ **Develop a proposal in "Integrated Sustainable Pan-European Infrastructure for Researchers in Europe" (EGI-InSPIRE) in FP7-Infrastructure.** ➚ Develop a proposal under FP7-ICT programme. ➚ Develop a proposal under ISTC programme.
13	Belarusian State University of Informatics and Radioelectronics (BSUIR)	IPCM-CNRS	**Research proposal under the FP7-INCO-2010-6.1, ERA-WIDE Call: "Strengthening carbon nanotube research cooperation between Belarus and the European Research Area"**
14	Belarusian State University of Informatics and Radioelectronics (BSUIR)	IMEC	**Research proposal under the FP7-INCO-2010-6.1, ERA-WIDE Call: "Strengthening carbon nanotube research cooperation between Belarus and the European Research Area"**
15	Belarusian State University of Informatics and	Uni-Wuppertal	**Research proposal under the FP7-INCO-2010-6.1, ERA-WIDE Call: "Strengthening carbon nanotube research cooperation between Belarus and the European Research Area"**

	Initiating organisation (Research Dept)	Partnering organisation (Research Dept)	Joint actions taken or planned
	Radioelectronics (BSUIR)		
16	Belarusian State University of Informatics and Radioelectronics (BSUIR)	Innoveo	**Research proposal under the FP7-INCO-2010-6.1, ERA-WIDE Call: "Strengthening carbon nanotube research cooperation between Belarus and the European Research Area"**
17	Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA)	INNO AG	**Proposal under FP7-ICT-2011-7: "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation" (PICTURE)**
18	Belarusian Institute of Systems Analysis and Information Support of Scientific and Technical Sphere (BELISA)	Q-PLAN North Greece Ltd	**Proposal under FP7-ICT-2011-7: "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation" (PICTURE)**

8. ANNEX 2: List of partnerships established with the ISTOK-SOYUZ project support

	ICT R&D team/organisation from target EECA country	Partner team/ organisation from EU or consortia	Joint actions taken or planned	Proposal
			ARMENIAN TEAMS	
1.	Information Society Technologies Center *Levon Aslanyan* *(Armenia)*	German Aerospace Center (DLR) *(Germany)*	▶ The Germany team sent to ISTOK-SOYUZ request on the partner for the project ▶ The ICT competences of Armenian team were described and proposed to EU consortium ▶ Distance negotiations were held and the Armenian team was integrated into existing EU consortium ▶ **Proposal "Ideal-ist 2014 Your Worldwide ICT Support Network" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 6**
2.	Yerevan State University *Gegam Gevorkyan* *(Armenia)*	Faculty of Computer Science and Electrical Engineering at University of Rostock *(Germany)*	▶ The Germany team sent to ISTOK-SOYUZ request on the partner for the project ▶ The ICT competences of Armenian team were described and proposed to EU consortium ▶ Distance negotiations about project and tasks were held and the Armenian team was integrated into existing EU consortium ▶ **Proposal "Towards Win-win International Network and cooperation capacities building in the field of ICT (TWIN-ICT)" was submitted to EU FP7 Capacities Programme under call "Integrating Europe's neighbours into the ERA - ERA-WIDE activity"**	Proposal was submitted to Call FP7-INCO-2010-6
3.	Institute for Informatics and Automation Problems of National Academy of Science *Hrachya Astsatryan* *(Armenia)*	Technical University of Dresden *(Germany)*	▶ The Germany team proposed the project for Armenian side ▶ The Armenian team was identified and proposed to coordinator ▶ **Proposal "Integrating Europe's neighbours into the ERA (ERA-WIDE activity)" was submitted to EU FP7 Capacities Programme under call "Reinforcing Cooperation with Europe's neighbours in the context of the ERA"**	Proposal was submitted to FP7-INCO-2011-6
4.		GRNET	▶ The team was prepared for participation in the ICT 2010	Proposal was submitted

