

EXECUTIVE SUMMARY

The Life Sciences scientific community needs a lot of support in new and candidate member countries to change culture about the ways to commercialise research results and increase the number of SME's, and promote collaboration between academia and SME's.

The goal of "Bioentrepreneur Boot camp" is to help new member and candidate states to create more Life Sciences based companies, by providing the necessary knowledge and support to scientists of these countries to discover, understand and apply the methods needed to create sustainable start-up companies.

This will be achieved by offering a two steps "Boot camp":

Step1 will provide participants enough knowledge of the economy of a start-up for their future entrepreneurial life and helps them to avoid most common mistakes.

Step 2 offers the opportunity to prepare the business plan of real projects that can reach the market, with experienced specialists (coaches with strong track records in the Life Sciences enterprises area).

Participants in step 1 are scientists from Academia interested in setting up a company or involved in technology transfer from University or considering joining structures like incubators. All of them need to acquire the basics of economics of Life sciences based start-ups.

Participants in step 2 are will be entrepreneurs who already attended the "Bioentrepreneur Boot Camp for beginners" or Biobiz workshop or have acquired the basics of entrepreneurship in Life Sciences and have started to prepare a business plan.

After completing such boot camp, participants will be ready to present to investors with a very high chance of success.

To adapt to new European context, Eurobiobiz plans to deliver "Bioentrepreneur Boot camp" over 28 month, starting February 2007, with a focus on new members, associated and candidate countries:

12 "Bioentrepreneur Boot Camp for beginners" to train 100 European scientists
 8 "Bioentrepreneur Boot Camp for executive", helping 80 entrepreneurs to make their business plan.

Dates in 2007:

Beginners:

Prague	CZ	February 27th March 1st
Lodz	PL	March 26-28th
Ljubljana	SLO	April 24-26th
Szeged	HU	June 26-28th
Brno	CZ	November 6-8th
Debrecen	HU	November 26-28th
Wroclaw	PL	December 4-6th
Haifa	IS	December 16-18th

Executives:

Ljubljana	SLO	September 10-12th
Bucharest	RO	October 1-3rd
Haifa	IS	December 18-20th

Dates in 2008-9:**Beginners:**

Zagreb	CR	February 12-14th
Budapest	HU	April 15-17th
Bratislava	SK	May 27-29th
Riga	EST	June 10-12th
Izmir	TK	September 9-11th

Executives:

Sofia	BUL	January 8-10th
Istanbul	TK	March 11-13th
Poznan	PL	September 23-25th
Vilnius	LIT	October 7-9th
Brussels	B	December 2-4th

Due to difficulties to organise in some places, we had to find partners in target countries to replace cancelled workshops by new ones. So there has been additional locations totalling 6 workshops.

Wroclaw PL Beginners plus Executive December 2008 8-12th

Krakow PL February 2009 24-26th

Izmir TK extended to 2 beginners and
1 executive instead of 1 beginner initially planned 20-29 October 2008

This information can be consulted on life competence website:

http://www.lifecompetence.eu/index.php/kb_404/io_648/io.html

And for latest listing of confirmed of dates and for registration:
<http://www.eurobiobiz.com/biobootcamp.php>.

BIO BOOT CAMP

To help
Scientists
from new
members and
candidates
countries to
prepare
viable
business
plans and
launch
successful
new Biotech
Companies



CITY	WORKSHOP	DATES IN 2007
PRAGUE, CZ	BEG	feb 21 - 1 march
LODZ, PL	BEG	march 6 - march 8
WARSAW, PL	EXE	april 2 - april 6
LUBULJANA, SLO	BEG	april 24 - april 26
NOVE, HRADY, CZ	EXE	may 21 - may 25
GDANSK, PL	BEG	june 5 - june 7
LUBULJANA, SLO	EXE	sept 10 - sept 14
VILNIUS, LT	BEG	oct 9 - oct 11
BRNO, CZ	BEG	nov 6 - nov 8
TALLINN, EST	EXE	dec 3 - dec 7

BEG : Beginners - EXE : Executives

The "Bioentrepreneur Boot Camp for Beginners" :

These 3-days workshops aim at :

These 3-days workshops cover all aspects related to start-up of Life Sciences companies from early stage financing to licensing out. This includes presentation of the different types of financing, such as venture capital, their specific goals and ways of working, identifying the elements that create value, preparation of documents to present the projects : business plan using dedicated software, executive summary.

The "Bioentrepreneur Boot Camp for Executives" :

These 5-days workshops aim at :

- Assessment of the business plan of each participant.
- Working with the coach to amend/correct the business plan according to gold standards of the financing of business model chosen by the participant (service, product development, FIPCO...). Participants should be ready by the end of the boot camp to present to investors during the next BioVenture Academy or at their convenience to any investors

**Do you want to be a partner for
organizing these workshops?**

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Visit our web site for conditions :
www.eurobiobiz.com