		(Greece)	Conference ▶ Partnership was established on the EECA exhibition stand. The letter of intent was signed with partner ▶ Distance negotiations about project ideas were held ▶ The partners prepared and submit **proposal "HP-SEE: High-Performance Computing Infrastructure for South East Europe's Research Communities" to EU FP7 Capacities Programme** ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	to INFRA-2010-1.2.3: VRCs
5.		EGI FOUNDATION *(Netherlands)*	▶ The team was prepared for participation in the ICT 2010 Conference ▶ The EU partner was found during ICT 2010. The letter of intent was signed with partners. ▶ Partners agreed to integrate Armenian team into existent consortium ▶ **Proposal "EGIInSPIRE: Integrated Sustainable Pan-European Infrastructure for Researchers in Europe" was submitted to EU FP7 Capacities Programme**	Proposal was submitted to FP7-INFRA-2010-1.2.1
6.		INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*	▶ Partnership was established on the EECA exhibition stand ▶ INNO AG proposed to take part in a joint project ▶ Distance negotiations about project ideas were held ▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
7.	American University of Armenia *Gurgen Khachatryan* *(Armenia)*	Centre for Quantum Information *(Belgium)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of the conference ▶ Partners agreed to submit common proposal on new type of key distribution protocol based on fast random number generator developed at Centre for Quantum Information and communications after appropriate discussion which already started	

BELARUSIAN TEAMS				
8.	United Institute of Informatics Problems *Vassili Kovalev* *(Belarus)*	Intelligencia - coordinator *(Luxembourg)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of the conference ▶ During negations the coordinator of the consortium proposed to Belarusian team participation in the project ▶ The Belarus team was integrated into existing EU consortium ▶ **Proposal "Clinical Robotic Ultrasound System for Automated 3D EchocaRdiography (CRUSADER)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
9.	Public enterprise "Centre for Identification Systems" *Victor Dranitsa* *(Belarus)*	NXP Semiconductors *(Austria)*	▶ The Belarus team formulated their ICT competences and proposal ideas ▶ The EU partners were found for joint project ▶ Distance negotiations about project ideas were held ▶ **Partners prepared and submitted the proposal "Strengthening Belarus-EU cooperation in RFID (RFID2GETHER)" to EU FP7 Capacities Programme under call "Reinforcing Cooperation with Europe's neighbours in the context of the ERA"** ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	Proposal was submitted was to FP7-INCO-2011-6
10.		GmbH Styria *(Germany)*		
11.		CEESAR-iHomeLab, Lucerne University of Applied Sciences *(Switzerland)*		
12.		Fundacion Tecnalia Research & Innovation *(Spain)*		
13.		Institut der deutschen Wirtschaft Köln Consult GmbH *(Germany)*	▶ The Belarus team formulated their ICT competences and proposal ideas ▶ The EU partners were found for joint project ▶ Preliminary distance negotiations about project ideas were held ▶ Partners agreed to develop a FP7 ICT under call 8 or future calls	
14.		Fraunhofer IIS/SCS, Zentrum für Intelligente Objekte ZIO *(Germany)*		
15.	Innovation Association Akademtechnopark *Mikhail Vysocky* *(Belarus)*	Free and Hanseatic City of Hamburg, Ministry of Culture and Media, Department for Heritage Preservation - consortium leader *(Germany)*	▶ The Germany coordinator sent request on the partner for the project ▶ The ICT competences of Belarusian team were described and proposed to EU consortium ▶ After negations the Belarusian team was integrated into existing consortium ▶ **Proposal "CO2OL Bricks – Climate Change, Cultural Heritage & Energy Efficient Monuments (COOL Bricks)" was submitted to**	Proposal was submitted to Baltic Sea Region call 3 (priority: 1. Fostering innovations)

			EU Baltic Sea Region Programme 2007-2013	
16.		Lithuanian Innovation Centre - consortium leader *(Lithuania)*	▶ The project coordinator sent request to Belarusian partner of ISTOK-SOYUZ project ▶ The ICT competences of Belarusian team were described and proposed to EU consortium ▶ After negations the Belarusian team was integrated into existing consortium ▶ **Proposal "Innovation networking for economic development (LT.InnoConnect.BY)" was submitted to EU Baltic Sea Region Programme 2007-2013**	Proposal was submitted to Baltic Sea Region call 1
17.		University of Southern - consortium leader *(Denmark)*	▶ The project coordinator sent request to Belarusian partner of ISTOK-SOYUZ project ▶ The ICT competences of Belarusian team were described and proposed to EU consortium ▶ After negations the Belarusian team was integrated into existing consortium ▶ **Proposal "Transnational network of public clean rooms and research facilities in nanotechnology making accessible innovation resources and services to SM (Technet_nano)" was submitted to EU Baltic Sea Region Programme 2007-2013** ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	Proposal was submitted to Baltic Sea Region call 4
18.	Belarusian Institute of System Analysis and Information Support of Scientific and Technical Sphere *Anatoly Suturyn* *(Belarus)*	INNO AG *(Germany)*	▶ INNO AG proposed to take part in a joint project ▶ The Belarusian team was integrated into existent EU consortium ▶ Distance negotiations about project ideas were held ▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	Proposal was submitted to FP7-ICT-2010 Call 7
19.		Q-PLAN North Greece Ltd *(Greece)*		
KAZAKH TEAMS				
20.	National Innovation Fund JSC *Lyazzat Bayanova* *(Kazakhstan)*	INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*	▶ INNO AG asked the ICT partner from Kazakhstan ▶ The Kazakh team was identified and integrated into existent EU consortium ▶ Distance negotiations about project tasks were held	Proposal was submitted to FP7-ICT-2010 Call 7

			▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	
RUSSIAN TEAMS				
21.	Lomonosov Moscow State University *Lioudmila Chernikova* *(Russia)*	CIANT – International Centre for Art and New Technology - coordinator *(Czech Republic)* AALBORG UNIVERSITY *(Denmark)* CHIPINVEST *(Czech Republic)* Institut des Systemes Complexes *(France)* TAKOMAT *(Germany)* AMBULATORIUM *(Czech Republic)*	▶ The team was prepared for participation in the Delegation Tour. Partnership was established in the framework of the face to face meetings ▶ During negations the partners agreed to prepare proposal ▶ Additional negations were held ▶ **Proposal "Emerging Media within BRAin/neuronal Computer interaction in disabled individuals Environment (3D-EMBRACE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 4**
22.	Research Institute for Neurology of Russian Academy of Medical Science *Michael Shifrin* *(Russia)*			
23.	Moscow Institute of Electronic Technology (MIET) *Alexander Larchikov* *(Russia)*	Intelligentsia Consultants Ltd *(UK)* Fraunhofer-Institut für Integrierte Schaltungen *(Germany)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian teams were found and integrated into existent EU consortium ▶ Distance negotiations were held ▶ **Proposal "Stimulating Semiconductor Design Cooperation between Europe and Russia (SEMIDEC)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 4**
24.	St Petersburg State Polytechnical University *Alexander Korotkov* *(Russia)*			
25.	Sitronics Labs *Dmitry Matsnev* *(Russia)*	ETSI - consortium leader *(France)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was found and integrated into existent EU consortium ▶ Distance negotiations were held ▶ **Proposal "Coordination and Support Action for Global RFID-related Activities and Standardisation – 2 (CASAGRAS2)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
26.	Saint-Petersburg State University	Inno-TSD - consortium leader	▶ The request was received from existent EU consortium and	**Proposal was submitted**

	of Information Technologies, Mechanics and Optics *Andrey Rybin* *(Russia)*	*(France)*	disseminate among EECA teams ▶ The Russian team was found and integrated into existent EU consortium ▶ **Proposal "Multidisciplinary networking of research communities in FIRE (MyFIRE)" was submitted to EU FP7 ICT Programme**	**to FP7-ICT-2009 Call 5**
27.	Software Engineering Company "Knowledge Genesis" Ltd. *Petr Scobelev* *(Russia)*	Multi Solution Oy *(Finland)* Corvinno Technology Transfer Center *(Hungary)* Estratecno *(Spain)* CITIC, the Andalusian Centre of Innovation and Information and Communication Technologies *(Spain)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The EU team was found that is interested in Russian competences. ▶ Distance negotiations were held. The Russian team was integrated into existent EU consortium ▶ **Proposal "Software Platform for Adaptive Networks of Intelligent Services based on Real Time Knowledge -Based Multi-Agent Schedulers of Small and Medium Enterprises and Mobile (AdNet)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
28.		ITACA, the Institute for the Applications of Advanced Information and Communication Technologies *(Spain)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was found and integrated into existent EU consortium ▶ Distance negotiations were held ▶ **Proposal "Smart Wireless Adaptive Production System (SWAP)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
29.		Transport & Travel Research Ltd *(UK)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was identified and integrated into existent EU consortium ▶ Financial support was provided for participation in EU meeting ▶ **Proposal "Standardising TRavel Information - integrateD with emerging Economies (STRIDE)" was submitted to EU FP7 Sustainable Service Transport Programme**	**Proposal was submitted to FP7-SST-2011 Call RTD-1**

30.		BKG Consulting S.A. *(Greece)* M-BIS Mobile Business and Innovative Solutions Gmb *(Germany)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was found and integrated into existent EU consortium ▶ **Proposal "Innovative telematic system for dynamic ride sharing in nomadic environments (IKAROS)" was submitted to ERANet RUS Joint Call in Innovation Projects within Capacities programme of the EU FP7**	**Proposal was submitted to ERANet RUS Joint Call in March, 2011**
31. **32.**		ATLANTIS Consulting SA *(Greece)* University of Geneva-Dept of Computer Science *(Switzerland)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was found and integrated into existent EU consortium ▶ **Proposal "Social semantic interaction based on intelligent agents (MEMENTO)" was submitted to ERANet RUS Joint Call in Innovation Projects within Capacities programme of the EU FP7**	**Proposal was submitted to ERANet RUS Joint Call in March, 2011**
33.		Cologne University *(Germany)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of the conference ▶ Partnership was established in the framework of EECA Brokerage event. The letter of intent was signed with partner ▶ During negations partners agreed to develop a FP7 ICT proposal in the field of "Factories of Future" under call 8 or future calls	
34.	Software Engineering Company "Smart Solutions", Ltd. *Andreas Tsarev* *(Russia)*	Cologne University of Applied Sciences *(Germany)*	▶ The Russian team asked through Help-desk for support, formulated their ICT competences ▶ The request was received from existent EU consortium. The Russia team was offered ▶ The offer was accepted and the team was integrated into EU consortium ▶ The additional partner was identified for consortium ▶ **Proposal "Intelligent Transport Operations Management (i-TOM)" was submitted to ERANet RUS Joint Call in Innovation Projects within Capacities programme of the EU FP7**	Proposal was submitted to ERANet RUS Joint Call in March, 2011
35.		Controlling Chaos Technologies GmbH *(Germany)*		
36.	"Media RD" Ltd. *Andrey Nikitin*	Telscom *(Switzerland)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The EU team was found that is interested in Russian ideas.	**Proposal was submitted to FP7-ICT-2009 Call 5**

	(Russia)		Distance negotiations were held ▶ Consortium was formed ▶ Financial support was provided for participation in EU meeting ▶ **Proposal "E-Shadow - system of digital footprints management (E-SHADOW)" was submitted to EU FP7 ICT Programme**	
37.		Centre for Factories of the Future (C4FF) *(UK)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was identified and integrated into existent EU consortium ▶ **Proposal "Scalable Neural Networks for Evolutionary Automated Researching (SPEAR)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
38.		FORMIT Foundation – coordinator *(Italy)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was identified and integrated into existent EU consortium ▶ **Proposal "Scalable neural networks for evolutionary cooperative researching (STELLAR)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 6**
39.	Novosibirsk Center of Information Technologies UNIPRO *Mikhail Fursov* *(Russia)*	MLstate – coordinator *(France)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was identified and integrated into existent EU consortium ▶ Distance negotiations were held. The necessary documentations were prepared ▶ **Proposal "3S WEB: Safe, Sane & Secure Web (3S WEB)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
40.		Grado Zero Espace *(Italy)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The EU team was identified that is interested in Russian competences ▶ Preliminary distance negotiations were held. Partners agreed to develop a FP7 ICT proposal under call 8 or future calls	
41.	Center of information	JetBrains s.r.o.	▶ The Russian team formulated their ICT competences and	**Proposal was submitted**

	technologies in education CTE *Sergey Pozdnyakov* *(Russia)*	*(Czech Republic)*	proposal ideas ▶ The EU team was identified that is interested in Russian competences ▶ Distance negotiations were held. Russian team was integrated into EU consortium ▶ **Proposal "Learning Through Teaching (LET_TEACH)" was submitted to EU FP7 ICT Programme**	**to FP7-ICT-2009 Call 5**
42.		University of Bristol *(UK)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian team was identified and integrated into existent EU consortium ▶ **Proposal "Virtual Teacher for 3D Physical Modelling in Industrial Design (VTD)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
43.		Visenso GmbH *(Germany)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of EECA Brokerage event. The letters of intent were signed with partners ▶ Partners agreed to develop a FP7 ICT proposals in the field of "Computer Enhanced Learning" under call 8 or future calls	
44.		University of Zagreb *(Croatia)*		
45.		3D HAWK Research *(Serbia)*		
46.	ontos Russia *Irina Efimenko* *(Russia)*	National University of Ireland, Galway - DERI institute – coordinator *(Ireland)* University of Trento *(Italy)*	▶ The team was prepared for participation in the Delegation Tour. Partnership was established in the framework of the face to face meetings ▶ During negations the partners agreed to prepare proposal ▶ Additional partners for consortium were identified ▶ **Proposal "Research toward a laboratory for computational web science (StarWeb)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
47.		Barcelona Media (Yahoo! Research Barcelona) *(Spain)*		
48.	Bauman Moscow State Technical Universit *Yuri Mitrishkin* *(Russia)*	The Open Group – coordinator *(UK)* Consejo Superior de Investigaciones Científicas, Madrid *(Spain)* Akhela s.r.l., Cagliary *(Italy)*	▶ The Russian team formulated their ICT proposal ideas ▶ The EU team was identified that is interested in Russian offers. Distance negations were held ▶ The additional Russian and EU teams were identified and integrated into the consortium ▶ **Proposal "Development of hierarchical control systems for**	**Proposal was submitted to FP7-ICT-2009 Call 5**
49.	Institute of Control Sciences of			

	RAS *Evgeniy Rubinovich (Russia)*		**complex processes (HiCONT)" was submitted to EU FP7 ICT Programme**	
50.	JSC Mikron (representing JSC Sitronics) Nikolay Shlepin *(Russia)*	Fraunhofer CNT *(Germany)* Intelligentsia Consultants Ltd *(UK)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Russian teams were identified and integrated into existent EU consortium ▶ **Proposal "Stimulation Nanoelectronics technology collaboration between Europe and Russia (NANOEL)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
51.	Ioffe Physico-Technical Institute of the Russian Academy of Science *Grigory Sokolovsky* *(Russia)*			
52.	Institute of Semiconductor Physics SB RAS *Oleg Pchelyakov* *(Russia)*			
53.	Moscow State University – department of Computational Math and Cybernetics *Alexander Bolotov* *(Russia)*	Bankraft Kft. *(Hungry)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The team was prepared for participation in the Delegation Tour. Partnership interested in Russian competences was established in the framework of the face to face meetings ▶ Additional distance negations were held ▶ **Proposal "INTERMINGLE" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 5**
54.	IITB, Ltd *Alexey Korablev* *(Russia)*	TT Training Consultants Ltd. TT Training Consultants *(UK)* Pacific Consult Ltd *(UK)* InsidePLM GmbH *(Swiss)* Carpe Diem Consulting GmbH *(Germany)* Louter BV *(Netherlands)*	▶ The Russian team formulated their ICT proposal idea ▶ The EU team was found that is interested in Russian idea ▶ The additional EU teams were identified and integrated into the consortium ▶ **Proposal "EngineeArea" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 7**
55.	LARGA Ltd *(Russia)*			
56.	Saint-Petersburg Economy & Finance University *Elena Tarasenko* *(Russia)*			
57.	Lebedev Institute of Precision	JMDThèque - consortium leader	▶ The Russian team formulated their ICT competences and	**Proposal was submitted**

	Mechanics and Computer Engineering, Russian Academy of Sciences (IPMCE) *Alexander Zhdanov* *(Russia)*	*(France)*	proposal ideas ▶ The team was prepared for participation in the Delegation Tour. The EU team was found that is interested in Russian competences ▶ The Russian team was invited to project. Additional distance negations were held ▶ **Proposal "Adaptive Control Platform for a Cooperating Team of Mobile Robots (ADACOPTER)" was submitted to EU FP7 ICT Programme**	**to FP7-ICT-2009 Call 5**
58.		Kirchhoff Institut für Physik *(Germany)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of the EECA Brokerage event. The letter of intent was signed with partner ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	
59.	Lebedev Institute of Precision Mechanics and Computer Engineering, Russian Academy of Sciences (IPMCE) *Tanya VLADIMIROVA (Russia)*	Poznan University of Technology *(Poland)*	▶ The team was prepared for participation in the Delegation Tour. Partnership was established in the framework of the face to face meetings ▶ Additional distance negations were held ▶ **Proposal "VertiDron" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2009 Call 4**
60.		BreizhTech SAS *(France)*		
61.	Mordovia State University of N.P.Ogarev *Alexey Alexandrovsky* *(Russia)*	University of Bologna – coordinator *(Italy)*	▶ The EU team asked EECA team for a project ▶ The necessary Russian team was found ▶ Negations were organized ▶ **Proposal "Population genetics studies on cardio-metabolic disorders in EU/AC and EECA population " was submitted to EU FP7 HEALTH Programme**	Proposal was submitted to HEALTH.2011.2.1.1.-4 Call
62.	Open Code Ltd. *Dmitry Martyshkin* *(Russia)*	IMC Technologies S.A. *(Greece)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The EU team was found that is interested in Russian competences ▶ **Proposal "LIFERISE – Innovative Service for the Improvement of Quality of Life" was submitted to ERANet RUS Joint Call in Innovation Projects within Capacities programme of the EU FP7**	Proposal was submitted to ERANet RUS Joint Call in March, 2011
63.	Ulyanovsk State Technical	Austrian Institute of Technology	▶ The Russian team formulated their ICT competences and	

	University *Vadim Shishkin* *(Russia)*	*(Austria)*	proposal ideas ▶ The EU team that interested in Russian competences was found ▶ Partners agreed to develop a FP7 ICT proposals in the field of "Computer Enhanced Learning" under call 8 or future calls	
64.		ScanMaster-irt *(Israel)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established in the framework of EECA Brokerage event and ICT 2010 Conference. The letters of intent were signed with partners ▶ During distance negotiations project ideas were elaborated. Consortium was created ▶ **Proposal "Distributed System for Ultrasonic Non-Destructive (NDT) Tomography – DSUNDT" was submitted to ERANet RUS Joint Call in Innovation Projects within Capacities programme of the EU FP7**	Proposal was submitted to ERANet RUS Joint Call in March, 2011
65.		Hochschule Darmstadt University of Applied Sciences *(Germany)*		
66.	Vek-21 *Mikhail Komarov* *(Russia)*	Areus Engineering (Germany)	▶ The Russian team was identified and integrated into existent EU consortium ▶ Partners agreed to develop a FP7 ICT proposal «Engineering of Networked Monitoring and Control systems» under call 8 or future calls	
67.	Saint Petersburg State University of Aerospace Instrumentation" Alevtina Zyuban (Russia)	IEMN *(France)*	▶ The Russian team formulated their ICT competences and proposal ideas ▶ The EU team was found that is interested in Russian competences ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	
68.	Saint Petersburg State University *Oleg Granichin* *(Russia)*	Fraunhofer IGD *(Germany)*	▶ The Russian team formulated their ICT competences and proposal ideas. Partner was found ▶ The team was prepared for participation in the ICT 2010 Conference ▶ Partners meted during the EECA exhibition stand and agreed to develop a FP7 ICT proposals in the field of "UAV's Multi-Agent Adaptive Control System" under call 8 or future calls ▶ In contact with a consortium	
69.	Scientific research institute of multiprocessor computer systems	University of Reading, Intelligent Media Systems &Services Research	▶ The team was prepared for participation in the ICT 2010	

	of Southern Federal University *Yakov Korovin* *(Russia)*	Laboratory (IMSS) *(UK)*	Conference ▶ Partnership was established on the EECA exhibition stand. The letter of intent was signed with partner ▶ Partners agreed to develop a FP7 ICT "HYDRA" project proposal under call 8	
70.	NRNU IATE MEPHI *Boris Yatsalo* *(Russia)*	Venice Research Consortium, Ostra Vetere *(Italy)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established on the EECA exhibition stand. The letter of intent was signed with partner ▶ Partners agreed to develop a FP7 ICT project proposal under call 8	
71.	Laboratory of Network Technologies, Ltd *Maria Zhdanova* *(Russia)*	University of Reading, Intelligent Media Systems and Services Research Lab (IMSS) *(UK)*	▶ The team was prepared for participation in the ICT 2010 Conference ▶ Partnership was established on the EECA exhibition stand. The letter of intent was signed with partner ▶ Partners agreed to develop a FP7 ICT project proposal in the field of "Smart Home Solutions Integration and Trustworthy IoPTS" under call 8 or next calls	
72.	The National Association of Research and Educational E-INFRASTRUCTURES «E-ARENA» *Marat Biktimirov* *(Russia)*	INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*	▶ INNO AG asked the ICT partner from Russia ▶ The E-ARENA team was identified and integrated into existent EU consortium ▶ Distance negotiations about project tasks were held ▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
UKRANIAN TEAMS				
73.	National Aerospace University "KhAI" *Igor Rybalchenko* *(Ukraine)*	Consortium leader Coventry University *(UK)*	▶ EU coordinator asked the ICT partner from Ukraine ▶ The Ukrainian team was identified and integrated into existent EU consortium ▶ **Proposal "Reuseable innovations in problem-based learning for immersive environments (RIPPLE)" was submitted to EU FP7 ICT Programme** ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	**Proposal was submitted to FP7-ICT-2009 Call 5**

74.	International Research and Training Center for Information Technologies and Systems *Anatoly Gladun* *(Ukraine)*	Expert System S.p.A. *(Italy)*	▶ The team was prepared for participation in the ICT 2010 Conference ▶ Partnership was established in the framework of the Conference ▶ Partners agreed to submit a FP7 ICT proposal "Private Investors Semantic Assistant (PISA)" in the field of "Intelligent Content and Semantics " under call 8	
75.	International Research and Training Center for Information Technologies and Systems *Dmitri Rachkovski* *(Ukraine)*	IBM R&D Labs in Israel *(Israel)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas ▶ The EU teams were found ▶ Partners agreed to submit the next FP7 ICT proposal under call 8	
76.		EXALEAD *(France)*		
77.		EMEA/APAC *(France)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas ▶ The EU teams was found ▶ Partners agreed to develop a FP7 ICT proposals under call 8 or future calls	
78.	Institute for Radiophysics and Electronics of the National Academy of Sciences of Ukraine (IRE NASU) Laboratory of Modelling of Optoelectronic Components and Antennas *Alexander Nosich* *(Ukraine)*	Kungliga Tekniska Hogskolan *(Sweden)* University of Konstanz *(Germany)* Universiteit Leiden *(Denmark)* Goteborg University *(Netherlands)* Institute for Low Temperature *(Sweden)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas and contacted with ISTOK-SOYUZ via help-desk ▶ The EU consortium was found ▶ Distance negations were held ▶ **Proposal "Spin-Thermo-Electronics (STELE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
79.	Institute for Scintillation Materials of National Academy of Sciences of Ukraine *Alexander Gektin* *(Ukraine)*	UCBL – University Claude Bernard Lyon *(France)*	▶ The request was received from existent EU consortium and disseminate among EECA teams ▶ The Ukrainian team was found ▶ **Proposal was submitted to EU FP7 Capacities Programme under call "Integrating Europe's neighbours into the ERA - ERA-WIDE activity"**	Proposal was submitted to Call FP7-INCO-2010-6
80.	National Science Center "Kharkov Institute of Physics and Technology"	Forschungszentrum Julich GmbH *(Germany)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas ▶ The EU teams was found	Proposal was submitted to Call FP7-INCO-2011-6

	Sergey Pugach *(Ukraine)*		▶ **Proposal was submitted to EU FP7 Capacities Programme under Call "Reinforcing Cooperation with Europe's neighbours in the context of the ERA"**	
81.	National University «Lviv Polytechnic», Department "Metrology, standardization and certification" *Zoryan Pyh* *(Ukraine)*	Technical Institute in Varna *(Bulgaria)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas ▶ The EU teams was found ▶ **Proposal was submitted**	Proposal was submitted to Joint call of Ukrainian-Bulgarian scientific projects in ICT area
82.	Kharkiv National University of Radio and Electronics *Oleksandr Kuzemin* *(Ukraine)*	FRAUNHOFER-GESELLSCHAFT ZUR FOERDERUNG DER ANGEWANDTEN FORSCHUNG E.V - Coordinator *(Germany)*	▶ The Ukrainian team formulated their ICT competences and proposal ideas ▶ The EU teams was found ▶ **Proposal was submitted to EU FP7 People Programme under Call "Marie Curie Initial Training Networks 2011"**	Proposal was submitted to Call FP7-PEOPLE-2011-ITN
83.	Kharkiv National University of Radio and Electronics *Vagan Terziyan (Ukraine)*	Industrial Ontologies Group (IOG), University of Jyvaskyla *(Finland)*	▶ The Ukrainian team formulated their ICT competences and was integrated into existing EU consortium ▶ **Proposal "Proactive Inter-Middleware for Integrating Enterprise Systems into the Internet of Things (PRIME–II)" was submitted to EU FP7 ICT Programme** ▶ Partners agreed to submit the next FP7 ICT proposal under call 8	**Proposal was submitted to FP7-ICT-2010 Call 6**
84.	Institute for Condensed Matter Physics of Lviv Polytechnic University *S.Vorob'ev* ***Yurij Holovatch*** *(Ukraine)*	University of Ljubljana *(Slovenia)* Jozef Stefan Institute *(Slovenia)* Skopje University "Ss. Cyril and Methodius" *(Macedonia)*	▶ The Ukrainian team was identified and integrated into existent EU consortium ▶ Partners agreed to develop a FP7 ICT proposal under call 8. Draft name of the project is "Fostering cooperation between research teams focusing on ICT-Theme 1: Pervasive and Trusted Network and Service Infrastructures".	
85.	DMG LLC Anna Kononenko *(Ukraine)*	Max Planck (Germany)	▶ The Ukrainian team formulated their ICT competences ▶ The EU teams was found ▶ The negations is continuing	
86.	National University "Lviv Polytechnic" *Grygorij Ilchuk* *(Ukraine)*	UNIVERSITA DI CAMERINO *(Italy)* POLITECHNIKA LUBELSKA *(Poland)* POLITECHNIKA GDANSKA	▶ The Ukrainian team was identified and integrated into existent EU consortium ▶ Project proposal for ICT Call 8 is under preparation	

87.	LLC «Acer» *Igor Chernilevskyy* *(Ukraine)*	*(Poland)* FORSCHUNGSINSTITUT fur MICROSENSORIK und PHOTOVOLTAIK GmbH *(Gemany)* EDMA Innova *(Spain)*		
	Int. MEMT Lab. / G.V.Kurdyumov Institute for Metal Physics *Yuri Gordienko* *(Ukraine)*	ITEA Solutions *(FRYM)*	▶ The team was prepared for ICT 2010 Conference ▶ Partnership was established in the framework of the Conference ▶ Partners agreed to submit common proposal on following thematic: "Technology-Enhanced Learning" and "Exa-scale computing, software and simulation" under FP7 ICT call 8	
88.		Bogacisi University *(Turkey)*	▶ The team was prepared for ICT 2010 Conference ▶ Partnership was established in the framework of the Conference ▶ Partners agreed to submit common proposal on following thematic "Technology-Enhanced Learning" under FP7 ICT call 8	
89.	Int. MEMT Lab. / G.V.Kurdyumov Institute for Metal Physics *Kateryna SOLOVYOVA* *(Ukraine)*	Knowledge Plaza *(Belgium)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established on the EECA exhibition stand. The letters of intent were signed with partners ▶ Distance negotiations about project ideas were held ▶ Partners agreed to submit common proposals under FP7 ICT call 8 or next	
90.		Venice Research Concortium *(Italy)*		
91.		Free University of Brussells *(Belgium)*		
92.		D'Appolonia SPA *(Italy)*		
93.		Oxford Brookes University *(United Kingdom)*		
94.	Agency of European Innovations *Mychailo Yavorskyy* *(Ukraine)*	INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*	▶ INNO AG asked the ICT partner from Ukraine ▶ The Agency's team was identified and integrated into existent EU consortium ▶ Distance negotiations about project tasks were held ▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
CENTRAL ASIAN TEAMS				
95.	Institute of mathematics & ICT,	Inst.for applications of advanced ICT	▶ The team was prepared for participation in the ICT 2010	

	National Academy of Sciences *Fatima T.Adilova* *(Uzbekistan)*	*(Spain)*	Conference. Partnership was established on the EECA exhibition stand. The letter of intent was signed. ▶ Partners agreed to submit common proposal on 8 Call on thematic of Objective 5.1	
96.		CTO *(Belgium)*	▶ The team was prepared for participation in the ICT 2010 Conference. Partnership was established on the EECA exhibition stand. The letter of intent was signed. ▶ Partners agreed to submit common proposal on 8 Call on thematic of Objective 5.1	
97.		INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*	▶ INNO AG asked the ICT partners from CA ▶ The partners were identified and integrated into existent EU consortium ▶ Distance negotiations about project tasks were held ▶ **Proposal "Policy dialogue in ICT to an Upper level for Reinforced EU-EECA Cooperation (PICTURE)" was submitted to EU FP7 ICT Programme**	**Proposal was submitted to FP7-ICT-2010 Call 7**
98.	Eurasian Institute of International Relations *Anara Satylkanova* *(Kyrgyzstan)*	INNO AG *(Germany)* Q-PLAN North Greece Ltd *(Greece)*		
99.	Society for Development of Scientific Cooperation *Ilkhom Mirsaidov* *(Tajikistan)*			
100.	The Academy of Sciences of Turkmenistan *Charyyar Amansahedov* *(Turkmenistan)*			
101.	Automatic control systems of information processing and management *Mirzo Akramov* *(Tajikistan)*	InSillicio *(France)*	▶ The team was prepared for participation in the ICT 2010 Conference. ▶ Partnership was established in the framework of the Conference ▶ Partners agreed to submit common proposals under FP7 ICT call 8 or next	